



State of Kansas

Product Catalog

effective Jan 08



**State of Texas KANSAS Contract
Office Machines for Lease or Purchase**

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Ordering Address: Orders may be placed with an authorized Neopost Branch or dealer Location
Orders placed through dealers must be made to Neopost c/o the Dealer.

Payment Address:

Neopost Inc.
PO Box 45800
San Francisco, CA 94145-0800

Key Contacts / Information

Toll-free numbers

Inbound	800-624-7892
Service Dispatch	800-259-2678
Technical Support	800-259-2686
Spare Parts	800-606-9658
Consumables	800-735-5343
Meter resets (POC)	800-867-3738

[Website: www.neopostinc.com](http://www.neopostinc.com)

The following services are available via the website:

- Service Dispatch
- Technical Support
- Consumables
- Meter resets (POC)
- ***My Neopost***
 - A secure site that permits customers to manage their account online.

Key Contacts:

Stacey Graham- Contract Administrator - 510-489-6800 Ext. 2921
Lisa Hunt-National Manager, Government Contracts- 1-800-237-9154 Ext.23

Nov-06

Meter Matrix

	MODEL #	P. O. C.	ELECTRONIC / DIGITA MECHANICAL / IBIP	SM26B / SM22B	9000	9010 / 20 / 30	9120	9123 / 25	9130 / SM52	SM58	IJ 35	IJ 40	IJ 45	IJ 50	IJ 60	IJ 65	IJ 75	IJ 85	IJ80	IJ90	IJ 105	IJ110	9141	9146 / SM56	9148 / SM78 / SM68	9150 / 51	9165	9180 / Performer / SM94	SM75 / SM85 / SM95	
USPS	9212		E																											
3-BANK METER 0.00	9212A		E																											
	9252A		E																											
DECIMAL METER 0.000	9247		E																											
	9247A		E																											
	9647A		E																											
	9257		E																											
	9257A		E																											
(CPA) 9267		E																												
(CPA) 9267A		E																												
4-BANK METER 00.00	IJ25A		I																											
	9248		E																											
	9248A		E																											
	9648A		E																											
	9258		E																											
9258A		E																												
(CPA) 9268		E																												
(CPA) 9268A		E																												
00.000	SM26A		D																											
	IJ35A		D																											
	IJ40A		D																											
	IJ45A		D																											
	IJ50A		D																											
	IJ60A		D																											
	IJ65A		D																											
	IJ75A		D																											
	IJ85A		D																											
	IJ80A																													
	IJ90A																													
	IJ105A		D																											
	IJ110A		D																											
	9659		E																											
UPS	9223		M																											
3-BANK REGISTER W/O P.I.N.#	9233		M																											
4-BANK REGISTER W/O P.I.N.#	9253		E																											
	9239		M																											
4-BANK REGISTER WP.I.N.#	9234		M																											
	9254		E																											

Federal "Government / Penalty" Meters

	Flat Rate Monthly Rental	Description	Holds	Prints to
SM22 Series Mail Machine Pkgs.				
SM26AG	\$12.95	D-USPS	99,999.99	99.999
SM22 Advantage Govt.	\$32.95	D-USPS	99,999.99	99.999
SM22 Lettermate M Govt.	\$37.95	D-USPS	99,999.99	99.999
SM22 Lettermate Govt.	\$37.95	D-USPS	99,999.99	99.999
SM22 Lettermate Plus Govt.	\$42.95	D-USPS	99,999.99	99.999
SM22 Maximiser Govt.	\$52.95	D-USPS	99,999.99	99.999
IJ AG Series IBI Meters				
IJ40AG	\$20.00	D-USPS	99,999.99	99.999
IJ50AG	\$25.00	D-USPS	99,999.99	99.999
IJ60AG	\$30.00	D-USPS	99,999.99	99.999
IJ65BAG	\$67.75	D-USPS	99,999.99	99.999
IJ75BAG	\$67.75	D-USPS	99,999.99	99.999
IJ80AG	\$67.75	D-USPS	99,999.99	99.999
IJ85BAG	\$67.75	D-USPS	99,999.99	99.999
IJ90AG	\$67.75	D-USPS	99,999.99	99.999
IJ105AG	\$71.75	D-USPS	99,999.99	99.999
IJ110AG	\$71.75	D-USPS	99,999.99	99.999

Notes: G.P.O.C. Fees (Government Postage-On-Call)

Reset Charges:	No Charge (up to 9 resets)
Wire Transfers:	Never Needed
Emergency Advances:	Never Needed
Insufficient Funds: (Bounced Checks)	Never Needed

- To change a G.P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).
- Government/Penalty meters can be placed in all Federal Government agencies which are required to use meters instead of pre-printed indicia.
- For Federal Government agencies using regular commercial meters, the meter rental charge is a flat mid-rate all through the rental period.
- Postage Meters are shipped free of charge, no shipping and handling charges apply

Meter Rental Programs

	KANSAS All-Inclusive at Tri-rate (1)			Online Service (add to meter price)			
	KANSAS Min Price	KANSAS Mid Price	KANSAS Max Price	SP10*	SP20*	SP30*	SP10/SP20 Combo
IJ25 Series Digital, IBIP Meters							
IJ25A	\$15.95	\$18.95	\$21.95	\$30.00	\$30.00	\$15.00	\$50.00
SM22/SM26 Series Digital Meters*							
SM26A	\$19.95	\$30.00	\$36.00	\$30.00	\$30.00	\$15.00	\$50.00
SM22ADVA	\$39.95	\$50.00	\$56.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ40 Series IBI Digital Meter*							
IJ40A	\$34.00	\$39.00	\$49.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ50 Series IBI Digital Meter*							
IJ50A	\$39.00	\$44.00	\$54.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ50X - Expanded Departments	\$44.00	\$49.00	\$59.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ60 Series IBI Digital Meter*							
IJ60A	\$47.00	\$52.00	\$67.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ60X - Expanded Departments	\$52.00	\$57.00	\$67.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ65 Series IBI Digital Meter*							
IJ65CA	\$50.00	\$70.00	\$95.00				
IJ70 Series IBI Digital Meter*							
IJ70A	\$61.00	\$71.00	\$86.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ80 Series IBI Digital Meter*							
IJ80A	\$83.00	\$93.00	\$108.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ85 Series IBI Digital Meter*							
IJ85BA	\$65.00	\$80.00	\$110.00				
IJ90 Series IBI Digital Meter*							
IJ90A	\$85.00	\$95.00	\$120.00	\$30.00	\$30.00	\$15.00	\$50.00
IJ105 Series Digital Meter*							
IJ105A	\$70.00	\$85.00	\$120.00				
IJ110 Series Digital Meter*							
IJ110A	\$90.00	\$105.00	(\$5.00)	\$30.00	\$30.00	\$15.00	\$50.00
IJ-15K Series Digital Meter*							
IJ15KA	\$95.00	\$95.00	\$95.00				

Rules:
Purchase: Meter can be locked at Mid-Rate for up-to 5 years if prepaid in advance
Neopost Lease: Meter can be locked at Min-Rate for total duration of lease

*SP10-STANDARD
 *SP20-PROFESSIONAL
 *SP30-E-CONFIRMATION

* The SM26, IJ25, 964X, IJ35, IJ45, IJ65, IJ75 and IJ85 meters are variable reset meters. The SM26A/AI meter works on the SM26 and SM22 bases
 The maximum reset per day is \$999.99 for IJ25A, \$3,000 for the SM26A and \$5,000 for 964X meters (no-deposit POC only).
 Please note on the paperwork if the customer wishes to set a lower maximum reset limit.

NOTES:

Postage-On-Call Reset Fees
All meters except IJ25:
IJ25 Reset Fees:
Wire Transfers:
Emergency Advances:
Insufficient Funds:
(Bounced Checks)
ACH Transfers

To change a P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).
(1) All-inclusive rates include unlimited resets at no additional charge. To bundle an All-inclusive meter in a lease use the mid-all-inclusive rate.
(2) Maximum post office or P.O.C. setting is \$999.00 at one time for 9212 series.
(3) Postage Meters, excluding the IJ25 are shipped free of charge, shipping and handling charges do not apply to those meters

Measured TRI-RATE Break Points

SM22/26, IJ25/40	
Monthly Postage Usage	
Min:	\$ 00-114.99
Mid:	\$ 115.00-449.99
Max:	\$ 450.00+

Mailing Equipment Price List

IJ SERIES

		Components	M/A	KANSAS Purchase Price
IJ40 Series Mailing Machine				
MH40	Handfeed with Moistene	IJ40, IJS3	\$140	\$1,189
IJ50 Series Mailing Machine				
MH50	Handfeed with Moistener	IJ50, IJS3	\$205	\$1,598
MA50	Autofeed with Moistene	IJ50, IJ405060AF, IJS3	\$280	NA
IJ60 Series Mailing Machine				
MA60	Autofeed with Moistener	IJ60, IJ405060AF, IJS3	\$380	\$3,058
IJ40/50/60 Components				
IJ405060AF	IJ40 IJ50 IJ60 Automatic Feeder	IJ405060AF	\$110	\$813
IJS3	IJ40 50 60 Moistener		\$15	NA
IJADCARD*	AD-Card w/ 1 custom Ad Slogan OR mail class die	Memory card IJ25,40,50, 60, 65,75,85		\$50
9980IJ	IJ40 50 60 Printer Package	Cable, Serial / Parallel converter	\$50	\$410
WP5IJ	5 lbs Weigh Platform for IJ40/50/60	8905 - rate pak	\$60	\$492
MM2-Ijxxx	Neopost MM2 meter interface kit for IJ50/60/70/80/90/110		N/C	\$327
IJ70 Series Mailing Machine				
MA70	Autofeed	IJ70 AutoFeed	\$530	\$4,083
IJ70 Components				
IJ70DSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ70 - Online Services Compatible	IJDS, Software Upgrades	\$560	\$4,135
IJ70DSADD-OLD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ70 - Non Online Services Compatible	IJDS, Software Upgrades	\$560	\$4,575
IJSBPUPG3	SBP Upgrade Kit for IJ-70		\$0	\$4,575
DU70-200	Upgrade to 200 departments for IJ70		\$0	\$232
9970IJ	Report Printer w/ interface & parts	Cable, 8857- I/O Board	\$55	\$476
AFUPG	Autofeed upgrade (For IJ70)	AF	\$195	\$1,320
IJ80 Series Mailing Machine				
MA80	IJ80 with Autofeed	IJ80, AF	\$740	\$5,718
IJ80 Components				
IJDS-IJ80	Dynamic Scale for IJ80 (Online Services Compatible Mailing System)**	IJDS	\$560	\$4,135
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110 - Online Services Compatible	IJDS, Software Upgrades	\$560	\$4,575
KDSADD-OLD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110 - Non Online Services Compatible	IJDS, Software Upgrades	\$560	\$4,575
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$0	\$875
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$0	\$875
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$55	\$476
DU80-200	Upgrade to 200 departments for IJ80		\$0	\$372
DU80-500	Upgrade to 500 departments for IJ80		\$0	\$1,117
IJ90 Series Mailing Machine				
MM90	IJ90 with Mixed Mail Feeder	IJ90, MMF	\$1,200	\$9,479
IJ90 Components				
IJ90-110DS	Dynamic Scale for IJ90, IJ110 (Online Services Compatible Mailing System)**	IJDS	\$560	\$4,135
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110	IJDS, Software Upgrades	\$560	\$4,575
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$0	\$875
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$0	\$875
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$55	\$476
DU90-200	Upgrade to 200 departments for IJ90		\$0	\$248
DU90-500	Upgrade to 500 departments for IJ90		\$0	\$993
IJ110 Series Mailing Machine				
MM110	IJ110 with Mixed Mail Feeder	IJ110, MMF	\$1,495	\$12,095
IJ90-110DS	Dynamic Scale for IJ90, IJ110 (Online Services Compatible Mailing System)**	IJDS	\$560	\$4,135
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110	IJDS, Software Upgrades	\$560	\$4,575
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$0	\$875
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$0	\$875
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$55	\$476
DU110-500	Upgrade to 500 departments for IJ110		\$0	\$745
Roll Tape Dispenser for IJ65, IJ70, IJ75, IJ80, IJ85 IJ90 and IJ110				
TRTD	Thermal Roll Tape Dispense	TRTD	\$150	\$1,072
IJ Dynamic Scale				
IJDS-UPG	Dynamic Scale Upgrade for IJ80, IJ90, IJ110 (OLS Compatible)	IJDS	\$560	\$4,135
IJDS-657585 UPG	Dynamic Scale Upgrade for IJ65/75/85/70/80/90/110 (Non OLS Compatible)			
IJSBPUPG4	SBP Upgrade Kit for IJ65/75/85 Only		\$0	\$875
IJX5DSADD	SBP Compliant Dynamic Scale for IJ65/75/85 (Non OLS Compatible)	IJDS	\$560	\$4,575
Scanner for Online Services Capable IJ80,90,110				
IJSCAN	Barcode Wedge Scanner to process eConfirmation Edition Labels	IJSCAN	\$30	\$244
Stacker				
MST1	Conveyer Stacker	MST1	\$190	\$1,549
Presort Report Diamond Protocol Software for IJ80,90,110				
DP2MBI	Presort Report Diamond Protocol Software for IJ80,90,110 with 2MB Board	DP2MB	\$0	\$327
DP4MBI	Presort Report Diamond Protocol Software for IJ80,90,110 with 4MB Board	DP4MB	\$0	\$327
Furniture				
MM-CAB63	63" Adjustable Height Cabinet for Mailing Machines (63x18x24-34"l)		\$0	\$1,222
MM-CAB30	30" Adjustable Height Cabinet for Mailing Machines (30x18x24-34"l)		\$0	\$813

Priority Series Price List

IJ SERIES PACKAGES

PACKAGE NAME	Components	M/A	KANSAS Purchase Price
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Low End IJ Mailing Systems

<i>IJ40</i>			
MH40-P5	IJ40B,WP5IJ	\$160	\$1,271
MH40-IJWP10L	IJ40B,IJS3,IJWP10L	\$199	\$1,598
MH40-IJWP30L	IJ40B,IJS3,IJWP30L	\$270	\$2,166
<i>IJ50</i>			
MA50-P5	IJ50B,WP5IJ	\$290	\$2,334
MA50-IJWP10L	IJ50B,IJS3,IJWP10L	\$340	\$2,695
MA50-IJWP30L	IJ50B,IJS3,IJWP30L	\$399	\$3,184
<i>IJ60</i>			
MA60-P5	IJ60B,WP5IJ	\$395	\$3,102
MA60-IJWP10L	IJ60B,IJS3,IJWP10L	\$435	\$3,462
MA60-IJWP30L	IJ60B,IJS3,IJWP30L	\$480	\$3,953
MA60-IJWP70L	IJ60B,IJS3,IJWP70L	\$515	\$4,198

Priority Series Price List

IJ SERIES PACKAGES

High End IJ Mailing Systems

PACKAGE NAME	Components	M/A	KANSAS Purchase Price
IJ70			
MA70-IJWP10H	IJ70, AF, IJWP10H	\$590	4,864
MA70-IJWP30H	IJ70, AF, IJWP30H	\$660	4,391
MA70-IJWP70H	IJ70, AF, IJWP70H	\$689	5,554
IJ80			
MA80-IJWP10H	IJ80, AF, IJWP10H	\$810	\$6,413
MA80-IJWP30H	IJ80, AF, IJWP30H	\$875	\$6,904
MA80-IJWP70H	IJ80 ,AF, IJWP70H	\$890	\$7,067
IJ90			
MM90-IJWP10H	IJ90, MMF, IJWP10H	\$1,290	\$10,296
MM90-IJWP30H	IJ90, MMF, IJWP30H	\$1,350	\$10,460
MM90-IJWP70H	IJ90, MMF, IJWP70H	\$1,390	\$11,114
IJ110			
MA110-IJWP10H	IJ110, MMF, IJWP10H	\$1,575	\$12,626
MA110-IJWP30H	IJ110, MMF, IJWP30H	\$1,635	\$13,076
MA110-IJWP70H	IJ110, MMF, IJWP70H	\$1,675	\$13,444

IJ-15K In-Line Digital Meter

PACKAGE NAME	List Price	KANSAS Purchase Price
IJ15KB	\$16,000	\$13,080
IJ15K-LT	\$995	\$813

- Must be ordered as complete packages. No substitutions or deletions.

Electronic Scales

Price List

		M/A	RCP	KANSAS Purchase Price
WP4	4 lb. Integrated Scale (For IJ25 only)		\$3,434	\$327
WP5IJ	5 lb Integrated Scale (IJ35,45 Only)		\$40	\$69.00
				\$609
IJWP10L	10 lb. Integrated Weigh Platform (For IJ40/50/60 Only)		\$155	\$69.00
IJWP10H	10 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)		\$155	\$1,222
IJWP30L	30 lb. Integrated Weigh Platform (For IJ40/50/60 Only)		\$190	\$69.00
IJWP30H	30 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)		\$190	\$1,222
IJWP70L	70 lb. Integrated Weigh Platform (For IJ40/50/60 Only)		\$230	\$69.00
IJWP70H	70 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)		\$230	\$1,778
DW-10	10 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)		\$32	228
DW-30	30 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)		\$32	404
DW-70	70 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)		\$32	552
SE37IJ 5 lb. Electronic Scale			\$55	\$699
Options/Accessories				
	SCLSTD Scale Stand for SE57 and SM26W	N/A		\$107
	8584 UPS Rates	N/A		165
	8585 FedEx Rates	N/A		165
	8583 USPS - other rates(2)	N/A		165
	640 Multipiece weighing	N/A		165
	RCP Price per year - minimum 3 yr. Term		\$169.00	
NTEP Kit for SE37/57 Scales 7465225			N/A	
SE67IJ 20 lb. Electronic Scale			\$65	\$1,030
Options/Accessories				
	SCLSTD Scale Stand for SE57 and SM26W	N/A		\$107
	8584 UPS Rates	N/A		165
	8585 FedEx Rates	N/A		165
	8583 USPS - other rates(2)	N/A		165
	640 Multipiece weighing	N/A		165
	RCP Price per year - minimum 3 yr. Term		\$169.00	
ST77-70 70 lb. Modular Scale			\$215	\$1,361
Options/Accessories				
	8784 UPS Rates	N/A		165
	8785 FedEx Rates	N/A		165
	8783 USPS - other rates (1)	N/A		165
	648 Mail Accounting	N/A		497
	9939K Report Printer		\$92	327
	8125 Barcode Reader		\$105	1237
	701 Custom Rates	N/A		165
	640 Multipiece weighing	N/A		165
	RCP Price per year - minimum 3 yr. Term		\$169.00	

(1) **Other rates include** 1st Class Automation, 1st Class non-automation, Library mail, Global Express Media Mail Presorted 5 digit, Global Priority - Small & Large Envelope, Global Priority by weight
 (2) **Other rates include** Presort 1st, 1st Class Automation, Library

Mail Class / Products		KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	WP30 (IJ40-110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX	
WEIGHT CAPACITY			2lbs	15-30-100 lbs	4 lbs	2 lbs	5 lbs	30 lbs.	5-10-20 lb	70 lbs	5(25man)	5 lbs	10-30-70 lb	5(25 man)	5-10 lbs	15-30-70 lb	70 lbs	70-150-250	
USPS DOMESTIC	1st Class / Priority	752	S	S		to 1 lb	S	S	S	S	S			S	S	S	S	S	
	1st Class	852			S							S	S						
	1st Class Automation 3 Digit - Letter	744	S	S					O	O	S	S	S		O	S	O	S	
	1st Class Automation 3 Digit - Flat	744	S	S					O	O	S	S	S		O	S	O	S	
	1st Class Automation 5 Digit - Flat	744	S	S					O	O			S			S		S	
	1st Class Automation 5 Digit - Letter	744	S	S					O	O	S	S	S		O	S	O	S	
	1st Class Automation AADC - Letter	744	S	S					O	O			S		O	S	O		
	1st Class Automation ADC - Flat	744	S	S					O	O			S		O	S	O		
	1st Class Automation Carrier Route	744	S	S						O	S		S		O	S	O	S	
	1st Class Automation Mixed AADC - Letter	744	S	S					O	O	S	S	S		O	S	O	S	
	1st Class Automation Mixed ADC - Flat	744	S	S					O	O	S	S	S		O	S	O	S	
	1st class Postcard	741	S	S				S	S	S	S	S	S			S	O	S	
	Single Bound Printed Matter- Parcel	759	S	S					S	S	S	S	S		O	S	O	S	
	Single Bound Printed Matter-Flat	801		S				S	S	S									
	Custom programmable rate key	701								6									
	Custom programmable value only					2		5	5				2	2					
	Express Custom Design	782		S															
	Express PO to Addressee	779	S	S		S		S	S	S	S	S	S	S	S	S	S	S	
	Express PO to PO	778	S	S						S	S	S			O	S	S	S	
	Library Mail	756	S	S						O	O	S	S	S	O	S	O	S	
	Media Mail Single piece	755	S	S						S	S	S				S	S	S	
	Media Mail 5-digits	758		S							O								
	Parcel Post Inter-BMC	763	S	S				S	S	S	S	S	S	S	S	S	S	S	
	Parcel Post Intra-BMC	763	S	S				S	S	S	S	O	S	O	S	S	S	S	
	Parcel Select	840		S															
	Presort 1st Class	757	S	S						O	O	S	S	S		O	S	O	
	Priority	752	S	S		S							S	S					
	Priority Flat Envelope	800		S				S	S										
	No Discount	Standard Letter Presort: Basic, 3/5	841	S	S														
		Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
		ECR Letter: Basic		S	S														
		ECR Letter: High Density, Saturation, Auto Basic		S	S														
		Standard Nonletter Presort: Basic, 3/5			S														
		Standard Nonletter Auto: Basic, 3/5			S														
		ECR Nonletter: Basic			S														
		ECR Nonletter: High Density, Saturation			S														
		Nonprofit Letter Presort: Basic, 3/5		S	S														
		Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S														
		Nonprofit Nonletter Presort: Basic, 3/5		S	S														
		Nonprofit Nonletter Auto: Basic, 3/5		S	S														
		DSCF	Standard Letter Presort: Basic, 3/5		S	S													
			Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S													
			ECR Letter: Basic		S	S													
	ECR Letter: High Density, Saturation, Auto Basic			S	S														
	Standard Nonletter Presort: Basic, 3/5				S														
Standard Nonletter Auto: Basic, 3/5				S															
ECR Nonletter: Basic				S															
ECR Nonletter: High Density, Saturation				S															
Nonprofit Letter Presort: Basic, 3/5			S	S															
Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D			S	S															
Nonprofit Nonletter Presort: Basic, 3/5		S	S																
Nonprofit Nonletter Auto: Basic, 3/5		S	S																
Zip-to-Zone		S	S				S	S	S	S	O	S	O	S	S	S	S		

Mail Class / Products		KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	WP30 (IJ40-110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX	
USPS INTERNATIONAL	Air Card	762	S	S					S	S									
	Air Letter Post	762	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	Air M-Bag			S															
	Air Parcel Post	762		S					S	S	S			S	S	S		S	
	Economy Letter Post	761	S	S					S	S	S			S	S	S	S	S	
	Economy M-Bag (Printed Matter & Book)			S															
	Economy Book			S															
	Economy Publishers' Periodicals			S															
	Economy Parcel Post	761		S					S	S	S			S	S	S	S	S	
	Global Express	783		S						O							O		S
	Global Express Guaranteed	803																	S
	Global Priority Mail by Weight	789		S			S	S	S	O		S	S						S
Global Priority Mail Large Env	788		S			S	S	S	O		S	S						S	
Global Priority Mail Small Env	787		S			S	S	S	O									S	
USPS SPECIAL SERVICES	Certificate of Mailing (Int'l)	853														S*	S*	S*	
	Certified	765	S	S			S	S	S	S	S	S	S	S	S	S	S	S	
	COD	769	S	S			S	S	S	S	S	S	S	S	S	S	S	S	
	DC (Delivery Confirmation)	855	S	S			S	S	S	S								O	
	Insurance	770	S	S*					S	S*	S			S	S	S*	S*	S*	
	Intl Letter Post Nonstandard Surcharge		S	S															
	Merchandise Return Receipt	854		S															
	Nonmachinable Surcharge			S															
	Oversize for Parcel Post	764		S						S						S	S	S	
	Oversize for 1st class	764	S	S					S	S						S	S	S	
	Oversize for Priority	764		S						S								S	
	PAL (Parcel AirLift)	772								S									S
	Registered COD			S															
	Registered w / Insurance	771	S	S*			S	S	S	S*	S	S	S	S	S	S*	S*	S*	
	Registered w/o Insurance (old)	774	S				S	S	S	S	S	S	S		O	S	S	S	
	Restricted Delivery	745	S	S*					S	S						S		S*	
	Return Receipt	767	S	S*			S	S	S	S*	S	S	S	S	S	S*	S*	S*	
SC (Signature Confirmation)	851	S	S			S	S	S	S									S	
Special Handling	768	S	S						S					O	S	S	S		

Data Management Systems Price List

FriendShip Navigator Multi-Carrier

			Purchase List Price	M/A	KANSAS Purchase Price
FriendShip Navigator - Multi Carrier Software w/ Peripherals Packages (USPS, UPS, DHL, FedEx)					
FNMC-70PRT	Multi-Carrier Enterprise Application Server Software plus 70Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.		\$7,350	\$210	\$5,723
FNMC-150PRT	Multi-Carrier Enterprise Application Server Software plus 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.		\$7,850	\$235	\$7,281
FriendShip Navigator - Client Software for Multi-Carrier or Postal Management Systems					
FN-QCLTSW	FriendShip Navigator Query Client Software - <u>Price per Each Client Software</u> . <i>FNMC Multi-Carrier Enterprise Server Software or FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>		\$1,050	\$105	\$813
FNMC-WCLTPKG	FriendShip Navigator Multi-Carrier Workstation Client Software Package (required for adding one additional processing workstations to FNMC Application Server) plus: 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit. <i>FNMC Multi-Carrier Enterprise Server Software must be installed on same Local Area Network!</i>		\$3,400	\$235	\$2,616
FNMC-WCLTPKG-5	FriendShip Navigator Multi-Carrier Workstation Client Software Package [Part Number: FNMC-WCLTPKG] <u>Price for 5 Workstation Client Packages.</u>		\$13,450	\$1,185	\$10,464
FriendShip Navigator – Multi-Carrier Upgrade for Existing FriendShip or FNPM Systems					
FNMC-SWUPG	Multi-Carrier Enterprise Application Server Software Only - Upgrade for FNPM Postal Management Systems or Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.		\$4,195	-	\$3,408
FNMC-SWPCUPG	Multi-Carrier Enterprise Application Server Software plus Computer w/ Windows® XP - Upgrade for Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.		\$6,295	\$265	\$5,114
FriendShip Navigator – Add-On Software Options					
FN-INTMGR***	Navigator Integration Manager - Software license only - All configuration, customization and support charges for integration work and multi-location units installation are not included and need to be quoted and approved by your Regional Support Specialist (***)		\$1,995	\$0	\$1,631
CUSTPROG***	Custom Charge Per Unit (Mandatory quote required from your Regional support Specialist*** to determine number of units)		\$200	\$0	\$164
FN-USPSMAN	USPS Mixed Mail Manifest Option - Local USPS approval required - Manifested Mail Classes supported: 1st Class, Priority, BPM, Media Mail, Library Mail, Parcel Post- Please refer to the Mail Manifesting doc on your Navigator CD for the full details		\$1,495	\$0	\$1,222
FN-SD50***	Navigator Desktop Standard - Preship Form - Up-to 50 users an/or transactions per day - SQL Express database included (1)		\$3,995	\$0	\$3,266
FN-SD100***	Navigator Desktop Standard (2) - Preship Form - Up-to 100 users and/or transactions per day - Requires Microsoft SQL Server 2005 Std Edition (not included)		\$5,995	\$0	\$4,901
FN-SDCUS***	Navigator Desktop Standard (2) - Preship Form - Over 100 users and/or transactions per day - Requires Microsoft SQL Server 2005 Std Edition (not included)	Custom Quote Required	\$230	\$0	\$230
FN-RCF	Reconfiguration Charge – required to make software changes to an existing system		\$1,795	-	\$1,795
FSHIP-NBMS	NBMS Address Validation Software		\$1,295/Yr	-	\$1,295
FSHIP-NCD6	CASS Database Annual Renewal Subscription - 6 Upgrades/Year Customer MUST Subscribe to update Contract (must order both NBMS & NCD6 together)				
FriendShip Navigator – Software Advantage (Mandatory for Software & Carrier Compliance Updates)**					
FNMC Software Advantage	Software Advantage for FriendShip Navigator Multi-Carrier (includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement). One Navigator Software Advantage contract is required per physical customer location		\$695	-	\$695
FriendShip Navigator - Add-On Computer Hardware & Peripherals					
FN-SYSPKG	Workstation Computer Hardware Package (includes: WINXP-PC computer, standard keyboard, 7600-04TS17 17" touch screen monitor, and FS9947P report printer)		\$4,200	\$420	\$3,270
WINXP-PC	FriendShip Standard PC-Computer w/ Windows XP [Standard Keyboard included]		\$2,795	\$265	\$2,203
System Hardware Options					
7600-04TS17	Monitor - VGA Color - 17" Touch Screen Color		\$1,695	\$170	\$1,304
7600-04FP17	Monitor - 17" Flat Panel Color		\$745	\$55	\$568
7600-70MB	Keyboard - Mini, Black w/ Touch Pad Mouse		\$145	\$15	\$110
FS8129W	Scanner - Corded Bar code wedge laser		\$1,450	\$160	\$1,104
NT3478S	Scanner - Wireless Bar code wedge laser		\$1,895	\$190	\$1,568
8202	Network Kit for FShip/MMII (Three 50Ft. cables & 8-port Hub)		\$215	-	\$159
WP70FS	70 lb. Weighing Platform for FriendShip		\$1,495	\$155	\$1,140
WP150FS	150 lb. Weighing Platform for FriendShip		\$1,595	\$160	\$1,214
WP250FS*	250 lb. Weighing Platform for FriendShip		\$1,895	\$190	\$1,451
WP150BT	Ball Top only for 150 lb. scale		\$395	-	\$266
WP250BT*	Ball Top only for 250 lb. scale		\$445	-	\$323
FS7220P	Thermal Label Printer - Small		\$995	\$110	\$809
7265P	Thermal Label Printer - Large		\$3,295	\$335	\$2,575
FS9947P	Report Printer-HP Inkjet		\$345	\$40	\$262
FSHIP-IJ105	FShip Meter Interface Kit for IJ105		\$425	-	\$323
FSHIP-IJXXX	FShip Meter Interface Kit for IJ50/60/80/90/110		\$425	-	\$323
Other Options					
FSTRAIN	Friendship Navigator Training (per unit)		\$175	-	-
Furniture					
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80		\$2,320	-	\$1,897
SHIPPING-WS-2	Workstation for FriendShip w/IJ90, IJ110110 or IJ80 w/MST1		\$3,755	-	\$3,070

Refer to the Price Protection Program Section to calculate the lease payment including all related services.

* Non-Stock Item - 60 day minimum lead time

** Software Advantage includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement

Note: 1 Navigator Software Advantage contract is required per physical customer location

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Data Management Systems

FriendShip Navigator Postal Management (USPS only)

FriendShip Navigator Postal Management (USPS only)		Purchase List Price	M/A	KANSAS Purchase Price
FriendShip Navigator - USPS Postal Management Software w/ Peripherals Packages				
FNPM-SW	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, and PC-to-IJ Meter Interface Kit.	\$2,600	-	\$2,113
FNPM-70SW	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, 70Lb. Scale, and PC-to-IJ Meter Interface Kit.	\$3,700	\$185	\$3,006
FNPM-70PRT	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, 70Lb. Scale, IJ80/90/110 Meter Control Module, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit	\$4,200	\$210	\$3,270
FN-DEMO	Friendship Navigator Demo version (incl. MC, PM, and Desktop Preship)	\$75		\$61
FriendShip Navigator - Client Software for Multi-Carrier or Postal Management Systems				
FN-QCLTSW	FriendShip Navigator Query Client Software - <u>Price per Each Client Software</u> . <i>FNMC Multi-Carrier Enterprise Server Software or FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$1,050	\$105	\$813
FNPM-WCLTPKG	FriendShip Navigator USPS Postal Management Workstation Client Software Package (required for adding additional processing workstations for FNPM Application Server) plus: 70Lb. Scale, and PC-to-IJ Meter Interface Kit. <u>Price per Each Workstation Client Package</u> . Label Printer must be purchased separately. <i>FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$2,200	\$210	\$1,788
FNPM-WCLTPKG-5	FriendShip Navigator USPS Postal Management Workstation Client Software Package [Part number: FNPM-WCLTPKG] Price for 5 Workstation Client Packages.	\$8,800	\$1,050	\$7,150
FriendShip Navigator – Multi-Carrier Upgrade for Existing FriendShip or FNPM Systems				
FNMC-SWUPG	Multi-Carrier Enterprise Application Server Software Only - Upgrade for FNPM Postal Management Systems or Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$4,195	-	\$3,408
FNMC-SWPCUPG	Multi-Carrier Enterprise Application Server Software plus Computer w/ Windows® XP - Upgrade for Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$6,295	\$265	\$5,114
FriendShip Navigator – Add-On Software Options				
FN-INTMGR***	Navigator Integration Manager - Software license only - All configuration, customization and support charges for integration work and multi-location units installation are not included and need to be quoted and approved by your Regional Support Specialist (***)	\$1,995	-	\$1,631
CUSTPROG***	Custom Charge Per Unit (Mandatory quote required from your Regional support Specialist*** to determine number of units)	\$200	-	\$164
FN-USPSMAN	USPS Mixed Mail Manifest Option - Local USPS approval required - Manifested Mail Classes supported: 1st Class, Priority, BPM, Media Mail, Library Mail, Parcel Post- Please refer to the Mail Manifesting doct on your Navigator CD for the full details	\$1,495	-	\$1,222
FN-RCF	Reconfiguration Charge – required to make software changes to an existing system	\$230	-	\$230
FSHIP-NBMS	NBMS Address Validation Software	\$1,795	-	\$1,795
FSHIP-NCD6	CASS Database Annual Renewal Subscription - 6 Upgrades/Year Customer MUST Subscribe to update Contract (must order both NBMS & NCD6 together)	\$1,295/Yr	-	\$1,295
FriendShip Navigator – Software Advantage (Mandatory for Software & Carrier Compliance Updates)**				
FNPM Software Advantage	Software Advantage for FriendShip Navigator Postal Management (includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement). One Navigator Software Advantage contract is required per physical customer location	\$695	-	\$695
Friendship Navigator - Add-On Computer Hardware & Peripherals				
FN-SYSPKG	Workstation Computer Hardware Package (includes: WINXP-PC computer, standard keyboard, 7600-04TS17 17" touch screen monitor, and FS9947P report printer)	\$4,200	\$420	\$3,413
WINXP-PC	FriendShip Standard PC-Computer w/ Windows XP [Standard Keyboard included]	\$2,795	\$265	\$2,271
System Hardware Options				
7600-04TS17	Monitor - VGA Color - 17" Touch Screen Color	\$1,695	\$170	\$1,304
7600-04FP17	Monitor - 17" Flat Panel Color	\$745	\$55	\$568
7600-70MB	Keyboard - Mini, Black w/ Touch Pad Mouse	\$145	\$15	\$110
FS8129W	Scanner - Corded Bar code wedge laser	\$1,450	\$160	\$1,104
NT3478S	Scanner - Wireless Bar code wedge laser	\$1,895	\$190	\$1,568
8202	Network Kit for FShip/MMII (Three 50Ft. cables & 8-port Hub)	\$215	-	\$159
WP70FS	70 lb. Weighing Platform for FriendShip	\$1,495	\$155	\$1,140
WP150FS	150 lb. Weighing Platform for FriendShip	\$1,595	\$160	\$1,214
WP250FS*	250 lb. Weighing Platform for FriendShip	\$1,895	\$190	\$1,451
WP150BT	Ball Top only for 150 lb. scale	\$395	-	\$266
WP250BT*	Ball Top only for 250 lb. scale	\$445	-	\$323
FS7220P	Thermal Label Printer - Small	\$995	\$110	\$809
7265P	Thermal Label Printer - Large	\$3,295	\$335	\$2,575
FS9947P	Report Printer-HP Inkjet	\$345	\$40	\$262
FSHIP-IJ105	FShip Meter Interface Kit for IJ105	\$425	-	\$323
FSHIP-IJXXX	FShip Meter Interface Kit for IJ50/60/80/90/110	\$425	-	\$323
Other Options				
FSTRAIN	Friendship Navigator Training (per unit)	\$175	-	\$142
Furniture				
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80	\$2,495	-	\$2,027
SHIPPING-WS-2	Workstation for FriendShip w/IJ90, IJ110110 or IJ80 w/MST1	\$3,995	-	\$3,246

*** All items marked with *** requires a DSPRA filled form and authorization number from your Regional Support Specialist prior to ordering through Neopost; The DSPRA (Data Systems Project Request Analysis) form can be emailed upon request. Please contact the Regional Support Specialist in charge of your region; All customization and configuration charges for integration work, custom export, multi-location installations must be quoted and approved by your Regional Support Specialist first

* Non-Stock Item - 60 day minimum lead time

Data Management Systems

Mail Accounting Software (MAS)

Mail Accounting Software (MAS)		Purchase List Price	M/A	KANSAS Purchase Price
MAS- Mail Accounting Software Standard Edition				
MASS01	Mail Accounting Software - Standard Edition - Single Mailing machine connection. Includes MASCD Application Software, 10 Foot Interface Cable (Requires Windows XP PC and Monitor - Not included) - Up-to 8 Neopost IJ mail machines maximum connected to the same MASS01 (MAS Standard) software license	\$2,995	-	\$2,433
MASADCN1	Connection fee for additional mailing machine interfaces - one required per mailing machine - One additional COM (Serial RS232) port is required per connection. Order additional connections up-to a limit of 6 connections per PC	\$995	-	\$808
MAS- Mail Accounting Software Professional Edition				
MASP01	Mail Accounting Software - Professional Edition - Single Mailing machine connection. Includes Budget Validation and MASCD Application Software, 10 Foot Interface Cable (Requires Windows XP PC and Monitor - Not included) - Up-to 6 Neopost IJ mail machines maximum connected to the same MASP01 (MAS Professional) software license	\$3,495	-	\$2,840
MASADCN1	Connection fee for additional mailing machine interfaces - one required per mailing machine - One additional COM (Serial RS232) port is required per connection. Order additional connections to a limit of 6 connections per PC	\$995	-	\$808
MAS- Mail Accounting Software Central Consolidation Module				
MASC01	Central Consolidation Software Module - used to provide consolidated reporting and management tools for multiple location (sites) where MAS Professional and MAS Standard are installed. The Central module must be installed to the same Local Area Network as the MAS data accumulating modules. Central is not intended to connect directly to mailing machines. MAS Central allows to collect and consolidate data from 2 or more MASS01 or MASP01 (in the same physical location, or from multiple physical locations as long as all systems are running on the same customer's network)	\$3,795	-	\$3,083
MAS- Mail Accounting Software Dealer Demonstration System				
MASDEMO	Not for Resale - Mail Accounting Software Demo version (Professional Edition) - Single Mailing machine connection. Includes Budget Validation and MASCD Application Software, 10 Foot Interface Cable (Requires Windows XP PC and Monitor - Not included)	\$75	-	\$61
MAS - Options and Accessories				
MASAROCKET	Serial port expansion (8 Ports) for computers utilizing the MASADCN1	\$1,495	\$149	\$1,215
MASPACB10	Additional 10 Foot Cable	\$72	-	\$59
MASPACB25	Additional 25 Foot Cable	\$92	-	\$75
MASPACB50	Additional 50 Foot Cable	\$110	-	\$89
MAS - Software Maintenance Agreement				
Software Advantage for MAS	Annual Software Maintenance Coverage provides automatic update support and version/feature upgrades. Does not guarantee nor specify that any number of version changes will occur during the calendar year.	\$299	-	\$243

Data Management Systems

NeoTrak Parcel Receiving System (Ver 5) - Standard Edition

		Purchase List Price	M/A	KANSAS Purchase Price
NeoTrak - Standard edition				
NEOTRAK-PKG-1	NeoTrak Priority Package #1 [Includes One Each of: NTNSS-ACC, NTNSS-PA, NT1800S-CLT, NTNSS-I&T, and FS7220P]	\$9,995	\$1,050	\$8,121
NTNSS-ACC	NeoTrak Network Server Software (Includes Microsoft "My SQL" Database - 10 client limit) - 1 Workstation Software with Voice Recognition included	\$6,295	\$945	\$5,115
NTNSS-SQL	NeoTrak Network Server Software (SQL Database compatible)(SQL NOT included) <i>NeoTrak Network Server Software Includes the following Standard Options:</i>	\$8,945	\$1,340	\$7,268
	* Neo-E-Trak Recipient Email Notification	-	-	-
	* NeoTrak Auto Database Import	-	-	-
	* 1 Workstation Software with Voice Recognition	-	-	-
NTNSS-V5UPG	NeoTrak Version upgrade from previous NeoTrak Std edition version 3 to version 5. All previously purchased options are carried forward with the upgrade. Key number, locking code and original sales order number required with sales order	\$1,495		\$1,215
NT-DEMO	NeoTrak Demo Version	\$75		\$61
Add-On options to NeoTrak Standard edition				
NTNSS-VTS-PKG	Visitor Tracking Module, includes Visitor Module and Driver License Scanner	\$2,995	-	\$2,433
NTNSS-VTS	Visitor Tracking Module - Software only	\$1,495	-	\$1,215
NTNSS-ATS	Asset Tracking Module - Software only	\$1,495	-	\$1,215
NTNSS-SD	NeoTrak - Accept Screen Design Utility	\$1,595	-	\$1,296
NTNSS-LD	NeoTrak - Delivery Label Designer Utility	\$1,595	-	\$1,296
NTNSS-GI	NeoTrak - Digital Graphics Import Utility	\$595	-	\$483
NTNSS-PA	NeoTrak - Palm PDA Employee Database Import Utility	\$1,595	-	\$1,296
NTNSS-CLT	NeoTrak Client Workstation Software With Voice Recognition (Price is for each client workstation added to the base server workstation...client software is for use only with NeoTrak™ Network Server Software)	\$1,095	\$160	\$890
NTNSS-MDDCLT	NeoTrak Client Software (PocketTrak) for Mobile Delivery Scanner (Pocket PC) - Already included with Pocket PC package options under Peripherals	\$495	-	\$402
NeoTrak Installation, Training & Reconfiguration				
NTNSS-I&T	NeoTrak Installation & Training - Per Unit	\$1,090	-	\$886
	1 Unit of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-ACC	\$1,090	-	\$886
	3 Units of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-SQL	\$3,270	-	\$2,657
NTNSS-RCF	NeoTrak Reconfiguration Charge (Used to add NTNSS or NTN1800S part number to an existing installation)	\$230	-	\$187
Peripherals for NeoTrak (Standard & Lite)				
NT-DLSCAN	Drivers License Scanner (Hardware device only - Requires previously purchased Visitor Module (NTSW-VTS)	\$1,495	\$150	\$1,215
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device with Cradle & Client Software (Includes: one recharge & data link single-slot cradle., hook-up cables, and one copy of client software)	\$2,595	\$265	\$2,108
NT-PPT8800B-CLT	Batch Mode - Portable Delivery Device and Scanner - used for signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDDCLT Software license for Mobile Delivery Scanner (Pocket PC)	\$3,495	\$345	\$2,840
NT-PPT8866W-CLT	Wireless (WiFi) Mode - Portable Delivery Device and Scanner - used "real time updates of " signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDDCLT Software license for Mobile Delivery Scanner (Pocket PC) - Requires Customer provided Local Area Network with WiFi enabled and supported by the customer, wireless network components not included	\$3,995	\$395	\$3,246
NTMC-7094-CLT	Cellular (Cingular Only) Mode - Cellular Portable Delivery Device and Scanner - used ofr remote site, and truly mobile delivery routes - provides "real time updates of " (Via the Cingular telephone Network- ONLY) signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDDCLT Software license for Mobile Delivery Scanner (Pocket PC) -Requires Customer provided Cingular Calling and Data Transfer plan contract by the customer. Contact Sort-it Technical Support for additional information 770-921-6764	\$4,495	\$450	\$3,652
NT8500SP	Signature Pad with Mag Strip reader for NeoTrak workstation	\$1,695	\$170	\$1,377
FS8129W	Bar Code laser Scanner - Standard - Corded	\$1,450	\$160	\$1,105
NT3478S	Wireless Bar Code Laser Scanner	\$1,895	\$190	\$1,568
NT9020H-PKG	Wireless Headset for NeoTrak with Sound Card interface to PC	\$1,090	\$110	\$886
NT1800PG	Pistol Grip for NTS1800S Delivery Scanner	\$895	-	\$727
NT1800K	Keypad entry device for NT1800S Delivery Scanner	\$290	-	\$236
NT-DGTCAM	Digital Camera for NeoTrak Visitor Module	\$140	\$15	\$114
WP70FS	70 Pound Capacity Remote Weighing platform	\$1,495	\$155	\$1,140
SYSTEM CPU	PC Desktop Workstation - Standard	\$2,795	\$295	\$2,271
EXPRESS-PC	PC Desktop Workstation - Express - Short Tower	\$2,095	\$210	\$1,702
7600-04	Standard 17" Color Monitor	\$545	\$70	\$443
7600-04FP15	15" Flat Panel Monitor	\$735	\$55	\$597
7600-70	Standard Computer Keyboard	\$40	-	\$33
FS9947P	Standard InkJet Printer for Reports	\$345	\$40	\$262
FS7220P	Thermal Label Printer - Small	\$995	\$110	\$809
7465288-01	Standard Labels 4" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$17.50	-	\$18
7465288-03	Standard Labels 4" x 6" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$17.50	-	\$18
7465068-01	Standard Labels 2" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$11.50	-	\$12

Data Management Systems

NeoTrak Parcel Receiving System (Ver 5) - Lite Edition

		Purchase List Price	M/A	KANSAS Purchase Price
NeoTrak - Lite edition				
NTKLITE-PKG1	NeoTrak Lite Single Workstation Priority Package #1 [Includes One Each: NTKLITE-ACC, NTNSS-I&T, Delivery Label Printer, Palm PDA Delivery Device, and Wireless Bar Code Scanner]	\$7,395	\$735	\$6,008
NTKLITE-ACC	NeoTrak Lite Single Workstation Software - Includes Microsoft "My SQL" Database - 10 client limit - [Includes: Carrier Delivery Confirm feature via PC & PDA; Recipient Database Auto Import into NeoTrak Software Utility; 2-Custom User Fields; and Supports 2.00"x2.25" Internal Delivery Label]	\$2,695	\$265	\$2,190
NTSS-RCF	NeoTrak Reconfiguration Labor Charge (Available for Branches Only) (required additional charge to option price for adding NT1800S-CLT, NTKLITE-ALERT , NTNSS-PA, or NTKLITE-SIGPAD part numbers to an existing NeoTrak "LITE" installation	\$230	-	\$187
NTNSS-V5UPG	NeoTrak Version upgrade from previous NeoTrak Std edition version 3 to version 5. All previously purchased options are carried forward with the upgrade. Key number, locking code and original sales order number required with sales order	\$1,495	-	\$1,215
NT-DEMO	NeoTrak Demo Version	\$75	-	\$61
Add-on options to NeoTrak Lite edition				
NTKLITE-ALERT	NeoTrak Lite - Package Delivery Alert Option with Email notification	\$1,095	-	\$890
NTKLITE-SIGPAD	NeoTrak Lite - Countertop Signature Capture Option (Requires NT8500SP Signature Pad peripheral option)	\$325	-	\$264
NTNSS-VTS-PKG	Visitor Tracking Module, includes Visitor Module and Driver License Scanner	\$2,995	-	\$2,433
NTNSS-VTS	Visitor Tracking Module - Software only	\$1,495	-	\$1,215
NTNSS-ATS	Asset Tracking Module - Software only	\$1,495	-	\$1,215
NTNSS-SD	NeoTrak - Accept Screen Design Utility	\$1,595	-	\$1,296
NTNSS-LD	NeoTrak - Delivery Label Designer Utility	\$1,595	-	\$1,296
NTNSS-GI	NeoTrak - Digital Graphics Import Utility	\$595	-	\$483
NTNSS-PA	NeoTrak - Palm PDA Employee Database Import Utility	\$1,595	-	\$1,296
NTNSS-MDDCLT	NeoTrak Client Software (PocketTrak) for Mobile Delivery Scanner (Pocket PC)	\$495	-	\$402
NeoTrak Installation, Training & Reconfiguration (Standard & Lite)				
NTNSS-I&T	NeoTrak Installation & Training - Per Unit	\$1,090	-	\$886
	1 Unit of "NTNSS-I&T" required for NeoTrak Lite Installation & Training	\$1,090	-	\$886
NTNSS-RCF	NeoTrak Reconfiguration Charge (Used to add NTNSS or NTN1800S part number to an existing installation	\$230	-	\$187
Peripherals for NeoTrak (Standard & Lite)				
NT-DLSCAN	Drivers License Scanner (Hardware device only - Requires previously purchased Visitor Module (NTSW-VTS)	\$1,495	\$150	\$1,215
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device with Cradle & Client Software (Includes: one recharge & data link single-slot cradle., hook-up cables, and one copy of client software)	\$2,595	\$265	\$2,108
NT-PPT8800B-CLT	Batch Mode - Portable Delivery Device and Scanner - used for signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDD Software license for Mobile Delivery Scanner (Pocket PC)	\$3,495	\$345	\$2,840
NT-PPT8866W-CLT	Wireless (WiFi) Mode - Portable Delivery Device and Scanner - used "real time updates of " signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDD Software license for Mobile Delivery Scanner (Pocket PC) - Requires Customer provided Local Area Network with WiFi enabled and supported by the customer, wireless network components not included	\$3,995	\$395	\$3,246
NTMC-7094-CLT	Cellular (Cingular Only) Mode - Cellular Portable Delivery Device and Scanner - used ofr remote site, and truly mobile delivery routes - provides "real time updates of " (Via the Cingular telephone Network- ONLY) signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDD Software license for Mobile Delivery Scanner (Pocket PC) - Requires Customer provided Cingular Calling and Data Transfer plan contract by the customer. Contact Sort-it Technical Support for additional information 770-921-6764	\$4,495	\$450	\$3,652
NT8500SP	Signature Pad with Mag Strip reader for NeoTrak workstation - Requires NTKLITE-SIGPAD software option	\$1,695	\$170	\$1,377
FS8129W	Bar Code laser Scanner - Standard - Corded	\$1,450	\$160	\$1,105
NT3478S	Wireless Bar Code Laser Scanner	\$1,895	\$190	\$1,568
NT9020H-PKG	Wireless Headset for NeoTrak with Sound Card interface to PC	\$1,090	\$110	\$886
NT1800PG	Pistol Grip for NTS1800S Delivery Scanner	\$895	-	\$727
NT1800K	Keypad entry device for NT1800S Delivery Scanner	\$290	-	\$236
NT-DGTCAM	Digital Camera for NeoTrak Visitor Module	\$140	\$15	\$114
WP70FS	70 Pound Capacity Remote Weighing platform	\$1,495	\$155	\$1,140
SYSTEM CPU	PC Desktop Workstation - Standard	\$2,795	\$295	\$2,271
EXPRESS-PC	PC Desktop Workstation - Express - Short Tower	\$2,095	\$210	\$1,702
7600-04	Standard 17" Color Monitor	\$545	\$70	\$443
7600-04FP15	15" Flat Panel Monitor	\$735	\$55	\$597
7600-70	Standard Computer Keyboard	\$40	-	\$33
FS9947P	Standard InkJet Printer for Reports	\$345	\$40	\$262
FS7220P	Thermal Label Printer - Small	\$995	\$110	\$809
7465288-01	Standard Labels 4" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$17.50	-	\$17.50
7465288-03	Standard Labels 4" x 6" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$17.50	-	\$17.50
7465068-01	Standard Labels 2" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$11.50	-	\$11.50

Addressing Systems

Price List

		M/A	KANSAS Purchase Price
Addressing Systems Packages			
AS 700	Address printer, Shuttle Head, PCL, 7000/h	\$830	\$6,781
AS 710	Address printer, Shuttle Head, PCL, 14000/h	\$1,330	\$10,869
AS 830	Address printer, 3 Fixed Head, 7500/h	\$710	\$5,800
AS 930	Address printer, 3 Fixed Head, PCL, 26000/h	\$1,050	\$8,580
Addressing System Option			
ASCMV3F	Conveyor Stacker 3ft. Tabletop w/Drop Tray	\$180	\$1,467
ASCNV4F	Conveyor Stacker 4ft. Adjustable Height w/Drop atray	\$380	\$3,102
ASCNV6F	Conveyor Stacker 6ft. Adjustable Height w/ Drop Tray	\$500	\$4,083
ASDRYK1	Dryer Kit 1000 watts (for 3 ft., 4ft. conveyor)	\$130	\$1,059
;ASDRYK2	Dryer Kit 2000 watts (for 6 ft. conveyor)	\$220	\$1,794
Neopost Business Mailer Software			
CASS & PAVE Postal Certified			
NBMS	Includes database software, presort module, duplicate detection, postal reports, Fast Forward program, Dazzle mailpiece design software, FREE 1-year CASS CD subscription (6 upgrades), all database upgrades and technical support	*	\$1,695
NCD6	Renewal of CASS CD subscription (6 upgrades), upgrades to database software and technical support	\$1,195	\$1,195

NOTE Special Neopost Software Leasing Price
(includes software and subscription)

*Requires NCD6 CASS CD subscription year two and onward

Neopost Bulk Mailer Software

Product	Product Description	List Price	Note	KANSAS Purchase Price
Neopost Bulk Mailer Professional Edition				
USBWN-P BM 5 Neopost Pro Software		\$2,295.00	1	\$1,899.11
USBWN-P BM 5 Neopost Pro Subscription RENEWAL		\$1,295.00	3	\$1,071.61
Neopost Bulk Mailer Professional Edition OPTIONS				
USBWN-P BM 5 Pro Additional Seat		\$395.00	2	\$326.86
USBWN-P BM 5 Pro Additional Seat RENEWAL		\$395.00	3	\$326.86
USBWN-P BM 5 Pro DPV Add-on		\$1,000.00	2	\$827.50
USBWN-P BM 5 Pro DPV Add-on RENEWAL		\$1,000.00	3	\$827.50
USBWN-P BM 5 Pro Drop Ship Add-on		\$500.00	2	\$413.75
USBWN-P BM 5 Pro Drop Ship Add-on RENEWAL		\$500.00	3	\$413.75
USBWN-P BM 5 Pro Firm Packaging Add-on		\$500.00	2	\$413.75
USBWN-P BM 5 Pro Firm Packaging Add-on RENEWAL		\$500.00	3	\$413.75
USBWN-P BM 5 Pro Geocode Add-on		\$1,000.00	2	\$827.50
USBWN-P BM 5 Pro Geocode Add-on RENEWAL		\$1,000.00	3	\$827.50
USBWN-P BM 5 Pro LACSLink Add-on		\$300.00	2	\$248.25
USBWN-P BM 5 Pro LACSLink Add-on RENEWAL		\$300.00	3	\$248.25
USBWN-P BM 5 Pro Mail.dat Add-on		\$750.00	2	\$620.63
USBWN-P BM 5 Pro Mail.dat Add-on RENEWAL		\$750.00	3	\$620.63
USBWN-P BM 5 Pro Mixed Weights Add-on		\$2,000.00	2	\$1,655.00
USBWN-P BM 5 Pro Mixed Weights Add-on RENEWAL		\$1,200.00	3	\$993.00
USBWN-P BM 5 Pro Palletization Add-on		\$3,000.00	2	\$2,482.50
USBWN-P BM 5 Pro Palletization Add-on RENEWAL		\$1,800.00	3	\$1,489.50
USBWN-P BM 5 Pro Package Services Add-on		\$2,000.00	2	\$1,655.00
USBWN-P BM 5 Pro Package Services Add-on RENEWAL		\$1,200.00	3	\$993.00
USBWN-P BM 5 Pro RDI Add-on		\$300.00	2	\$248.25
USBWN-P BM 5 Pro RDI Add-on RENEWAL		\$300.00	3	\$248.25
USBWN-MBM 5 Pro Monthly Update Option		\$300.00	2	\$248.25
USBWN-MBM 5 Pro Monthly Update Option RENEWAL		\$300.00	3	\$248.25
Neopost Bulk Mailer Standard edition				
USBWN-S BM 5 Neopost Standard Software		\$1,495.00	1	\$1,237.11
USBWN-S BM 5 Neopost Standard Software RENEWAL		\$995.00	3	\$823.36
Neopost Bulk Mailer Standard edition OPTIONS				
USBWN-S BM 5 Standard Additional User		\$395.00	2	\$326.86
USBWN-S BM 5 Standard Additional User RENEWAL		\$395.00	3	\$326.86

Neopost Mailroom Toolkit Editions (For Use With Print Machine)				7
MRTK-Mul MailRoom ToolKit Gold 3+		\$9,950.00	2	\$8,233.63
MRTK-Mul MailRoom ToolKit Gold 3+ RENEWAL		\$6,950.00	3	\$5,751.13
MRTK-Unli MailRoom ToolKit Unlimited ppm		\$4,995.00	2	\$4,133.36
MRTK-Unli MailRoom ToolKit Unlimited ppm RENEWAL		\$3,495.00	3	\$2,892.11
MRTK-120 MailRoom ToolKit 120 ppm		\$2,495.00	2	\$2,064.61
MRTK-120 MailRoom ToolKit 120 ppm RENEWAL		\$1,495.00	3	\$1,237.11
MRTK-60p MailRoom ToolKit 60 ppm		\$1,495.00	2	\$1,237.11
MRTK-60p MailRoom ToolKit 60 ppm RENEWAL		\$995.00	3	\$823.36
Neopost Mailroom Toolkit Editions OPTIONS (For Use With Print Machine Only)				
USE-DPV MailRoom ToolKit Delivery Point Validation		\$1,000.00	2	\$827.50
USE-DPV MailRoom ToolKit Delivery Point Validation RENEWAL		\$1,000.00	3	\$827.50
USE-MIXV MailRoom ToolKit Mixed Weight Option		\$2,000.00	2	\$1,655.00
USE-MIXV MailRoom ToolKit Mixed Weight Renewal		\$1,200.00	3	\$993.00
USE-MUPI MailRoom ToolKit Monthly Update Option		\$500.00	2	\$413.75
USE-MUPI MailRoom ToolKit Monthly Update Option RENEWAL		\$500.00	3	\$413.75
USE-PKG MailRoom ToolKit Package Services		\$2,000.00	2	\$1,655.00
USE-PKG MailRoom ToolKit Package Services RENEWAL		\$1,200.00	3	\$993.00

Note:

- 1- This is a software license - It includes 1 year of software warranty and subscription renewals - Includes 20,000 MOVE Update credits
- 2- This is a software license - It includes 1 year of software warranty and subscription renewals
- 3- This is ONE additional year of software warranty and renewal. Select only if the customer owns or the quote includes the corresponding software lic
- 4- The dryer CANNOT be mounted to the ASCS (AS Conveyor).
- 5- the AS-DCS is a package of dryer and conveyor. It is NOT the same conveyor as the ASCS (AS Conveyor).
- 6- Requires NCD6 CASS CD subscription year two and onward
- 7- Output speed of Mailroom Toolkit must equal to or greater to than the PrintMachine output speed

For example: If ordering the MRTK-60PPM, must also order PM-60, PM-120, or PM-ULT (see PrintMachine price page)

EXAMPLE OF SOFTWARE QUOTE FOR NEOPOST BULK MAILER SOFTWARE:

THE NEED: Customer need is for the Professional Edition softwre license + the GEOCODE software option
The customer wants to be covered for a duration of 4 Years on a lease or purchase for all software updates, license renewal and Tech s

THE SOLUTION TO QUOTE:

USBWN-PRO - BM 5 Neopost Pro Software Qty 1
 USBWN-PRO-RE - BM 5 Neopost Pro Subscription - 1 Year RENEWAL/SUPPORT Qty 3
 USBWN-PRO-GEO - BM 5 Pro Geocode Add-on Qty 1
 USBWN-PRO-GEO-RE - BM 5 Pro Geocode Add-on - 1 Year RENEWAL/SUPPORT Qty 3

Tabbing & Labeling Systems

Price List

Tabbing Systems		M/A	KANSAS Purchase Price
TA40	Entry-Level Single Tabber with Integrated Feeder	\$325	\$2,600
TA50	Single Tabber with Std Feeder	\$425	\$3,471
TA50HS	Single Tabber with High Speed, High Capacity Feeder	\$515	\$4,216
TA60HS	Double Tabber with High Speed, High Capacity Feeder	\$705	\$5,788
Tabbing System Packages			
TA50C	Single Tabber with Std Feeder with Conveyor	\$535	\$4,382
TA50HSC	Single Tabber w/High Speed, High Capacity Feeder and Conveyor	\$615	\$5,044
TA60HSC	Double Tabber w/High Speed, High Capacity Feeder and Conveyor	\$825	\$6,781
Tabbing & Labeling Packages			
TA50TL	Single Tabber and Labeler	\$785	\$6,450
TA50TLC	Single Tabber and Labeler with Conveyor	\$905	\$7,443
TA60TL	Double Tabber and Labeler	\$985	\$8,105
TA60TLC	Double Tabber and Labeler with Conveyor	\$1,105	\$9,098
Labeling System			
SL	High Speed Labeler with Integrated Feeder	\$435	\$3,554
SLC	High Speed Labeler with Integrated Feeder and conveyor	\$545	\$4,464
Tabber Options			
CT36	36" Tabber Conveyor	\$135	\$1,072
CT36STD	Conveyor Stand for Use with TA60	N/A	\$177
SLLINK	Sliding Stand for Interfacing SL to TA50/60 ²	N/A	\$244
HSTFUPG	High Speed, High Capacity Tabber Feeder Upgrade	\$185	\$1,450
² Included w/ TA50TL & TA60TL Packages			
Labeler Option			
SLSTMP	Stamp Kit Attachment for SL Labeler	\$25	
Standalone Document Folders			
PF-55	Folder, fixed speed 1200p/h, 6 fold types	\$289	\$2,367
PF-75	Folder var. speed 1250p/h, 6 fold types, 9 custom fold memory, Autoba	\$399	\$3,266

PrintMachine

MODEL	DESCRIPTION/COMPONENTS	KANSAS Purchase	
		M/A	Price
PrintMachine Gold			
PMGOLD1	Gold 1 License	\$6,600	\$44,963
PMGOLD3	Gold 3 License	\$10,800	\$73,575
PMGOLD5	Gold 5 License	\$13,800	\$94,013
PMGOLD10	Gold 10 License	\$20,400	\$138,975
PMGOLD25	Gold 25 License	\$33,600	\$228,900
PMGOLD50	Gold 50 License	\$48,000	\$327,000
PMGOLD100	Gold 100 License	\$69,000	\$470,063
PrintMachine Enterprise			
PM-ULT	Output Speed Unlimited PPM	\$5,268	\$35,888
PM-120	Output Speed up to 120 PPM	\$3,396	\$23,135
PrintMachine Professional			
PM-60	Output Speed up to 60 PPM	\$2,580	\$17,576
PM-20	Output Speed up to 20 PPM	\$1,890	\$12,876
PrintMachine Business			
PMBUSINESS-20	Output Speed up to 20 PPM	\$1,170	\$5,314
PrintMachine Office			
PM-OFFICE	BTA PrintMachine Office	\$450	\$2,044
PrintMachine Ent/Prof Options			
PM OUTPUT MOD	Logical Output Device Module	\$275	\$1,929
PM FAXEMAIL MOD	Fax / Email Merge Module	\$231	\$1,598
PM ARC/WEB MOD	Archiving/Web Publishing Module	\$726	\$5,171
PM DAZZLE EXPRESS	Postal Discounting Module	\$1,350	\$282
PrintMachine Business Options			
PM DAZZLE EXPRESS	Postal Discounting Module	\$1,350	\$282
PrintMachine Development & Installation Options			
PM_Upgrade	PrintMachine upgrade		
PrintMachine Development & Installation			
PROJMGT	Project Management (per hour)	\$200	\$164
PM Document	PrintMachine document programming	\$2,500	\$2,044
PM Installation	PrintMachine installation (off-site)	\$2,500	\$2,044
PM Installation on-site	PrintMachine installation (on-site)	\$6,500	\$5,314
PM Developer licensing fee	PrintMachine licensing fee	\$25,000	\$20,438

Pre-Sales Support approved required prior to accepting order

PPM = Pages Per Minute

*= Per Document

^=1.2xdifference is the difference between a lower level PM * 1.2. E.g. PM3.51-120ppm to PM3.51-Unlimited = (48,900-28,300)*1.2 = \$24,720

^=1.2xdifference is the difference between an older version of PM to the current one, I.e. from PM3.4 to 3.51 = (48,900-45,805)*1.2 = \$3,714

Please refer to old price book for details on prices for previous version

SI 30/62 DS70

Desktop Systems Packages

Price List

			KANSAS Purchase
MODEL	DESCRIPTION/COMPONENTS	M/A	Price
SI 30 Packages			
SI30	Discovery - Three Station System 2 Sheet feeders and 1 insert/BRE feeder (A+B+C)	\$445	OM
SI 30 System Options			
FC60	SI 30 Mail Machine Interface (to IJ35/45/65)	\$55	OM
TABLE_CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	N/A	\$413
DS 62 Folding/inserting system			
DS62-1.5S	DS 62 1.5 stations folding/inserting system	\$805	\$5,296
DS62-2STATIONS	DS 62 2 stations folding/inserting system	\$995	\$6,537
DS62-2.5STATIONS	DS 62 2.5 stations folding/inserting system	\$1,185	\$7,779
DS 62 options			
DS62SELEFT-FAC	DS 62 left-handed side exit	\$50	\$405
DS62SERIGHT-FAC	DS 62 right-handed side exit (for connection to a meter)	\$50	\$405
DS62SELEFT-FLD	DS 62 left-handed side exit	\$50	\$405
DS62SERIGHT-FLD	DS 62 right-handed side exit (for connection to a meter)	\$50	\$405
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$0	\$257
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$0	\$427
DS 62 OMR option (2.5 stations only)			
OMRDS62L1-FA	DS 62 OMR base + dongle level 1 - Factory installed	\$85	\$641
OMRDS62L1-FD	DS 62 OMR base + dongle level 1 - Field installed	\$85	\$641
DS 62 Insert'n Mail			
INT-62/405060	DS 62 to IJ40/50/60 Interface Package Level1 (Mechanical)	\$0	\$727
DS 62 Furniture			
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34"h)	\$0	\$1,222
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	\$0	\$813
DS-70 Packages & Options			
DS70EXPERT	DS-70 Expert 3 station system w/ standard feeders	\$1,460	\$11,404
DS70SPECIAL	DS-70 Special 3 station system w/ 2 standard feeders, 1 special feeder	\$1,560	\$12,221
DS-70 OMR			
DS70OMRBAS-FAC	DS-70 OMR base + Software level 0 - Factory installed	\$105	\$417
DS70OMRBAS-FLD	DS-70 OMR base + Software level 0 - Field installed	\$105	\$499
DS70OMRL1-FAC	DS-70 OMR base + Software level 1 - Factory installed	\$140	\$1,287
DS70OMRL1-FLD	DS-70 OMR base + Software level 1 - Field Installed	\$150	\$1,442
DS70OMRPL-FAC	DS-70 OMR base + Software level 3 - Factory installed	\$160	\$1,258
DS70OMRPL-FLD	DS-70 OMR base + Software level 3 - Field installed	\$180	\$1,357
DS70OMRFLEX	DS-70 OMR base + Flex dongle (1 code) - Field fitted (Must complete Flex	\$175	\$1,398
DS70ADDFLEXCODE	DS-70 Each additional flex code (Must complete Flex OMR worksheet)	\$110	\$948
DS70OMRFLEXDON	DS-70 Flex dongle (includes 1 code). Requires a package which includes	\$130	\$1,063
DS-70 OPTIONS (for additional compatible options see Vertical Systems Options section - next page)			
DS70PFDR-FAC	DS-70 Production feeder aka MaxiFeeder (up to 6" documents) Factory in	\$205	\$1,651
DS70PFDR-FLD	DS-70 Production feeder aka MaxiFeeder (up to 6" documents) Field inst	\$260	\$2,069
DS70-TCS	Timed Conveyor Stacker (for DS-70 only)	\$50	\$401
DS70SERIGHT-FAC	DS-70 Right Side Exit - Factory Installed (required for connection to a me	\$50	\$455
DS70SELEFT-FAC	DS-70 Left Side Exit - Factory Installed	\$50	\$455
DS70SERIGHT-FLD	DS-70 Right Side Exit - Field Installed (required for connection to a meter	\$50	\$455
DS70SELEFT-FLD	DS-70 Left Side Exit - Field Installed	\$50	\$455
DS-70 Insert'n Mail			
INT-DS70/L1-L2	DS-70 - Insert'n Mail Level 2 - IJ80/90 Interface (incl. elec. Interface only)	\$0	\$1,022
INT2-DS70/65708090	DS-70 - Insert'n Mail Level 2 - IJ80/90 Package (incl. Mail machine catch	\$0	\$1,448
INT-DS70/405060	DS-70 - IJ40/50/60 Interface Package (includes mailing machine catch tra	\$0	\$1,022
INT-DS70/65708090	DS-70 - IJ65/70/80/90 Interface Package (includes mailing machine catch	\$0	\$1,185
INT-EXT-DS70-MMFDS	DS-70 FC Extension Package 2 for MMF/DS (two required if both MMF &	\$0	\$286
DS-70 Furniture			
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34"h)		\$1,222
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)		\$813

DS-80 & Other Vertical Systems Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Notes		Furniture package ²	TEXAS Purchase Price
		M/A			
DS-80 Packages & Options					
DS80E2	DS-80 Expert 2 Station System With 2 Standard Feeders	\$1,956		VS-CON	\$15,986
DS80S2	DS-80 Special 2 Station System with 1 Standard and 1 Special Feeder	\$2,078		VS-CON	\$16,984
DS80C2	DS-80 Custom 2 Station System with X Standard and X Special Feeder	\$2,160	4	VS-CON	\$17,658
DS80E4	DS-80 Expert 4 Station System With 4 Standard Feeders	\$2,350		VS-CON	\$19,211
DS80S4	DS-80 Special 4 Station System with 2 Standard and 2 Special Feeders in positions 1 & 2	\$2,425		VS-CON	\$19,824
DS80C4	DS-80 Custom 4 Station System with X Standard and X Special Feeders	\$2,580	4	VS-CON	\$21,087
DS80E6	DS-80 Expert 6 Station System With 6 Standard Feeders	\$2,710		VS-CON	\$22,154
DS80S6	DS-80 Special 6 Station System with 4 Standard and 2 Special Feeders in positions 1 & 2	\$2,825		VS-CON	\$23,094
DS80C6	DS-80 Custom 6 Station System with X Standard and X Special Feeders	\$3,185	4	VS-CON	\$26,037
DS80BASIC2	DS-80 Bottom Address w/2 Stnd Fdrs (no OMR possible) and not upgrade-able	\$1,750		VS-CON	\$14,306
DS80BA-E2	DS-80 Expert, 2 standard stations with bottom address capability	\$2,140		VS-CON	\$17,495
DS80BA-S2	DS-80 Special, 2 stations (1 standard, 1 special) with bottom address capability	\$2,265		VS-CON	\$18,516
DS80BA-C2	DS-80 Custom, 2 stations (x standard, x special) with bottom address capability	\$2,420		VS-CON	\$19,784
DS80BA-E4	DS-80 Expert, 4 standard stations with bottom address capability	\$2,520		VS-CON	\$20,601
DS80BA-S4	DS-80 Special, 4 stations (2 standard, 2 special: 1 & 2) w/bottom address capability	\$2,656		VS-CON	\$21,709
DS80BA-C4	DS-80 Custom, 4 stations (x standard, x special) with bottom address capability	\$2,835		VS-CON	\$23,176
DS80BA-E6	DS-80 Expert, 6 standard stations with bottom address capability	\$2,965		VS-CON	\$24,239
DS80BA-S6	DS-80 Special, 6 stations (4 standard, 2 special: 1 & 2) w/bottom address capability	\$3,116		VS-CON	\$25,469
DS80BA-C6	DS-80 Custom, 6 stations (x standard, x special) with bottom address capability	\$3,445		VS-CON	\$28,163
DS-80 Feeder Expansion Kits (2 to 4, 4 to 6 Stations)					
DS80-AAUP	2 feeder upgrade kit (2 automatic feeders)	\$560	1		\$5,048
DS80-ASUP	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$665	1		\$5,682
DS80-SAUP	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$665	1		\$5,682
DS80-SSUP	2 feeder upgrade kit (2 special feeders)	\$715	1		\$6,254
DS-80 Feeder (compatible with SI-76 II)					
DS80PROFDR-FD	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - Field installer	\$265			\$2,412
DS80PROFDR-FAC	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - Factory installed	\$265			\$2,166
DS-80 OMR and Barcode Options					
OMRDS80L0 - FA	DS-80 OMR base + software level 0 - Factory installed	\$170			\$1,390
OMRDS80L0 - FD	DS-80 OMR base + software level 0 - Field installed	\$180			\$1,472
OMRDS80L1 - FA	DS-80 OMR base + software level 1 - Factory installed	\$220			\$1,799
OMRDS80L1 - FD	DS-80 OMR base + software level 1 - Field installed	\$230			\$1,880
OMRDS80L3 - FA	DS-80 OMR base + software level 3 - Factory installed	\$260	5		\$2,126
OMRDS80L3 - FD	DS-80 OMR base + software level 3 - Field installed	\$270	5		\$2,207
OMRDS80RR - FA	DS-80 OMR base + software level 3 and reverse reading - Factory installed	\$360			\$2,943
OMRDS80RR - FD	DS-80 OMR base + software level 3 and reverse reading - Field installed	\$370			\$3,025
OMRDS80FLEXP	DS-80 OMR base + flex dongle + 1 flex code (must complete Flex OMR worksheet)	\$310			\$2,534
OMRDS80FLEX-E	Additional flex code (up to 9 can be ordered & must complete Flex OMR worksheet)	\$0			\$899
OMRDS80L1	DS-80 OMR software level 1 upgrade kit	\$0			\$736
OMRDS80L3	DS-80 OMR software level 3 upgrade kit	\$0			\$1,063
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82) (3 of 9)	\$450			\$3,679
DS-80 / SI-76 Mail Machine Interfaces					
INT-76/65708090	DS-80 - IJ65/70/80/90 Interface Package Level1 (Mechanical)	\$0			\$879
INT-EXT-76/90	DS-80 - IJ90 + MMF/DS Extension Package (two required if both MMF & DS are used)	\$0			\$270
Vertical System Options (SI72, SI76, DS-70, DS-80)					
VS-SET ¹	Side Exit & Tray	\$55			\$462
SI76B/C-CS	Precision Advance Conveyor Stacker (for SI76B only) ** Not for DS-70 not for DS-80**	\$60			\$474
VS-CS	Conveyor Stacker (for any VS: SI72, SI76, SI76B). ** Not for DS-70 not for DS-80**	\$45	6		\$343
VS-CSEXT	Conveyor Stacker Extension (for any VS)	\$0			\$106
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$0			\$270
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$0	1		\$437
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$0			\$1,631
SI-76 Retrofit Options					
SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) FOR TOWERS WITH SERIAL NUMBER xxCYxxx					
ST-ST FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$620	1		\$5,110
ST-SP FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$675	1		\$5,586
SP-ST FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$675	1		\$5,586
SP-SP FDRKIT	2 feeder upgrade kit (2 special feeders)	\$730	1		\$6,041
SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) FOR TOWERS WITH SERIAL NUMBER xxDEXxx					
AA-FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$620	1		\$5,110
AS-FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$690	1		\$5,751
SA-FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$690	1		\$5,751
SS-FDRKIT	2 feeder upgrade kit (2 special feeders)	\$760	1		\$5,927
SI76/SI72 OMR					
OMRSI76L0 - FD	SI 76 OMR base + dongle level 0 - Field installed	\$230			\$1,448
OMRSI76L3 - FD	SI 76 OMR base + dongle level 3 - Field installed	\$250	5		\$2,276
OMRSI76RR - FD	SI 76 OMR base + dongle level 3 and reverse reading - Field installed	\$420			\$3,062
OMRSI76FLEX	SI 76 OMR base + flex dongle (1 code) - Field installed	\$290			\$2,640
OMRSI76FLEXP	SI 76 OMR base + flex dongle 2 codes, add \$1,075 for any additional codes	\$135			\$3,020

⁶Note VS-CS Conveyor Stacker is not DS-70 compatible. Order DS70-TCS instead (see DS-70 price page).

DS-86 Vertical System

Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	KANSAS Purchase Price
DS-86 - Pick your model then select a Feeder Tower configuration				
DS86	DS-86 Folder Inserter System - Insert Module - Right Exit	\$1,600	0;1	\$13,080
DS86LH	DS-86 Folder Inserter System - Insert Module - Left Exit	\$1,600	1	\$13,080
DS-86 Feeder Tower Configurations - Pick one only				
DS86TWR2E	DS-86 Tower 2Stations Expert- 2 Automatic feeders	\$950	11	\$7,766
DS86TWR2S	DS-86 Tower 2Stations Special - 1 Automatic 1 Special feeders	\$1,050	11	\$8,584
DS86TWR4E	DS-86 Tower 4Stations Expert - 4 Automatic feeders	\$1,335	11	\$10,914
DS86TWR4S	DS-86 Tower 4Stations Special - 2 Automatic 2 Special feeders	\$1,445	11	\$11,813
DS86TWR6E	DS-86 Tower 6Stations Expert- 6 Automatic feeders	\$1,738	11	\$14,204
DS86TWR6S	DS-86 Tower 6Stations Special - 4 Automatic 2 Special feeders	\$1,860	11	\$15,206
DS86TWRBA2E	DS-86 Tower 2Stations Expert - 2 Automatic feeders - Bottom Address	\$1,127	11	\$9,209
DS86TWRBA2S	DS-86 Tower 2Stations Special - 1 Automatic 1 Special feeders -Bottom	\$1,255	11	\$10,260
DS86TWRBA4E	DS-86 Tower 4Stations Expert - 4 Automatic feeders - Bottom Address	\$1,540	11	\$12,590
DS86TWRBA4S	DS-86 Tower 4Stations Special - 2 Automatic 2 Special feeders - Bottom	\$1,655	11	\$13,530
DS86TWRBA6E	DS-86 Tower 6Stations Expert - 6 Automatic feeders - Bottom Address	\$2,002	11	\$16,362
DS86TWRBA6S	DS-86 Tower 6Stations Special - 4 Automatic 2 Special feeders - Bottom	\$2,130	11	\$17,413
DS86TWR2C	DS-86 Tower 2Stations - Custom Built	\$1,150	11	\$9,397
DS86TWR4C	DS-86 Tower 4Stations - Custom Built	\$1,590	11	\$12,998
DS86TWR6C	DS-86 Tower 6Stations - Custom Built	\$2,210	11	\$18,067
DS86TWR2CBA2	DS-86 Tower 2Stations - Custom Built - Bottom Address	\$1,420	11	\$11,609
DS86TWR4CBA4	DS-86 Tower 4Stations - Custom Built - Bottom Address	\$1,870	11	\$15,287
DS86TWR6CBA6	DS-86 Tower 6Stations - Custom Built - Bottom Address	\$2,479	11	\$20,262
DS-80/86 Feeder Upgrade Kits (2 to 4, 4 to 6 Stations)				
DS86246UPAA	2 feeder upgrade kit (2 automatic feeders)	\$560		\$5,048
DS86246UPAS	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$665		\$5,682
DS86246UPSA	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$665		\$5,682
DS86246UPSS	2 feeder upgrade kit (2 special feeders)	\$715		\$6,254
DS-86 - Options				
DS86CTLH	DS-86 Catch Tray LH	\$34		\$278
DS86CTRH	DS-86 Catch Tray RH	\$34		\$278
DS86VF	DS-86 VersaFeeder	\$685		\$5,600
DS86MFFA	Profeeder aka Maxi Feeder for DS-86 (holds 325 BRE's or 1,200 sheets)	\$265	8	\$2,166
DS86MFFD	Profeeder aka Maxi Feeder for DS-86 (holds 325 BRE's or 1,200 sheets)	\$265	9	\$2,412
DS86PSS	Power Stacker support	\$0		\$41
DS86ES	Envelope Support	\$0		\$41
DS86HCCS	High Capacity Conveyor Stacker	\$220		\$1,799
DS86HCEH	High Capacity Envelope Hopper	\$300		\$2,448
DS86LHXUPG	Side Exit LH - field upgrade kit	\$0	10	\$1,104
DS86RHXUPG	Side Exit RH - field upgrade kit	\$0		\$1,104
DS86HCCSINF	Interface to HCCS Field Upgrade Kit	\$0		\$286
DS-86 OMR and Barcode Options				
DS-86 Single Track OMR Kits				
DS86OMR0AFA	DS-86 OMR hardware and software level 0 - Factory installed	\$170	2	\$1,390
DS86OMR0AFD	DS-86 OMR hardware and software level 0 - Field installed	\$180	2	\$1,472
DS86OMR1AFA	DS-86 OMR hardware and software level 1 - Factory installed	\$220		\$1,799
DS86OMR1AFD	DS-86 OMR hardware and software level 1 - Field installed	\$230		\$1,880
DS86OMR3BFA	DS-86 OMR hardware and software level 3 - Factory installed	\$260	3	\$2,126
DS86OMR3BFD	DS-86 OMR hardware and software level 3 - Field installed	\$270	3	\$2,207
DS86OMR3RRBF	DS-86 OMR hardware and software level 3 and reverse reading - Factory	\$300	3	\$2,453
DS86OMR3RRBFD	DS-86 OMR hardware and software level 3 and reverse reading - Field	\$310	3	\$2,534
DS86OMRFXDF	DS-86 OMR hardware and software Flex dongle - 1 code (must complete	\$310	3	\$2,534
DS86OMRFXDFE	Additional flex code (up to 9) & must complete Flex OMR worksheet)	\$110		\$899
DS-86 Dual Track OMR Kit				
DS86OMR2TFA	OMR Dual Track Hardware for DS-86 - Factory installed	\$470	3	\$3,842
DS86OMR2TFD	OMR Dual Track Hardware for DS-86 - Field Installed	\$490		\$4,006
Barcode (3 of 9) Option for Vertical systems (SI-76, SI-82, DS-80/86)				
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82)	\$450	4	\$3,679
DS-86 Dual Track OMR Software - Select only one				
OMR2TDS86L5	OMR Software Level5 for DS-86	\$300	5	\$2,453
DS-86 Mail Machine Interfaces				
INTDS86J80F1	DS-86 Interface Kit to IJ80-110 Mailing System incl. catch tray	\$170	6	\$1,390
INTDS86J80EF1	DS-86 Electronic Interface Kit to IJ80-110 Mailing System incl. catch tray	\$330	6	\$2,698
INTDS86J80EF2	DS-86 Electronic Interface Kit for IJ80-110 Mailing System and HCCS	\$330	6	\$2,698
INTDS86J80E	DS-86 Electronic Only Interface Kit for IJ80-110 Mailing System	\$250	7	\$2,044
INT-EXT-DS86-M	DS-86 Interface extension kit for Mixed Mail Feeder or Dynamic Scale	\$39		\$319
Vertical System Options (SI72, SI76, SI82, DS-70, DS-80/86)				
VS-SET	Side Exit & Tray	\$55		\$462
SI76B/C-CS	Precision Advance Conveyor Stacker (for SI76B only)	\$60		\$474
VS-CS	Conveyor Stacker (for any VS: SI72, SI76, SI76B)	\$45		\$343
VS-CSEXT+B35	Conveyor Stacker Extension (for any VS)	\$0		\$106
DS62-SFTRAY	DS 62/70/80/86-SI76 short tray feeder (1 unit)	\$0		\$270
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$0		\$437
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$0		\$1,631
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34")	\$0		\$1,222
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34")	\$0		\$813
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Horizontal Systems Packages

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	KANSAS Purchase Price
Horizontal Systems Packages				
SI65 AdvancedPro Mailer Packages				
ADVPRO1	IN1AS, FO2S, EBOX, FE7S	\$1,765	1, 32	\$11,352
ADVPRO2a	IN1AS, TR7S, FO2S, 2 (FE1MS)	\$2,125	1, 32	\$15,650
ADVPRO2b	IN1AS, TR7S, FO2S, FE7S, FE1MS	\$2,195	1, 32	\$16,149
ADVPRO3	IN1AS, TR7S, FO2S, 2 (FE7S), FE1MS, TE7S	\$2,615	1, 32	\$19,266
ADVPRO4	IN1AS, TR7S, FO2S, 2 (FE7S), 2 (FE1MS), 2 (TE7S)	\$2,955	1, 32	\$21,883
SI65 AdvancedPro Mailer Packages Without Feed Units				
ADVPRO2-NFE	IN1AS, TR7S, FO2S (No Feeders included)	\$1,745	1, 32	\$12,815
ADVPRO3-NFE	IN1AS, TR7S, FO2S, TE7S (No Feeders included)	\$1,905	1, 32	\$14,014
ADVPRO4-NFE	IN1AS, TR7S, FO2S, (2) TE7S's (No Feeders included)	\$2,065	1, 32	\$15,215
EZ2-RXIT	Rear exit kit for SI66 & SI65	NC	1	\$153
SI78 Production Mailer Packages¹				
PROMAIL1S	IN2C, FO2S, FE7S, E-BOX	\$1,880	1, 32	\$13,600
PROMAIL2S	IN2C, TR7S, FO2S, FE7S, FE1MS	\$2,555	1, 32	\$18,348
PROMAIL3S	IN2C, TR7S, TE7S, FO2S, (2) FE7S's, FE1MS	\$1,965	1, 32	\$21,432
PROMAIL4S	IN2C, TR7S, (2) TE7S's, FO2S, (3) FE7S's, FE1MS	\$3,340	1, 32	\$24,516
SI78 Production Mailer Packages Without Feed Units¹				
PROMAIL2S-NFE	IN2C, TR7S, FO2S (No Feeders included)	\$2,105	1, 32	\$15,047
PROMAIL3S-NFE	IN2C, TR7S, TE7S, FO2S (No Feeders included)	\$2,260	1, 32	\$16,234
PROMAIL4S-NFE	IN2C, TR7S, (2) TE7S's, FO2S (No Feeders included)	\$2,410	1, 32	\$17,422
SI92 VersaMailer Packages¹				
V92MAIL1C	IN3-92, FO3, FE7-92, E-BOX-92, CS1APS	\$3,038	1, 32	\$21,653
V92MAIL2C	IN3-92, TR7-92, FO3, FE7-92, FE1-92, CS1APS	\$3,830	1, 32	\$26,352
V92MAIL3C	IN3-92, TR7-92, TE7S, FO3, (2) FE7-92, FE1-92, CS1APS	\$4,275	1, 32	\$29,404
V92MAIL4C	IN3-92, TR7-92, (2) TE7S's, FO3, (3) FE7-92's, FE1-92, CS1APS	\$4,725	1, 32	\$32,456
SI92 VersaMailer Packages Without Feed Units¹				
V92MAIL2C-NFE	IN3-92, TR7-92, FO3, CS1APS (No Feeders included)	\$33,360	1, 32	\$23,086
V92MAIL3C-NFE	IN3-92, TR7-92, TE7S, FO3, CS1APS (No Feeders included)	\$3,530	1, 32	\$24,261
V92MAIL4C-NFE	IN3-92, TR7-92, (2) TE7S's, FO3, CS1APS (No Feeders included)	\$3,700	1, 32	\$25,413
Productivity Packages (Mix'N Go packages for SI92 only)				
SI92PRODPK1	SI92DON3, EF3 (Mix'N Go w/ 2nd envelope feeder)	\$505		\$6,375
SI92PRODPK2	SI92DON3, EF3, SO3, PS3, IN3CT, SO3 Furniture	\$915		\$10,349

¹ IN2C, IN3-92 and all ProMail and Vmail packages include ILC-1000B Power Line Conditioner at no additional charge

² Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

System 7

Horizontal Systems Components

MODEL	DESCRIPTION/COMPONENTS	M/A	Notes	KANSAS Purchase Price
Inserters Heads				
IN1AS	SI65 Inserter	\$1,135	1, 32	\$7,016
IN2C	SI78 Inserter	\$1,290	1, 32	\$9,480
92	IN3-92 SI92 Inserter	\$2,180	1, 32	\$16,045
Transport Units and Accessories				
TR7S	2 Station - High Speed Transport	\$625	1	\$4,167
92	TR7-92 2 Station - High Speed Transport for SI92 only	\$625	1	\$4,222
TE7S	Transport Extension Unit for TR7 & TR7-92	\$175	1	\$1,237
PED10	Foot Pedal for TR7, TR7-92, FE7S or TR2B (SCS interface required)	N/A		\$96
SCS Interface	Side feed application interface (or PED10)	N/A		\$406
TR7-TCK	Twin Cycle Kit for TR7 only (included w/ TR7-92)	N/A		\$304
Feeders and Accessories				
FE1MS	Feeder - Manual Separating, No DDD, No Multi-sheet (for use on TR	\$195	1, 50	\$1,461
FE7S	Feeder, Auto Thickness Adj., Multi-Sheet Feed , & DDD	\$275	1	\$1,976
92	VERSAFDR-92 VersaFeeder for new SI 92 installations	\$730		\$6,297
92	VERSAFDRUPG-92 VersaFeeder for existing SI 92 installations	\$730		\$6,744
Folders and Accessories				
FO2S	Heavy Duty Folder Unit	\$281	1, 51	\$2,027
92	FO3 Heavy Duty Folder Unit	\$275	1, 51	\$2,029
E-BOX	For single-station use with FO2S only	N/A		\$684
FPCOG	Spare Fold (Tower) Plate	N/A	34	\$295
TSF01	Turnover Springs (for single fold bottom address applications)	N/A	34	\$21
Optical Mark Reading Devices and Accessories				
AS1AS	Accumulating Station / OMR	\$1,055	1	\$7,865
BCReader	1D Bar code reader for AS-1A (for SI 78 and SI 92) (3 of 9)	\$675		\$4,135
2DBCReader	2D Bar code reader for AS-1A (for SI 78 and SI 92)	\$1,740		\$4,963
92	SI92DON2 Mix 'N Go based on OMR	N/A		\$1,320
92	SI92DON3 Mix 'N Go based on OMR or thickness	N/A		N/A
FLEXOMR	Software Option to read other marks	N/A		N/A
AS1A-FLEXCODEADD	Additional OMR Code - AS1AS	\$55		N/A
SI90/SI92 Versamailer Options				
CS1APS	Conveyor Stacker (w/ power supply) for SI90 & SI92	\$180	1	\$2,062
EF-3	2nd Envelope Hopper Kit for IN3 & IN3-92	\$515		\$3,804
IN3 CT	IN3 Catch Tray	N/A		\$161
92	SO3 SO3 Sorting System (requires PS3)	\$375		\$2,774
PS3	Power Supply for SO3	\$55		\$455
92	FC3-92 SI92 Mail Machine Interface (requires SO3-92 and PS3)	\$335		\$2,479
BA-SO3	Bracket Assembly for SO3 (Required for DHCON's W/O castors)	N/A		\$20
SK-SO3	Spacer Kit for SO3 (Required for new DHCON's w/castors)	N/A		\$68
Furniture	LT62H, ST37H, SL3762H2, LL3762H (see page 23)			
SI92 Insert'n Mail Interface Options				
92 L2	INT92-L1-L2 (89.53.50) Insert N' Mail SI92 Interface Level 2 (Elec Interface only)	\$290		\$2,371
Miscellaneous Accessories				
FC-2G	Mailing Machine Interface for IN2A/B/C and EZMailer II w/ Rear Exit	\$140		\$1,165
IJX5-FI-AUTO	Mail Machine Interface Envelope Guide for Autofeed IJ65/70/75/80/85	N/A		\$249
IJX5-FI-HAND	Mail Machine Interface Envelope Guide for Handfeed IJ65/75/85	N/A		\$249
400	Paper Jogger	\$80		\$458
ILC-1000B	Power Line Conditioner	N/A		\$327
IN2BRP	Reverse Panel for IN2B/C (Turns control panel around)	N/A		\$123
DH Furniture				
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34")	N/A		\$1,222
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34")	N/A		\$813
LT62H	Large Top 62.5" Console Top (Requires (2) SL3762H Legs	N/A		\$421
ST37H	Small Top 37" Console Top (Requires (1) LL3762H Leg	N/A		\$364
SL3762H2	Small Console Legs (set of 2) for LT62H Console Top	N/A		\$695
LL3762H	Large Console Leg (1) required for ST37H Console Top	N/A		\$462
LSH	Long Shelf	N/A		\$128

NOTE: *92* for SI92 only - L2 means Level2 : Mail machine interface Level2 are Electronic interface between folder/inserter and mail machines

Letter Extractor/Letter Opener Price List

MODEL DESCRIPTION/COMPONENTS			KANSAS Purchase
		M/A	Price
Letter Openers			
5001	Letter Protector	\$180	\$1,338
5050	Automatic Letter Opener	\$350	\$2,892
5060	Hi-speed Letter Opener with Workstation	\$600	\$3,721
5070	Hi-speed Letter Opener with Conveyor Stack	\$730	\$4,963
5060CNT	Counter for 5060/5070	N/A	\$695
5060VSC	Variable speed & Counter for 5060/5070	N/A	\$803
IM Letter Opener / Extractors			
IM30	3-Sided Letter Opener, includes catch tray	\$750	\$4,963
IM35	IM35 MK II Extractor	\$930	\$6,619
9418A	Conveyor For IM35	\$230	\$1,238
EED	Empty Envelope Detection	N/A	\$658
Optional Accessories			
DS2	Date Time Stamper	* \$55 *(return repair charge)	\$393

Refer to the Price Protection Program Section to calculate the lease payment including all related service. Remember to lead with Price Protection.

* One hour labor charged on a POSI (service invoice) when adding to an existing IM35.

Modular Furniture Systems

		KANSAS Purchase
		Price
68" Furniture Systems		
MT6833	Modular Table 68 x 33 x 29-36"H	\$616
MTSS6833	Modular 68" Table with Storage Shelf	\$782
MTSD6833	Modular 68" Table with Storage Shelf and Doors	\$893
MTSP6833	Modular 68" Table with Splasher Assembly	\$708
MPDV68	Plexiglass Display for 68" Sorter	\$117
MST6833	68" STANDARD TABLE	\$426
MR68156	Riser 68 x 15 x 6"	\$138
MR681513	Riser 68 x 15 x 13"	\$177
MR681522	Riser 68 x 15 x 22"	\$207
TR68156	Thru Riser 68 x 15 x 6"	\$161
TR681513	Thru Riser 68 x 15 x 13"	\$186
TR681522	Thru Riser 68 x 15 x 22"	\$211
CS681530	30 Bin Sorter with 24 Shelves	\$459
CT681530	30 Bin Thru Sorter with 24 Shelves	\$517
CVS6815	Vertical Sorter with 15 Dividers	\$450
MSH1511	Shelves for all horizontal sorters	\$7
MTSH1511	Thru Sorter Shelf	\$8
MVD15	Vertical Divider	\$8
MVHP15	Vertical/Horizontal Post	\$18
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	\$8
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	\$10
45 1/2" Furniture Systems		
MT4533	Modular Table 45 1/2 x 33 x 29-36"	\$456
MTSS4533	Modular 45 1/2 x 33 table with Storage Shelf	\$567
MTSD4533	Modular 45 1/2 x 33 table with Storage Shelf and Doors	\$650
MTSP4533	Modular 45 1/2 x 33 table with Splasher Assembly	\$525
MPDV45	Plexiglass Display for 45 1/2" sort	\$103
MST4533	45" STANDARD TABLE	\$314
MR45156	Riser 45 1/2 x 15 x 6"	\$103
MR451513	Riser 45 1/2 x 15 x 13"	\$120
MR451522	Riser 45 1/2 x 15 x 22"	
TR45156	Thru Riser 45 1/2 x 15 x 6"	\$113
TR451513	Thru Riser 45 1/2 x 15 x 13"	\$130
TR451522	Thru Riser 45 1/2 x 15 x 22"	\$155
CS451520	45 1/2" 20-bin Sorter with 16 Shelves (MSH1511)	\$352
CT451520	45 1/2" 20-bin Thru Sorter with 16 Shelves (MTSH1511)	\$400
CVS4515	Vertical Sorter with 10 Dividers	\$363
MSH1511	Sorter Shelf	\$7
MTSH1511	Thru Sorter Shelf	\$8
MVD15	Vertical Divider	\$8
MVHP15	Vertical/Horizontal Post	\$18
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	\$8
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	\$10
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Modular Furniture Systems

		KANSAS Purchase
		Price
33" Furniture Systems		
MT3333	Modular Table 33 x 33 x 29-36"H	\$417
MTSS3333	33" table with Storage Shelf	\$520
MTSD3333	33" table with Storage Shelf and Doors	\$586
MTSP3333	33" table with Splasher Assembly	\$477
MST3333 33" STANDARD TABLE		
MR22156 Corner Riser 22 5/8 x 15 x 6"		
MR221513	Corner Riser 22 5/8 x 15 x 13"	\$101
MR221522	Corner Riser 22 5/8 x 15 x 22"	\$120
CS221510 10 bin sorter with 8 shelves (MSH1511)		
CVS2215	Vertical Sorter with 5 Dividers	\$271
MSH1511	Sorter Shelf	\$7
MTSH1511	Thru Sorter Shelf	\$8
MVD15	Vertical Divider	\$8
MVHP15	Vertical/Horizontal Post	\$18
MSD2	12 1/2 x 2 1/2" Horizontal Shelf Divider (Pigeon Shelf)	\$8
MSD4	12 1/2 x 4 3/8" Horizontal Shelf Divider (Pigeon Shelf)	\$10
Specialty Workstations and Consoles:		
FSHIPCON	Console for Fship/AMS with IJ85 or IJ105	\$824
IJCONSOLE	Console for 9419 with IJ65/75/85. Need 2 consoles; 3 with a DS	\$78
TABLE CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	\$410
MTPK3333	33" Remote Distribution System	\$923
MTPK4533	45" Remote Distribution System	\$1,109
MTPK6833	68" Remote Distribution System	\$1,374
SST3333	33" F-Ship Shipping Station	\$1,308
SST4533	45 1/2" F-Ship Shipping Station	\$1,357
SST6833	68" F-Ship Shipping Station	\$1,556
CON19	19" console with door, pullout shelf and castors	\$517
CON36	36" console with doors, fixed storage shelf and castors	\$517
CONPK11	F/I Furniture Package - (1) CON36, (1) CON19	\$939
CONPK20	F/I Furniture Package - (2) CON36	\$927
CONPK21	F/I Furniture Package - (2) CON36, (1) CON19	\$1,399
CONPK30	F/I Furniture Package - (3) CON36	\$1,386
CONPK31	F/I Furniture Package - (3) CON36, (1) CON19	\$1,863
CONPK32	F/I Furniture Package - (3) CON36, (2) CON19	\$2,335
CONPK40	F/I Furniture Package - (4) CON36	\$1,876
CONPK41	F/I Furniture Package - (4) CON36, (1) CON19	\$2,318
Accessories		
F2001	Printer Shelf Unit for FriendShip/Mail Accounting	\$295
F2002	CRT Unit for Monitor and Keyboard	\$320
MTBP	Modular Back Panel	\$173
MTC-3	Castors for Modular Tables	\$115
MP22	Drawer Pedestal for Modular Table	\$395
MTSB15	Table Top Sorter Bracket	\$10
LH810	10 Pack of Label Holders w/Inserts 8"x1/2"	\$10
LH410	10 Pack of Label Holders w/Inserts 4"x1/2"	\$5
MSS3333	33" Storage Shelf	\$103
MSS4533	45 1/2" Storage Shelf	\$113
MSS6833	68" Storage Shelf	\$149
MSD3333	33" Sliding Doors	\$65
MSD4533	45 1/2" Sliding Doors	\$79
MSD6833	68" Sliding Doors	\$93
MSP3333	33" Splasher Assembly	\$59
MSP4533	45 1/2" Splasher Assembly	\$70
MSP6833	68" Splasher Assembly	\$82
MSSP33	Metal Side Splashes	\$47
MPDV22	Display Visors	\$84
MPDV45	Display Visors	\$103
MPDV68	Display Visors	\$117

State of Kansas
Feb '08 Bid
Lease Rate Factors

	Lease Term in Months		
	36	48	60
Lease Rate Factor	0.0355	0.0286	0.0245

Assumes:
Zero payments in advance, payments in arrears
Property tax included in the rate