



# WSCA Product Catalog

Solicitation# EPS050076

**Ordering Address:** Orders may be placed through any Neopost Branch or Authorized Dealer office, or at the address listed below. Orders placed through dealers must be made to Neopost c/o the Dealer.

Neopost Inc.  
Attn: Government Sales  
30955 Huntwood Avenue  
Hayward, CA 94544-7084

**Payment Address:**

Neopost Inc.  
PO Box 45800  
San Francisco, CA 94145-0800

**Key Contacts / Information**

***Toll-free numbers***

Inbound	800-624-7892
Service Dispatch	800-259-2678
Technical Support	800-259-2686
Spare Parts	800-606-9658
Consumables	800-735-5343
Meter resets (POC)	800-867-3738

[Website: www.neopostinc.com](http://www.neopostinc.com)

The following services are available via the website:

- Service Dispatch
- Technical Support
- Consumables
- Meter resets (POC)
- **My Neopost**
  - A secure site that permits customers to manage their account online.

**Key Contacts:**

Stacey Graham- Contract Administrator - 510-489-6800 Ext. 2921  
Lisa Hunt-National Manager, Government Contracts- 1-800-237-9154 Ext.23

## WSCA Maintenance

Please be advised that the Warranty period on all equipment for the WSCA contract is 12 months. Prices outlined in the WSCA contract price list are for Equipment Maintenance Agreements (EMA) years 2-5. The Standard EMA is an option and covers only service on the equipment. USPS rate changes, structure changes, private carrier rate changes and system software enhancements/upgrades are not covered under a standard EMA agreement.

After the first year Warranty period, it will be the responsibility of the individual agency to either contact Neopost or your local authorized dealer in order to purchase an EMA. A purchase order is mandatory to establish an EMA with Neopost or your local authorized dealer.

Customers that elect not to purchase an optional EMA agreement after the first year will be billed according to Neopost's Time and Materials Maintenance program for any service calls placed on the equipment. The Time and Materials Maintenance program is outlined in this catalog.

Any questions regarding Neopost's EMAs should be directed to Neopost's Government Department at **1-800-636-7678**.

## **OPTIONAL NEOPOST ANNUAL MAINTENANCE AGREEMENT**

### **GENERAL TERMS & CONDITIONS**

Neopost Inc. agrees to provide and the Customer agrees to accept maintenance service on the equipment listed, at the annual charges indicated in the attached Product Catalog in accordance with the following terms and conditions:

1. **Term**

This Agreement is effective from the commencement date and shall continue for an initial minimum term of one (1) year. Thereafter, this Agreement will remain in force until terminated by either party within (90) days of its normal expiration date. All Agreements shall be billed for one year in advance.

2. **Maintenance Service**

Neopost, Inc. dealer representatives agree to provide maintenance service availability during regular business hours, Monday through Friday, 9:00 AM to 5:00 PM, and to keep the equipment in good working order while operated in accordance with Neopost Inc.'s published specifications and while the equipment is located within a Neopost Inc. dealer's geographic area of responsibility.

The maintenance provided is based on the specific performance standard needs of individual products as determined by Neopost Inc. These needs include Preventative Maintenance handled at the discretion of the a dealer Maintenance Technician during a reported service call or at the discretion of the dealer Service Manager. On-call remedial maintenance will be provided and will include adjustments, lubrications, and parts deemed necessary by the authorized Neopost Inc. dealer. This Agreement is limited to equipment regularly operated up to one eight-hour shift per day. If operated more than one eight-hours shift per day, a special quote for maintenance support will be required.

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### 3. **Charges**

All service calls made on equipment not under maintenance contract shall be invoiced immediately at prevailing rates. The rates are subject to change upon 30-days written notice.

- Locations over a 50 mile radius of the local dealership/branch will be subject to an additional surcharge
- Basic lower volume equipment may be handled through a “Depot to Depot” method

### 4. **Initial Inspection and Repair**

If the equipment to be covered by this Agreement is not under a Neopost Inc. dealer’s maintenance responsibility, or covered by Neopost Inc.’s standard warranty, immediately prior to the commencement date of the Agreement, it shall be subject to a chargeable inspection by a Neopost Inc. dealer. The Neopost Inc. dealer shall take such action as necessary in its judgment to place the equipment in good operating condition, including without limitation, making repairs and adjustments and replacing parts. The Customer shall pay for all labor and materials used in connection therewith at the Neopost Inc. dealer’s prevailing rates.

### 5. **Exclusions**

Maintenance Service is contingent upon the proper use of all equipment and does not include:

- a. electrical work external to the equipment or maintenance of accessories, attachments, or other devices not furnished by Neopost Inc.
  - b. service caused by supply items that do not meet Neopost Inc. specifications.
  - c. Repair of damage or increase in service time resulting from:
    - (1) accident, transportation, neglect, theft, fire or water damage, misuse or other than ordinary use
    - (2) Failure of electrical power, air conditioning or humidity control and
    - (3) Alterations which include but are not limited to, any changes in Neopost Inc. design, installation or removal of Neopost, Inc. features, or any other modification, whenever any of the foregoing are performed by other than Neopost Inc. representative
  - d. furnishing platens, expendable supply items or materials therefore, making
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- specification changes or performing services connected with relocation or equipment and adding or removing accessories, attachments or other devices
- e. such services which are impractical for Neopost Inc. or dealer representatives to render because of alterations in the equipment or their connection by mechanical or electrical means to another machine or device
  - f. equipment located in an unsuitable place of installation or an unsafe or hazardous environment, as determined by a Neopost Inc. or dealer
  - g. normal operator functions as described in Neopost Inc.'s Operator's Manual
  - h. problems relating to or created by software which was not supplied by Neopost Inc.
  - i. problems relating to or caused by operating environment including electrical power, heating, air conditioning, and humidity which are not within Neopost Inc. specifications.
  - j. consumable items, such as but not limited to, postage meter ink, postage meter ink cartridges, print heads, cutter blades, postage meter tape, impression dies, advertising plates, brushes, and rubber type parts, are excluded from replacement under this Agreement. Meter tape cassettes for instance are also excluded.

## **6. Neopost Inc. Property**

Maintenance software, test equipment and similar property used by an authorized Neopost dealer at the installation site (even if shipped with the equipment) shall remain the exclusive property of Neopost Inc. and shall be for the sole use of Neopost Inc. and under the control of Neopost Inc.

## **7. Access to Equipment**

An authorized Neopost dealer shall have full and free access to the equipment to provide service thereon.

Optional Neopost Annual Maintenance Agreement  
General Terms & Conditions - #8. Modifications (Cont'd)

## **8. Modifications**

If persons other than authorized Neopost Inc. dealer perform maintenance or repair of a unit of equipment, and as a result further repair by the Neopost dealer representative is required, such repairs are not included in the charges set forth in this Agreement, and will be made at the authorized Neopost dealer's applicable time and material rate and terms then in effect. Maintenance by third parties could be the basis for voiding any existing warranties.

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9. **Engineering Changes**

Engineering changes, determined applicable to Neopost Inc. will be controlled and installed by

authorized Neopost dealer representatives at no charge on equipment covered by this Agreement. The Customer may, by providing notice subject to written confirmation by authorized Neopost representatives, elect to have only mandatory changes, as determined by Neopost,

Inc.

installed on equipment so designated.

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**State of Arizona/WSCA Solicitation # EPS050076  
Time & Materials  
Maintenance Program**

Guaranteed Call Back Time	4 Hours
Guaranteed On-Site Time	8 Hours
Billing Cycle	Maintenance is billed annually
Toll-Free or Online Support Capability	Toll Free Number is 1-800-937-2467

Regular Working Hours – Includes travel time, mileage  
Maintenance prices quoted are for within a 50 mile radius of the local dealership

**Std. Charge for Service      AZ/WSCA Discounted**

Minimum Service Charge Covers the first Full hour of on-site service or any portion Thereof	\$165.00	\$135.00
Each additional full hour of on-site service, charged in ¼ hour increments	\$120.00 Charged at \$30.00 per ¼ hour	\$100.00 Charged at \$25.00 per ¼ hour
Shop Repairs: Minimum charge for customer carry-in service is one hour	\$120.00	\$100.00
Shop Repairs: Each additional full hour of service, charged in ¼ hour increments	\$120.00 Charged at \$30.00 per ¼ hour	\$100.00 Charged at \$30.00 per ¼ hour

Overtime Hours – Includes travel time, mileage – 12:01 A.M – 5:59 A.M. Monday – Friday  
Saturday, Sunday & Holidays 5:01 A.M. – 6:00 P.M.  
Maintenance prices quoted are for within a 50 mile radius of the local dealership

**Std. Charge for Service      AZ/WSCA Discounted**

Minimum Service Charge Covers the first Full hour of on-site service or any portion Thereof	\$247.50	\$203.00
Each additional full hour of on-site service, charged in ¼ hour increments	\$180.00 Charged at \$45.00 per ¼ hour	\$148.00 Charged at \$37.00 per ¼ hour
Shop Repairs: Minimum charge for customer carry-in	\$180.00	\$148.00

NEOPOST INC.  
 30955 HUNTWOOD AVENUE  
 HAYWARD, CA 94544  
 1-888-NEOPOST (636-7628)

service is one hour		
Shop Repairs: Each additional full hour of service, charged in ¼ hour increments	\$180.00 Charged at \$45.00 per ¼ hour	\$148.00 Charged at \$37.00 per ¼ hour

**Important Terms and Conditions for Maintenance Time and Materials**

- Prices for parts vary and the state will be charged for parts on an as needed basis
- Locations 50 to 100 mile radius of the local dealership/branch will be charged 110% of the standard charge for service
- Locations over a 100 mile radius of the local dealership/branch will be charged 120% of the standard charge for service
- Basic lower volume equipment may be handled through a “Depot to Depot” method

**WSCA Product and Price Catalog  
Postage Meter Rental**

Group	Mailing Machine Model	Meter Model Number	Description	Cost/Month Year 1	Special Monthly WSCA Rental Price
B	IS420	IS420AI	Meter for IS420 - Resets Included	\$0.00 - First Year	\$25.00
C	IS420	IS420AI	Meter for IS420 - Resets Included	\$0.00 - First Year	\$25.00
-	IS440	IS440AI	Meter for IS440 - Resets Included	\$0.00 - First Year	\$30.00
-	IS460	IS460AI	Meter for IS460 - Resets Included	\$0.00 - First Year	\$35.00
D	IS480	IS480AI	Meter for IS480 - Resets Included	\$0.00 - First Year	\$45.00
E	IS480	IS480AI	Meter for IS480 - Resets Included	\$0.00 - First Year	\$45.00
F	IJ80	IJ80AI	Meter for IJ80 - Resets Included	\$0.00 - First Year	\$55.00
G	IJ90	IJ90AI	Meter for IJ90 - Resets Included	\$0.00 - First Year	\$60.00
-	IJ110	IJ110AI	Meter for IJ110 - Resets Included	\$0.00 - First Year	\$65.00
<b>On Line Services</b>				<b>Cost/Month Year 1</b>	<b>Special Monthly WSCA Rental Rate</b>
<b>Base/Equipment</b>	<b>Meter Model</b>	<b>Description</b>	<b>Commercial Price</b>	<b>Discount</b>	<b>WSCA Price</b>
Meter Rental - IS330 Meter Options	IS330AI	Model IS330AI Meter (Secured Device) - NeoFunds Included	38.00	18%	\$30
Meter Rental - IS330 Meter Options	IS330AI & SP30	Model IS330AI Meter (Secured Device) -NeoFunds & SP30 Included	48.00	18%	\$39
Meter Rental - IS330 Meter Options	IS330AI & SP10	Model IS330AI Meter (Secured Device) -NeoFunds & SP10 Included	43.00	18%	\$35
Meter Rental - IS330 Meter Options	IS330AI, SP10 & SP30	Model IS330AI Meter (Secured Device) -NeoFunds, SP10 & SP30 Included	53.00	18%	\$43
Meter Rental - IS330 Meter Options	IS330AI & SP20	Model IS330AI Meter (Secured Device) -NeoFunds, SP20 Included	48.00	18%	\$39
Meter Rental - IS330 Meter Options	IS330AI, SP20 & SP30	Model IS330AI Meter (Secured Device) -NeoFunds, SP20 & SP30 Included	58.00	18%	\$48
Meter Rental - IS330 Meter Options	IS330AI, SP10 & SP20	Model IS330AI Meter (Secured Device) -NeoFunds, SP10 & SP20 Included	53.00	18%	\$43
Meter Rental - IS330 Meter Options	IS330AI, SP10, SP20 & SP30	Model IS330AI Meter (Secured Device) -NeoFunds, SP10, SP20 & SP30 Included	63.00	18%	\$52

**WSCA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WSCA Price
Meter Rental - IS350 Meter Options	IS350AI	Model IS350AI Meter (Secured Device) - NeoFunds Included	48.00	18%	\$30
Meter Rental - IS350 Meter Options	IS350AI & SP30	Model IS350AI Meter (Secured Device) -NeoFunds & SP30 Included	58.00	18%	\$48
Meter Rental - IS350 Meter Options	IS350AI & SP10	Model IS350AI Meter (Secured Device) -NeoFunds & SP10 Included	58.00	18%	\$32
Meter Rental - IS350 Meter Options	IS350AI, SP10 & SP30	Model IS350AI Meter (Secured Device) -NeoFunds, SP10 & SP30 Included	68.00	18%	\$45
Meter Rental - IS350 Meter Options	IS350AI & SP20	Model IS350AI Meter (Secured Device) -NeoFunds, SP20 Included	58.00	18%	\$48
Meter Rental - IS350 Meter Options	IS350AI, SP20 & SP30	Model IS350AI Meter (Secured Device) -NeoFunds, SP20 & SP30 Included	68.00	18%	\$56
Meter Rental - IS350 Meter Options	IS350AI, SP10 & SP20	Model IS350AI Meter (Secured Device) -NeoFunds, SP10 & SP20 Included	68.00	18%	\$47
Meter Rental - IS350 Meter Options	IS350AI, SP10, SP20 & SP30	Model IS350AI Meter (Secured Device) -NeoFunds, SP10, SP20 & SP30 Included	78.00	18%	\$54

**WSCA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WSCA Price
Meter Rental - IS420 Meter Options	IS420AI	Model IS420AI Meter (Secured Device) - NeoFunds Included	60.00	18%	\$25
Meter Rental - IS420 Meter Options	IS420AI & SP30	Model IS420AI Meter (Secured Device) -NeoFunds & SP30 Included	70.00	18%	\$45
Meter Rental - IS420 Meter Options	IS420AI & SP10	Model IS420AI Meter (Secured Device) -NeoFunds & SP10 Included	70.00	18%	\$40
Meter Rental - IS420 Meter Options	IS420AI, SP10 & SP30	Model IS420AI Meter (Secured Device) -NeoFunds, SP10 & SP30 Included	80.00	18%	\$50
Meter Rental - IS420 Meter Options	IS420AI & SP20	Model IS420AI Meter (Secured Device) -NeoFunds, SP20 Included	75.00	18%	\$50
Meter Rental - IS420 Meter Options	IS420AI, SP20 & SP30	Model IS420AI Meter (Secured Device) -NeoFunds, SP20 & SP30 Included	85.00	18%	\$70
Meter Rental - IS420 Meter Options	IS420AI, SP10 & SP20	Model IS420AI Meter (Secured Device) -NeoFunds, SP10 & SP20 Included	85.00	18%	\$65
Meter Rental - IS420 Meter Options	IS420AI, SP10, SP20 & SP30	Model IS420AI Meter (Secured Device) -NeoFunds, SP10, SP20 & SP30 Included	95.00	18%	\$60

**WCSA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WCSA Price
Meter Rental - IS440 Meter Options	IS440AI	Model IS440AI Meter (Secured Device) - NeoFunds Included	68.00	18%	\$30
Meter Rental - IS440 Meter Options	IS440AI & SP30	Model IS440AI Meter (Secured Device) -NeoFunds & SP30 Included	78.00	18%	\$64
Meter Rental - IS440 Meter Options	IS440AI & SP10	Model IS440AI Meter (Secured Device) -NeoFunds & SP10 Included	78.00	18%	\$45
Meter Rental - IS440 Meter Options	IS440AI, SP10 & SP30	Model IS440AI Meter (Secured Device) -NeoFunds, SP10 & SP30 Included	88.00	18%	\$70
Meter Rental - IS440 Meter Options	IS440AI & SP20	Model IS440AI Meter (Secured Device) -NeoFunds, SP20 Included	83.00	18%	\$68
Meter Rental - IS440 Meter Options	IS440AI, SP20 & SP30	Model IS440AI Meter (Secured Device) -NeoFunds, SP20 & SP30 Included	93.00	18%	\$62
Meter Rental - IS440 Meter Options	IS440AI, SP10 & SP20	Model IS440AI Meter (Secured Device) -NeoFunds, SP10 & SP20 Included	93.00	18%	\$75
Meter Rental - IS440 Meter Options	IS440AI, SP10, SP20 & SP30	Model IS440AI Meter (Secured Device) -NeoFunds, SP10, SP20 & SP30 Included	103.00	18%	\$84

**WSCA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WSCA Price
Meter Rental - IS460 Meter Options	IS460AI	Model IS460AI Meter (Secured Device) - NeoFunds Included	89.00	18%	\$35
Meter Rental - IS460 Meter Options	IS460AI & SP30	Model IS460AI Meter (Secured Device) -NeoFunds & SP30 Included	99.00	18%	\$80
Meter Rental - IS460 Meter Options	IS460AI & SP10	Model IS460AI Meter (Secured Device) -NeoFunds & SP10 Included	99.00	18%	\$45
Meter Rental - IS460 Meter Options	IS460AI, SP10 & SP30	Model IS460AI Meter (Secured Device) -NeoFunds, SP10 & SP30 Included	109.00	18%	\$80
Meter Rental - IS460 Meter Options	IS460AI & SP20	Model IS460AI Meter (Secured Device) -NeoFunds, SP20 Included	104.00	18%	\$80
Meter Rental - IS460 Meter Options	IS460AI, SP20 & SP30	Model IS460AI Meter (Secured Device) -NeoFunds, SP20 & SP30 Included	114.00	18%	\$80
Meter Rental - IS460 Meter Options	IS460AI, SP10 & SP20	Model IS460AI Meter (Secured Device) -NeoFunds, SP10 & SP20 Included	114.00	18%	\$80
Meter Rental - IS460 Meter Options	IS460AI, SP10, SP20 & SP30	Model IS460AI Meter (Secured Device) -NeoFunds, SP10, SP20 & SP30 Included	124.00	18%	\$85

**WCSA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WCSA Price
Meter Rental - IS480 Meter Options	IS480AI	Model IS480AI Meter (Secured Device) - NeoFunds Included	103.00	18%	\$45
Meter Rental - IS480 Meter Options	IS480AI & SP30	Model IS480AI Meter (Secured Device) -NeoFunds & SP30 Included	118.00	18%	\$60
Meter Rental - IS480 Meter Options	IS480AI & SP10	Model IS480AI Meter (Secured Device) -NeoFunds & SP10 Included	118.00	18%	\$60
Meter Rental - IS480 Meter Options	IS480AI, SP10 & SP30	Model IS480AI Meter (Secured Device) -NeoFunds, SP10 & SP30 Included	133.00	18%	\$90
Meter Rental - IS480 Meter Options	IS480AI & SP20	Model IS480AI Meter (Secured Device) -NeoFunds, SP20 Included	123.00	18%	\$90
Meter Rental - IS480 Meter Options	IS480AI, SP20 & SP30	Model IS480AI Meter (Secured Device) -NeoFunds, SP20 & SP30 Included	138.00	18%	\$90
Meter Rental - IS480 Meter Options	IS480AI, SP10 & SP20	Model IS480AI Meter (Secured Device) -NeoFunds, SP10 & SP20 Included	138.00	18%	\$95
Meter Rental - IS480 Meter Options	IS480AI, SP10, SP20 & SP30	Model IS480AI Meter (Secured Device) -NeoFunds, SP10, SP20 & SP30 Included	153.00	18%	\$110

**WSCA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WSCA Price
On-Line Services	Mailing Equipment	Meter Head	Description		
NeoFunds	MH40	IJ40AI	Meter for IJ40 - Resets and Neo Funds Included	\$0.00 - First Year	\$33.00
NeoFunds	MA50	IJ50AI	Meter for IJ50 - Resets and Neo Funds Included	\$0.00 - First Year	\$38.00
NeoFunds	MA60	IJ60AI	Meter for IJ60 - Resets and Neo Funds Included	\$0.00 - First Year	\$43.00
SP10	MA70	IJ70AI	Meter for IJ70 - Resets and SP10 Included	\$0.00 - First Year	\$75.00
SP20	MA70	IJ70AI	Meter for IJ70 - Resets and SP20 Included	\$0.00 - First Year	\$90.00
SP30	MA70	IJ70AI	Meter for IJ70 - Resets and SP30 Included	\$0.00 - First Year	\$75.00
SP40	MA70	IJ70AI	Meter for IJ70 - Resets and SP40 Included	\$0.00 - First Year	\$90.00
SP10	MA80	IJ80AI	Meter for IJ80 - Resets and SP10 Included	\$0.00 - First Year	\$80.00
SP20	MA80	IJ80AI	Meter for IJ80 - Resets and SP20 Included	\$0.00 - First Year	\$100.00
SP30	MA80	IJ80AI	Meter for IJ80 - Resets and SP30 Included	\$0.00 - First Year	\$85.00
SP40	MA80	IJ80AI	Meter for IJ80 - Resets and SP40 Included	\$0.00 - First Year	\$100.00
SP10	MM90	IJ90AI	Meter for IJ90 - Resets and SP10 Included	\$0.00 - First Year	\$90.00
SP20	MM90	IJ90AI	Meter for IJ90 - Resets and SP20 Included	\$0.00 - First Year	\$105.00
SP30	MM90	IJ90AI	Meter for IJ90 - Resets and SP30 Included	\$0.00 - First Year	\$90.00
SP40	MM90	IJ90AI	Meter for IJ90 - Resets and SP40 Included	\$0.00 - First Year	\$105.00
SP10	MM110	IJ110AI	Meter for IJ110 - Resets and SP10 Included	\$0.00 - First Year	\$95.00
SP20	MM110	IJ110AI	Meter for IJ110 - Resets and SP20 Included	\$0.00 - First Year	\$110.00
SP30	MM110	IJ110AI	Meter for IJ110 - Resets and SP30 Included	\$0.00 - First Year	\$95.00
SP40	MM110	IJ110AI	Meter for IJ110 - Resets and SP40 Included	\$0.00 - First Year	\$110.00
	IJ15K	IJ15KA	Meter for the IJ15K - High Volume Mailing Machine	\$0.00 - First Year	\$115.00
SP10 +NeoFunds	MA70	IJ70AI	Meter for IJ70 - Resets and SP10 Included	\$0.00 - First Year	\$93.00
SP20+ NeoFunds	MA70	IJ70AI	Meter for IJ70 - Resets and SP20 Included	\$0.00 - First Year	\$109.00
SP30+NeoFunds	MA70	IJ70AI	Meter for IJ70 - Resets and SP30 Included	\$0.00 - First Year	\$93.00
SP40+NeoFunds	MA70	IJ70AI	Meter for IJ70 - Resets and SP40 Included	\$0.00 - First Year	\$109.00
SP10+NeoFunds	MA80	IJ80AI	Meter for IJ80 - Resets, SP10 and NeoFunds Included	\$0.00 - First Year	\$101.00
SP20+NeoFunds	MA80	IJ80AI	Meter for IJ80 - Resets, SP20 and NeoFunds Included	\$0.00 - First Year	\$123.00
SP30+NeoFunds	MA80	IJ80AI	Meter for IJ80 - Resets, SP30 and NeoFunds Included	\$0.00 - First Year	\$107.00
SP40+NeoFunds	MA80	IJ80AI	Meter for IJ80 - Resets, SP40 and NeoFunds Included	\$0.00 - First Year	\$123.00
SP10+NeoFunds	MM90	IJ90AI	Meter for IJ90 - Resets, SP10 and NeoFunds Included	\$0.00 - First Year	\$112.00
SP20+NeoFunds	MM90	IJ90AI	Meter for IJ90 - Resets, SP20 and NeoFunds Included	\$0.00 - First Year	\$129.00
SP30+NeoFunds	MM90	IJ90AI	Meter for IJ90 - Resets, SP30 and NeoFunds Included	\$0.00 - First Year	\$112.00
SP40+NeoFunds	MM90	IJ90AI	Meter for IJ90 - Resets, SP40 and NeoFunds Included	\$0.00 - First Year	\$129.00
SP10+NeoFunds	MM110	IJ110AI	Meter for IJ110 - Resets, SP10 and NeoFunds Included	\$0.00 - First Year	\$118.00
SP20+NeoFunds	MM110	IJ110AI	Meter for IJ110 - Resets, SP20 and NeoFunds Included	\$0.00 - First Year	\$134.00
SP30+NeoFunds	MM110	IJ110AI	Meter for IJ110 - Resets, SP30 and NeoFunds Included	\$0.00 - First Year	\$118.00
SP40+NeoFunds	MM110	IJ110AI	Meter for IJ110 - Resets, SP40 and NeoFunds Included	\$0.00 - First Year	\$134.00

**WSCA Product and Price Catalog  
Postage Meter Rental**

Base/Equipment	Meter Model	Description	Commercial Price	Discount	WSCA Price
Stand Alone Meter	J25	J25AI	Rental Meter/Base Combination	Cost/Month Year 1 \$19.00	Special Monthly WSCA Rental Price \$15.58
<b>Rental Packages</b>					
<b>Part number</b>	<b>Description</b>	<b>Meter</b>			
IS330A-2	IS-330 Rental Base w/ 2lb. Integrated WP, IS330A & ISSP10 w/ neoFunds BasicPLUS (resets not included)	IS330AI	IS330A-NO Resets, SP10	\$39.95	
IS330A-5	IS-330 Rental Base w/ 5lb. Integrated WP, IS330A & ISSP10 w/neoFunds BasicPLUS (resets not included)	IS330AI	IS330A-NO Resets, SP10	\$42.95	
IS330AI-2	IS-330 Rental Base w/ 2lb. Integrated WP, IS330AI & ISSP10 w/ neoFunds BasicPLUS	IS330AI	IS330AI-Resets, SP10	\$46.95	
IS330AI-5	IS-330 Rental Base w/ 5lb. Integrated WP, IS330AI & ISSP10 w/ neoFunds BasicPLUS	IS330AI	IS330AI-Resets, SP10	\$49.95	

## WSCA Product and Price Catalog Low End Meter Rental

Neopost Mail Machine Model	Meter Model	Part Number	Description	Monthly Rate	WSCA Rate	Maintenance
IJ25PROA	IJ25A	T141	Model WJ20BM Meter & Base Combo Resets Included	\$19.00	<b>\$15.58</b>	N/A
WP4P	WP4P		NOTE: IWP4 Scale Rental is \$4.00			

## WSCA Product and Price Catalog

### Mailing Machine Combination Packages

Neopost Mail Machine Model	Componets	GSA Price	WSCA Price	Maintenance
<b>IS330B</b>	IS330 Base w/ 2lb.	\$1,304	<b>\$1,069</b>	\$165
<b>IS350B</b>	IS350 Base w/ 5lb.	\$1,631	<b>\$1,337</b>	\$221
<b>IS420B</b>	IS420 Base w/ Feed Deck,	\$1,431	<b>\$1,173</b>	\$187
<b>IS440B</b>	IS440 Base w/ Autofeeder,	\$2,939	<b>\$2,410</b>	\$395
<b>IS460B</b>	IS460 Base w/ Mixed Size	\$4,292	<b>\$3,519</b>	\$610
<b>IS480B</b>	IS480 Base w/ Mixed Size	\$6,209	<b>\$5,091</b>	\$890
<b>IJ80</b>				
<b>MA80</b>	IJ80 with Autofeed	\$5,718	<b>\$4,689.00</b>	\$700
<b>MA80-IJWP10H</b>	IJ80, AF,IJWP10H	\$6,413	<b>\$5,259.00</b>	\$789
<b>MA80-IJWP30H</b>	IJ80, AF,IJWP30H	\$6,904	<b>\$5,661.00</b>	\$845
<b>MA80-IJWP70H</b>	IJ80,AF,IJWP70H	\$7,067	<b>\$5,795.00</b>	\$865
<b>IJ90</b>				
<b>MM90</b>	IJ90 with Mixed Mail Feeder	\$9,479	<b>\$7,773.00</b>	\$1,070
<b>MM90-IJWP10H</b>	IJ90, MMF,IJWP10H	\$10,298	<b>\$8,444.00</b>	\$1,250
<b>MM90-IJWP30H</b>	IJ90, MMF,IJWP30H	\$10,460	<b>\$8,577.00</b>	\$1,320
<b>MM90-IJWP70H</b>	IJ90,MMF,IJWP70H	\$11,114	<b>\$9,113.00</b>	\$1,350
<b>IJ110</b>				
<b>MM110</b>	IJ110 with Mixed Mail Feeder	\$12,095	<b>\$9,918</b>	\$1,400
<b>MA110-IJWP10H</b>	IJ110, MMF,IJWP10H	\$12,626	<b>\$10,353</b>	\$1,535
<b>MA110-IJWP30H</b>	IJ110, MMF,IJWP30H	\$13,076	<b>\$10,722</b>	\$1,605
<b>MA110-IJWP70H</b>	IJ110, MMF,IJWP70H	\$13,444	<b>\$11,024</b>	\$1,645

## WSCA Product and Price Catalog

### Mailing Machine Options and Accessories

Description		GSA Price	WSCA Price	Maintenance
<b>IM Series Mailing Machines Accessories</b>				
ISPRINTER	IS Series Printer w/ USB Cable	\$307	<b>\$252</b>	<b>\$50.00</b>
ISSCAN	IS Manual Barcode Scanner	\$347	<b>\$285</b>	<b>N/A</b>
ISUSBKEY	IS USB Memory Key	\$78	<b>\$64</b>	<b>N/A</b>
ISUSBHUB	IS USB Memory Hub	\$78	<b>\$64</b>	<b>N/A</b>
ISDS4	IS480	\$3,675	<b>\$3,014</b>	<b>N/A</b>
ISDU100	IS Series 100 Department Upgrade	\$123	<b>\$101</b>	<b>N/A</b>
ISDU200	IS460 Upgrade to 200 Departments	\$245	<b>\$201</b>	<b>N/A</b>
ISDU300	IS480 Upgrade to 300 Departments	\$613	<b>\$503</b>	<b>N/A</b>
MASS01	Postal Accountant Standard Edition. Single	\$2,448	<b>\$2,007</b>	<b>N/A</b>
MASP01	Postal Accountant Professional Edition. Single	\$2,857	<b>\$2,343</b>	<b>N/A</b>
MASC01	Postal Accountant Central Consolidation	\$3,102	<b>\$2,544</b>	<b>N/A</b>
MASADCN1	Additional Mailing machine to Professional	\$813	<b>\$667</b>	<b>N/A</b>
MASPACB10	10 Foot Cable interface	\$59	<b>\$48</b>	<b>N/A</b>
MASPACB25	25 Foot Cable for MASS01 or MASP01	\$75	<b>\$62</b>	<b>N/A</b>
MASPACB50	50 Foot Cable for MASS01 or MASP01	\$90	<b>\$74</b>	<b>N/A</b>
MASAROCKET	Serial port expansion (8 serial ports) for	\$1,222	<b>\$1,002</b>	<b>N/A</b>
8704019L	10 Foot Cable interface IS420/440/460/480	\$59	<b>\$48</b>	<b>N/A</b>
870402M	25 Foot Cable interface IS420/440/460/480	\$75	<b>\$62</b>	<b>N/A</b>
8704021N	50 Foot Cable for IS420/440/460/480 meters	\$90	<b>\$74</b>	<b>N/A</b>
8704022P	10 Foot Network Cable interface	\$59	<b>\$48</b>	<b>N/A</b>
8704023Q	25 Foot Network Cable interface	\$75	<b>\$62</b>	<b>N/A</b>
8704024R	25 Foot Network Cable interface	\$90	<b>\$74</b>	<b>N/A</b>
8704025S	8 Port Network switch for Multiple Machine	\$171	<b>\$140</b>	<b>N/A</b>
8704026T	D-LINK USB to Ethernet Network converter	\$94	<b>\$77</b>	<b>N/A</b>
<b>IJ70/IJ80/IJ90/IJ110 Accessories</b>				

## WSCA Product and Price Catalog

### Mailing Machine Options and Accessories

Description		GSA Price	WSCA Price	Maintenance
IJ70DSADD/KDSADD(80/90/110)	Existing IJ70 - Online Services Compatible	\$4,658	<b>\$3,818</b>	\$545.00
MPR1	Report Printer (IJ80/90/110/IJ15K)	\$323	<b>\$265</b>	\$55.00
DU70-200	Upgrade to 200 departments for IJ70	\$462	<b>\$379</b>	N/A
DU80-200	Upgrade to 200 departments for IJ80	\$368	<b>\$201</b>	N/A
DU80-500	500 department upgrade for IJ80	\$1,104	<b>\$804</b>	N/A
DU110-500	Upgrade to 500 departments for IJ110	\$736	<b>\$604</b>	N/A
TRTD	Thermal Roll Tape Dispenser	\$1,141	<b>\$936</b>	\$130.00
MST1	Conveyer Stacker	\$1,549	<b>\$1,270</b>	\$180.00
MPR1	Report Printer (IJ80/90/110/IJ15K)	\$323	<b>\$265</b>	\$75.00
IJSBPUPG1*	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible	N/A	<b>\$875</b>	N/A
IJSBPUPG2*	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible	N/A	<b>\$875</b>	N/A
IJSBPUPG3*	SBP Upgrade Kit for IJ-70	N/A	<b>\$875</b>	N/A
IJSBPUPG4*	SBP Upgrade Kit for IJDS scale Only****	N/A	<b>\$875</b>	N/A
KDSADD*	SBP Compliant Dynamic Scale Add-On Kit for Existing IJ80/90/110 - online Services compatible	N/A	<b>\$4,574</b>	N/A
KDSADD-OLD*	SBP Compliant Dynamic Scale Add ON Kit for Existing IJ80/90/110 non-online Services compatible	N/A	<b>\$4,574</b>	N/A
9970IJ	Report Printer w/ interface & parts	476	<b>\$390</b>	\$55.00
AFUPG	Autofeed upgrade (For IJ70)	\$195	<b>\$1,082</b>	\$195.00
IJDS-IJ80	Dynamic Scale for IJ80 (Online Services Compatible Mailing System)**	\$4,135	<b>\$3,391</b>	\$560.00
IJ90-110DS	Compatible Mailing System)**	\$4,135	<b>\$3,391</b>	\$560.00
IJ90-110DS	Compatible Mailing System)**	\$4,135	<b>\$3,391</b>	\$560.00
IJSCAN	Edition Labels	\$247	<b>\$203</b>	\$30.00
DP2MBI	IJ80,90,110 with 2MB Board	\$331	<b>\$271</b>	N/A
DP4MBI	IJ80,90,110 with 4MB Board	\$331	<b>\$271</b>	N/A

## WSCA Product and Price Catalog

### Mailing Machine Options and Accessories

Description		GSA Price	WSCA Price	Maintenance
Furniture				
	<p>*Additional surcharges may apply due to service requirements or distances traveled (not to exceed \$475.00). These are software updates and therefore do not have a discount associated with them.</p>			

## WSCA Product and Price Catalog

### IJ15K Mailing Machine

Part Number	Description	GSA Price	WSCA Price	Maintenance
IJ15KB	High Speed Digital Mailing System	\$13,080	<b>\$10,725</b>	\$1,480
	<b>Attachments</b>			
IJ15K-LT	Signal Light Tower for IJ15K	\$813	<b>\$667</b>	\$100
	<b>Printer Options</b>			
9970IJ	Printer Kit for IJ80,IJ90,IJ110 or IJ15K	\$323	<b>\$265</b>	\$32
	<b>Ad Dies</b>			
	IJ15K Ad Die	\$55	<b>\$45</b>	N/A

## WSCA Product and Price Catalog Scales

Description		GSA Price	WSCA PRICE	Maintenance
ISWP5	IS 5 pound weighing platform	\$818	<b>\$671</b>	\$120
ISWP10	IS 10 pound weighing platform	\$1,063	<b>\$872</b>	\$150
ISWP30	IS 30 pound weighing platform	\$1,472	<b>\$1,207</b>	\$215
ISWP70	IS 70 pound weighing platform	\$1,794	<b>\$1,471</b>	\$265
IS350DW	IS 350 Series 5lb. Differential Weighing	\$143	<b>\$117</b>	N/A
ISDW10	IS 4 Series 10lb. Differential Weighing	\$204	<b>\$167</b>	N/A
ISDW30	IS 4 Series 30lb. Differential Weighing	\$368	<b>\$302</b>	N/A
ISDW70	IS 4 Series 70lb. Differential Weighing	\$695	<b>\$570</b>	N/A
IJWP5	5 lb Integrated Weigh Platform (IJ35,40,50, 60 Only)	\$605	<b>\$496</b>	\$40
IJWP10	10 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$1,222	<b>\$1,002</b>	\$150
IJWP30	30 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$1,549	<b>\$1,270</b>	\$115
IJWP70	70 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$1,778	<b>\$1,458</b>	\$215
IJDS		\$4,658	<b>\$3,820</b>	\$545
DW-10	10 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$307	<b>\$230</b>	N/A
DW-30	Differential Weighing Software Option Only for P30 Platform	\$405	<b>\$332</b>	N/A
DW-70	70 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$552	<b>\$453</b>	N/A
SCLSTD	Scale Stand for SE57 and SM26W	\$110	<b>\$90</b>	N/A
IJSBPUPG1*	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible	N/A	<b>\$875</b>	N/A
IJSBPUPG2*	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible	N/A	<b>\$875</b>	N/A
IJSBPUPG3*	SBP Upgrade Kit for IJ-70	N/A	<b>\$875</b>	N/A
IJSBPUPG4*	SBP Upgrade Kit for IJDS scale Only****	N/A	<b>\$875</b>	N/A
KDSADD*	SBP Compliant Dynamic Scale Add-On Kit for Existing IJ80/90/110 - online Services compatible	N/A	<b>\$4,574</b>	N/A

## WSCA Product and Price Catalog Scales

Description		GSA Price	WSCA PRICE	Maintenance
KDSADD-OLD*	SBP Comliant Dynamic Scale Add ON Kit for Existing IJ80/90/110 non-online Services compatable	N/A	<b>\$4,574</b>	N/A
	*Additional surcharges may apply due to service requirements or distances traveled (not to exceed \$475.00). These are software updates and therefore do not have a discount associtated with them.			

## WSCA Product and Price Catalog Rate Change for Scales

	Description	WSCA Price	Maintenance
<b>Rate Agreements</b>			
IJWP5	5lb Weighing Platform Scale Rate Agreement	<b>\$100.00</b>	n/a
IJWP30L	30lb Weighing Platform Scale Rate Agreement	<b>\$100.00</b>	n/a
IJWP30H	30lb Weighing Platform Scale Rate Agreement	<b>\$100.00</b>	n/a
<b>Rate Change</b>			
IJWP5	5lb Weighing Platform Sclae Rate Change	<b>\$75.00</b>	n/a
IJWP30L	30lb Weighing Platform Scale Rate Change	<b>\$100.00</b>	n/a
IJWP30H	30lb Weighing Platform Scale Rate Change	<b>\$100.00</b>	n/a
<b>Rate Agreements</b>			
SE37IJ	5 lb. Scale Annual Rate Agreement	<b>\$169.00</b>	n/a
SE57IJ	10 lb. Scale Annual Rate Agreement	<b>\$169.00</b>	n/a
IJWP10L	10lb Weighing Platform Scale Rate Agreement	<b>\$169.00</b>	n/a
IJWP10H	10lb Weighing Platform Scale Rate Agreement	<b>\$169.00</b>	n/a
SE67IJ	20 lb. Scale Annual Rate Agreement	<b>\$169.00</b>	n/a
SE77-70	70 lb. Annual Rate Agreement	<b>\$189.00</b>	n/a
IJWP70L	70lb Weighing Platform Scale Rate Agreement	<b>\$109.00</b>	n/a
IJWP70H	70lb Weighing Platform Scale Rate Agreement	<b>\$109.00</b>	n/a
IJDS	DWP Annual Rate Agreement	<b>\$149.00</b>	n/a
<b>Rate Change</b>			
SE37IJ	5 lb. Scale Rate Change	<b>\$135.00</b>	n/a
SE57IJ	10 lb. Scale Rate Change	<b>\$135.00</b>	n/a
IJWP10L	10lb Weighing Platform Scale Rate Change	<b>\$100.00</b>	n/a
IJWP10H	10lb Weighing Platform Scale Rate Change	<b>\$100.00</b>	n/a
SE67IJ	20 lb. Scale Rate Change	<b>\$169.00</b>	n/a
ST77-70	70 lb. Scale Rate Change	<b>\$150.00</b>	n/a
IJWP70L	70lb Weighing Platform Scale Rate Change	<b>\$100.00</b>	n/a
IJWP70H	10lb Weighing Platform Scale Rate Change	<b>\$100.00</b>	n/a
IJDS	DWP Rate Change	<b>\$135.00</b>	n/a

## WSCA Product and Pricing Catalog

### Address Printers

Description		GSA Price	WSCA Price	Maintenance
<b>Addressing System Packages</b>				
AS-700	Address Printer, Shuttle Head, PCL, 7000/h	\$6,781	<b>\$5,560</b>	\$830
AS-710	Address Printer, Shuttle Head, PCL, 14000/h	\$10,869	<b>\$8,913</b>	\$1,330
AS-830	Address Printer, 3 Fixed Head, PCL, 7500/h	\$5,800	<b>\$4,756</b>	\$710
AS-930	Address Printer, 3 Fixed Head, PCL, 26000/h	\$8,580	<b>\$7,036</b>	\$1,050
AS-960	Address Printer, High Output speed of up to 26000	\$15,161	<b>\$12,432</b>	\$1,650
AS-990	Address Printer, 9 Fixed Head, PCL, 26000/h	\$17,981	<b>\$14,744</b>	\$1,855
<b>Addressing System Options</b>				
ASCV3F	Conveyor 3ft Tabletop w/ Drop Tray - speed compatible with AS700-710-830 printers	\$1,467	<b>\$1,203</b>	\$180
ASCV4F	Conveyor 4ft Adjustable Height Right to Left w/ Drop Tray	\$3,102	<b>\$2,544</b>	\$380
ASCV6F	Conveyor 6ft Adjustable Height w/ Drop Tray	\$4,083	<b>\$3,348</b>	\$500
ASDRYK1	Dryer Kit 1000watts (for 3ft, 4ft conveyors)	\$1,059	<b>\$868</b>	\$130
ASDRYK2	Dryer Kit 2000watts (for 6ft conveyor)	\$1,794	<b>\$1,471</b>	\$220
ASFDRSS	Heavy Duty High Speed Belt Feeder	\$5,718	\$4,689	\$686
NBMS	Includes database software, presort module, duplicate detection, postal reports, Fast Forward program Dazzle mailpiece design software, Free 1 year software maintenance included.	\$1,403	<b>\$1,150</b>	N/A
NCD6	NBMS One year software Maintenance	N/A	N/A	\$1,195

## WSCA Product and Pricing Catalog Tabbers

Description		GSA Price	WSCA Price	Maintenance
	<b>Tabbing Systems</b>			
TA40	Entry-Level Single Tabber with Integrated Feeder	\$2,600	<b>\$2,132</b>	\$330
TA50	Single Tabber with Std Feeder	\$3,471	<b>\$2,846</b>	\$435
TA50HS	Single Tabber with High Speed, High Capacity Feeder	\$4,216	<b>\$3,457</b>	\$525
TA60HS	Double Tabber with High Speed, High Capacity Feeder	\$5,788	<b>\$4,746</b>	\$705
TA50C	Single Tabber with Std Feeder with Conveyor	\$4,382	<b>\$3,593</b>	\$545
TA50HSC	Single Tabber w/High Speed, High Capacity Feeder and Conveyor	\$5,044	<b>\$4,136</b>	\$625
TA60HSC	Double Tabber w/High Speed, High Capacity Feeder and Conveyor	\$6,781	<b>\$5,560</b>	\$840
TA50TL	Single Tabber and Labeler	\$6,450	<b>\$5,289</b>	\$795
TA50TLC	Single Tabber and Labeler with Conveyor	\$7,443	<b>\$6,103</b>	\$920
TA60TL	Double Tabber and Labeler	\$8,105	<b>\$6,646</b>	\$995
TA60TLC	Double Tabber and Labeler with Conveyor	\$9,098	<b>\$7,460</b>	\$1,105
SL	High Speed Labeler with Integrated Feeder	\$3,554	<b>\$2,914</b>	\$440
SLC	High Speed Labeler with Integrated Feeder and conveyor	\$4,464	<b>\$3,660</b>	\$550
			<b>\$0</b>	
CT36	36" Tabber Conveyor	\$1,072	<b>\$879</b>	\$135
CT36STD	Conveyor Stand for Use with TA60	\$177	<b>\$145</b>	N/A
SLLINK	Sliding Stand for Interfacing SL to TA50/60 <sup>2</sup>	\$244	<b>\$200</b>	N/A
HSTFUPG	High Speed, High Capacity Tabber Feeder Upgrade	\$1,450	<b>\$1,189</b>	\$190
SLSTMP	Stamp Kit Attachment for SL Labeler	N/A	<b>\$98</b>	\$25
	<b>Folding Systems</b>			
PF-55	Folder, fixed speed 1200p/h, 6 fold types	\$2,396	<b>\$1,788</b>	\$289
PF-75	Folder var. speed 1250p/h, 6 fold types, 9 custom fold memory, Autobatch settings, Stapled sheet feeder	\$3,306	<b>\$2,467</b>	\$399

## WSCA Product and Pricing Catalog

### SI30/DS62/DS70 Inserters

Description	Description	GSA Price	WSCA Price	Maintenance
<b>SI30 PACKAGES</b>				
SI30	Folding/Inserting system with 2 sheet feeders & 1 insert feeder	N/A	<b>\$2,425</b>	\$445
FC60	SI 30 Mail Machine Interface (to IJ35/45/65)	N/A	<b>\$427</b>	\$55
<b>DS 62 Folding/inserting system</b>				
DS62-1S	1- Stations folding/inserting system	\$5,600	<b>\$4,592</b>	\$685
DS62-1.5S	Folding/Inserting system with 1 sheet feeder & 1 insert feeder	\$5,296	<b>\$4,290</b>	\$805
DS62-2STATIONS	Folding/Inserting system with 2 sheet feeders	\$6,537	<b>\$5,296</b>	\$995
DS62-2.5STATIONS	Folding/Inserting system with 2 sheet feeders & 1 insert feeder	\$7,779	<b>\$6,302</b>	\$1,185
<b>DS62 Inserter Options</b>				
DS62SELEFT - FLD	Left side exit for DS62 Retro Fit	\$441	<b>\$362</b>	\$54
DS62SERIGHT - FLD	Right side exit for DS62 Retro Fit	\$441	<b>\$362</b>	\$54
DS62SELEFT-FAC	DS 62 left-handed side exit	\$401	<b>\$329</b>	\$50
DS62SERIGHT-FAC	DS 62 right-handed side exit (for connection to a meter)	\$401	<b>\$329</b>	\$50
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$253	<b>\$207</b>	N/A
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$417	<b>\$342</b>	N/A
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$1,039</b>	N/A
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$704</b>	N/A
OMRDS62L1-FAC	DS 62 OMR base + dongle level 1 - Factory installed	\$775	<b>\$520</b>	\$180

## WSCA Product and Pricing Catalog SI30/DS62/DS70 Inserters

Description	Description	GSA Price	WSCA Price	Maintenance
OMRDS62L1-FD	DS 62 OMR base + dongle level 1 - Field installed	\$775	<b>\$520</b>	\$180
OMRDS62L3-FAC	Advanced OMR option for DS62 when ordered with system comes standard with Level 3 License (Price does not include dealer installation fees)	\$1,292	<b>\$1,059</b>	\$158
OMRDS62L3-FD	Advanced OMR retrofit kit for DS62 inserter when ordered for field installation - comes standard with Level 3 License (Price does not include dealer installation fees)	\$1,382	<b>\$1,133</b>	\$169
<b>DS70 Folding/Inserting System</b>				
DS70EXPERT	Folding/Inserting system with 3 standard sheet feeders	\$11,404	<b>\$9,351</b>	\$1,460
DS70SPECIAL	Folding/Inserting system with 2 standard sheet feeders & 1 special sheet feeder	\$12,221	<b>\$10,021</b>	\$1,560
<b>DS70 Folding/Inserting System Options</b>				
DS70PFDR-FAC	DS-70 Factory installed Production feeder (aka MaxiFeeder)	\$1,631	<b>\$1,337</b>	\$205
DS70PFDR-FLD	DS-70 Field installed Production feeder (aka MaxiFeeder)	\$2,044	<b>\$1,676</b>	\$260
DS70SERIGHT-FAC	DS-70 Right Side Exit - Factory Installed (required for connection to a meter)	\$441	<b>\$362</b>	\$50
DS70SELEFT-FAC	DS-70 Left Side Exit - Factory Installed	\$441	<b>\$362</b>	\$50
DS70-TCS	DS-70 Timed Conveyor Stacker	\$401	<b>\$329</b>	\$50
DS70OMRPL-FAC	DS 70 Factory Installed OMR Hardware & Level 3 Software	\$1,316	<b>\$1,079</b>	\$155

## WSCA Product and Pricing Catalog

### SI30/DS62/DS70 Inserters

Description	Description	GSA Price	WSCA Price	Maintenance
DS70OMRPL-FLD	DS 70 Field Installed OMR Hardware & Level 3 Software	\$1,443	<b>\$1,183</b>	\$175
DS70ADDFLEXCODE	DS-70 additional Flex code (Must complete Flex OMR worksheet)	\$899	<b>\$737</b>	\$108
DS70OMRFLEXDON	DS 70 Field Installed Flex OMR Hardware & Software (Single Flex Code)	\$1,042	<b>\$854</b>	\$120
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$1,039</b>	N/A
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$704</b>	N/A
INT-62/405060	DS 62 to IJ40/50/60 Interface Package Level1 (Mechanical)	\$341	<b>\$278</b>	N/A
DS70OMRBAS-FAC	DS 70 Factory Installed OMR Hardware & Level 0 Software	\$286.00	<b>\$235.00</b>	\$105.00
DS70OMRBAS-FLD	DS 70 Field Installed OMR Hardware & Level 0 Software	\$245.00	<b>\$201.00</b>	\$105.00
DS70OMRL1-FAC	DS 70 Factory Installed OMR Hardware & Level 1 Software	\$1,287.00	<b>\$1,055.00</b>	\$140.00
DS70OMRL1-FLD	DS 70 Field Installed OMR Hardware & Level 1 Software	\$1,442.00	<b>\$1,182.00</b>	\$150.00
DS70OMRPL-FAC	Basic OMR Factory Fit option for DS70 inserter when ordered with system	\$1,316.00	<b>\$1,079.00</b>	\$176.00
DS70OMRPL-FLD	Basic OMR Field Fit for DS70 inserter when ordered for field installation and comes standard	\$1,443.00	<b>\$1,183.00</b>	\$186.00
DS70OMRFLEX	Deluxe OMR Factory Fit option for DS70 inserter when ordered with system	\$1,042.00	<b>\$854.00</b>	\$179.00

## WSCA Product and Pricing Catalog SI30/DS62/DS70 Inserters

Description	Description	GSA Price	WSCA Price	Maintenance
DS70ADDFLEXCODE	Additional Deluxe OMR, code, max nine OMR codes	\$899.00	<b>\$737.00</b>	\$120.00
DS70SERIGHT-FLD	DS-70 Right Side Exit - Field Installed (required for connection to a meter)	\$455.00	<b>\$373.00</b>	\$50.00
DS70SELEFT-FLD	DS-70 Left Side Exit - Field Installed	\$455.00	<b>\$373.00</b>	\$50.00
INT-DS70/L1-L2	DS-70 Interface Level2 (Electronic Interface only) Kit for IJ80/90 Mailing System Must submit F/I serial# if ordered separately.	\$1,022.00	<b>\$838.00</b>	N/A
INT2-DS70/65708090	DS-70 Interface Level2 Kit for IJ65/70/80/90 Mailing System w/catch tray	\$1,431.00	<b>\$1,173.00</b>	N/A
INT-DS70/405060	DS-70 Interface Kit for IJ40/50/60 Mailing System w/catch tray	\$1,250.00	<b>\$1,025.00</b>	N/A
INT-DS70/65708090	DS-70 Interface Kit for IJ65/70/80/90 Mailing System w/catch tray	\$1,450.00	<b>\$1,189.00</b>	N/A
INT-EXT-DS70-MMFDS	DS-70 Interface Kit for Mixed Mail Feeder or Dynamic Scale (2 needed for MM+DS configurations)	\$350.00	<b>\$287.00</b>	N/A

## WSCA Product and Pricing Catalog

### DS80 Inserter

Description		GSA Price	WSCA Price	Maintenance
<b>DS-80 Packages</b>				
DS80E2	DS-80 Expert 2 Station System With 2 Standard Feeders	\$15,986	<b>\$13,109</b>	\$1,956
DS80S2	DS-80 Special 2 Station System with 1 Standard and 1 Special Feeder	\$16,984	<b>\$13,927</b>	\$2,078
DS80BASIC2	DS-80 Bottom Address w/2 Stnd Fdrs <b>(no OMR possible)</b> and not upgrade-able	\$14,306	<b>\$11,731</b>	\$1,750
DS80E4	DS-80 Expert 4 Station System With 4 Standard Feeders	\$19,211	<b>\$15,753</b>	\$2,350
DS80S4	DS-80 Special 4 Station System with 2 Standard and 2 Special Feeders in positions 1 & 2	\$19,824	<b>\$16,256</b>	\$2,425
DS80E6	DS-80 Expert 6 Station System With 6 Standard Feeders	\$22,154	<b>\$18,166</b>	\$2,710
DS80S6	DS-80 Special 6 Station System with 4 Standard and 2 Special Feeders in positions 1 & 2	\$23,094	<b>\$18,937</b>	\$2,825
DS80BA-E2	DS-80 Expert, 2 standard stations with bottom address capability	\$17,495	<b>\$14,345</b>	\$2,140
DS80BA-S2	DS-80 Special, 2 stations (1 standard, 1 special) with bottom address capability	\$18,516	<b>\$15,183</b>	\$2,265
DS80BA-E4	DS-80 Expert, 4 standard stations with bottom address capability	\$20,601	<b>\$16,893</b>	\$2,520
DS80BA-S4	DS-80 Special, 4 stations (2 standard, 2 special: 1 & 2) w/bottom address capability	\$21,709	<b>\$17,801</b>	\$2,656
DS80BA-E6	DS-80 Expert, 6 standard stations with bottom address capability	\$24,239	<b>\$19,876</b>	\$2,965
DS80BA-S6	DS-80 Special, 6 stations (4 standard, 2 special: 1 & 2) w/bottom address capability	\$25,469	<b>\$20,885</b>	\$3,116
DS80BA-C2	DS-80 Custom, 2 stations (x standard, x special) with bottom address capability	\$19,784	<b>\$16,222</b>	\$2,420
DS80BA-C4	DS-80 Custom, 4 stations (x standard, x special) with bottom address capability	\$23,176	<b>\$19,004</b>	\$2,835
DS80BA-C6	DS-80 Custom, 6 stations (x standard, x special) with bottom address capability	\$28,163	<b>\$23,094</b>	\$3,445

## WSCA Product and Pricing Catalog

### DS80 Inserter

Description		GSA Price	WSCA Price	Maintenance
DS80C2	DS-80 Custom 2 Station System with X Standard and X Special Feeder	\$17,658	<b>\$14,480</b>	\$2,160
DS80C4	DS-80 Custom 4 Station System with X Standard and X Special Feeders	\$21,087	<b>\$17,291</b>	\$2,580
DS80C6	DS-80 Custom 6 Station System with X Standard and X Special Feeders	\$26,037	<b>\$21,351</b>	\$3,185
<b>DS-80 Options</b>				
VS-CSEXT	Conveyor Stacker Extension <i>(for any VS)</i>	\$102	<b>\$87</b>	N/A
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$327	<b>\$286</b>	N/A
DS80PROFDR-FAC	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - Factory installed	\$2,166	<b>\$1,776</b>	\$265
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34"h)	N/A	<b>\$1,039</b>	N/A
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$704</b>	N/A
OMRDS80L3-FD	DS-80 OMR hardware and software level 3 - Field installed	\$2,207	<b>\$1,810</b>	\$270
OMRDS80L3-FA	DS-80 OMR hardware and software level 3 - Field installed	\$2,269	<b>\$1,743</b>	\$278
OMRDS80RR-FD	DS-80 OMR hardware and software level 3 and reverse reading - Field installed	\$2,534	<b>\$2,480</b>	\$310
OMRDS80FLEX	Additional flex code (up to 9 can be ordered & must complete Flex OMR worksheet)	\$899	<b>\$737</b>	N/A
OMRDS80FLEXP	D80 OMR Flex + OMR Base	\$2,534	<b>\$2,081</b>	N/A

## WSCA Product and Pricing Catalog

### DS80 Inserter

Description		GSA Price	WSCA Price	Maintenance
DS80-AAUP	2 feeder upgrade kit (2 automatic feeders)	\$5,048	<b>\$4,139</b>	\$618
DS80-ASUP	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$5,682	<b>\$4,659</b>	\$695
DS80-SAUP	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$5,682	<b>\$4,659</b>	\$695
DS80-SSUP	2 feeder upgrade kit (2 special feeders)	\$6,254	<b>\$5,128</b>	\$765
DS80PROFDR-FD	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - Field installed		<b>\$1,778</b>	\$265
OMRDS80L0-FA	DS-80 OMR hardware and software level 0 - Factory installed	\$1,390	<b>\$1,140</b>	\$170
OMRDS80L0-FD	DS-80 OMR hardware and software level 0 - Field installed	\$1,472	<b>\$1,207</b>	\$180
OMRDS80L1-FA	DS-80 OMR hardware and software level 1 - Factory installed	\$1,799	<b>\$1,475</b>	\$220
OMRDS80L1-FD	DS-80 OMR hardware and software level 1 - Field installed	\$1,880	<b>\$1,541</b>	\$230
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82) (3 of 9)	\$3,679	<b>\$3,017</b>	\$450
INT-76/65708090	DS-80 - IJ65/70/80/90 Interface Package Level1 (Mechanical)	\$879	<b>\$971</b>	N/A
INT-EXT-76/90	DS-80 - IJ90 + MMF/DS Extention Package (two required if both MMF & DS are used)	\$270	<b>\$221</b>	N/A
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$270	<b>\$221</b>	N/A
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$1,631	<b>\$1,323</b>	N/A

## WSCA Product and Pricing Catalog

### DS86 Inserter

Description		GSA Price	WSCA Price	Maintenance
<b>DS86 Inserting Modules</b>				
DS86	DS-86 Folder Inserter System - Insert Module - Right Exit	\$13,996	<b>\$11,477</b>	\$1,600
DS86LH	DS-86 Folder Inserter System - Insert Module - Left Exit	\$1,399	<b>\$11,477</b>	\$1,600
<b>DS86 Tower Configurations</b>				
DS86TWR2E	DS-86 Tower 2Stations Expert- 2 Automatic feeders	\$8,314	<b>\$6,817</b>	\$950
DS86TWR2S	DS-86 Tower 2Stations Special - 1 Automatic 1 Special feeders	\$9,189	<b>\$7,535</b>	\$1,050
DS86TWR4E	DS-86 Tower 4Stations Expert - 4 Automatic feeders	\$11,682	<b>\$9,579</b>	\$1,335
DS86TWR4S	DS-86 Tower 4Stations Special - 2 Automatic 2 Special feeders	\$12,647	<b>\$10,371</b>	\$1,445
DS86TWR6E	DS-86 Tower 6Stations Expert- 6 Automatic feeders	\$15,483	<b>\$12,696</b>	\$1,738
DS86TWR6S	DS-86 Tower 6Stations Special - 4 Automatic 2 Special feeders	\$16,579	<b>\$13,595</b>	\$1,860
DS86TWRBA2E	DS-86 Tower 2Stations Expert - 2 Automatic feeders - Bottom Address	\$9,859	<b>\$8,084</b>	\$1,127
DS86TWRBA2S	DS-86 Tower 2Stations Special - 1 Automatic 1 Special feeders -Bottom Address	\$10,979	<b>\$9,003</b>	\$1,255
DS86TWRBA4E	DS-86 Tower 4Stations Expert - 4 Automatic feeders - Bottom Address	\$13,472	<b>\$11,047</b>	\$1,540

## WSCA Product and Pricing Catalog

### DS86 Inserter

Description		GSA Price	WSCA Price	Maintenance
DS86TWRBA4S	DS-86 Tower 4Stations Special - 2 Automatic 2 Special feeders - Bottom Address	\$14,478	<b>\$11,872</b>	\$1,655
DS86TWRBA6E	DS-86 Tower 6Stations Expert - 6 Automatic feeders - Bottom Address	\$17,838	<b>\$14,627</b>	\$2,002
DS86TWRBA6S	DS-86 Tower 6Stations Special - 4 Automatic 2 Special feeders - Bottom Address	\$18,982	<b>\$15,565</b>	\$2,130
DS86TWRC2	DS-86 Tower 2Stations - Custom Built	\$10,055	<b>\$8,245</b>	\$1,150
DS86TWRC4	DS-86 Tower 4Stations - Custom Built	\$13,914	<b>\$11,409</b>	\$1,590
DS86TWRC6	DS-86 Tower 6Stations - Custom Built	\$19,694	<b>\$16,149</b>	\$2,210
DS86TWRCBA2	DS-86 Tower 2Stations - Custom Built - Bottom Address	\$12,418	<b>\$10,183</b>	\$1,420
DS86TWRCBA4	DS-86 Tower 4Stations - Custom Built - Bottom Address	\$16,358	<b>\$13,414</b>	\$1,870
DS86TWRCBA6	DS-86 Tower 6Stations - Custom Built - Bottom Address	\$22,089	<b>\$18,113</b>	\$2,479
<b>DS86 Options</b>				
DS86CTLH	DS-86 Catch Tray LH	\$302	<b>\$248</b>	\$34
DS86CTRH	DS-86 Catch Tray RH	\$302	<b>\$248</b>	\$34
DS86VF	DS-86 VersaFeeder	\$5,995	<b>\$4,916</b>	\$685

## WSCA Product and Pricing Catalog

### DS86 Inserter

Description		GSA Price	WSCA Price	Maintenance
DS86MFFA	Profeeder aka Maxi Feeder for DS-86 (holds 325 BRE's or 1,200 sheets) - Factory installed	\$2,232	<b>\$1,830</b>	\$265
DS86MFFD	Profeeder aka Maxi Feeder for DS-86 (holds 325 BRE's or 1,200 sheets) - Field installed	\$2,485	<b>\$2,038</b>	\$295
DS86PSS	Power Stacker support	\$45	<b>\$37</b>	N/A
DS86ES	Envelope Support	\$45	<b>\$37</b>	N/A
DS86HCCS	High Capacity Conveyor Stacker	\$1,929	<b>\$1,582</b>	\$220
DS86HCEH	High Capacity Envelope Hopper	\$2,624	<b>\$2,152</b>	\$300
DS86LHXUPG	Side Exit LH - field upgrade kit	\$1,185	<b>\$972</b>	N/A
DS86RHXUPG	Side Exit RH - field upgrade kit	\$1,185	<b>\$972</b>	N/A
DS86HCCSINF	Interface to HCCS Field Upgrade Kit	\$311	<b>\$255</b>	N/A
INTDS86IJ80F1	DS-86 Interface Kit to IJ80-110 Mailing System incl. catch tray	\$1,390	<b>\$1,140</b>	\$170.00
INTDS86IJ80EF1	DS-86 Electronic Interface Kit to IJ80-110 Mailing System incl. catch tray	\$2,698	<b>\$2,212</b>	\$330.00
INTDS86IJ80EF2	DS-86 Electronic Interface Kit for IJ80-110 Mailing System and HCCS	\$2,698	<b>\$2,212</b>	\$330.00
INTDS86IJ80E	DS-86 Electronic Only Interface Kit for IJ80-110 Mailing System	\$2,044	<b>\$1,676</b>	\$250.00
INT-EXT-DS86-MMFDS	DS-86 Interface extension kit for Mixed Mail Feeder or Dynamic Scale	\$319	<b>\$261</b>	\$39.00
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34"h)	N/A	<b>\$1,039</b>	N/A
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$704</b>	N/A

## WSCA Product and Pricing Catalog

### DS86 Inserter

Description		GSA Price	WSCA Price	Maintenance
DS86OMR0AFA	DS-86 OMR hardware and software level 0 - Factory installed	\$1,390	<b>\$1,139</b>	\$170.00
DS86OMR0AFD	DS-86 OMR hardware and software level 0 - Field installed	\$1,472	<b>\$1,207</b>	\$180.00
DS86OMR1AFA	DS-86 OMR hardware and software level 1 - Factory installed	\$1,799	<b>\$1,475</b>	\$220.00
DS86OMR1AFD	DS-86 OMR hardware and software level 1 - Field installed	\$1,889	<b>\$1,549</b>	\$230.00
DS86OMR3BFA	DS-86 OMR hardware and software level 3 - Factory installed	\$2,158	<b>\$1,770</b>	\$260
DS86OMR3BFD	DS-86 OMR hardware and software level 3 - Field installed	\$2,240	<b>\$1,837</b>	\$270
DS86OMRFXDFA	DS-86 OMR hardware and software Flex dongle 1 code (must complete Flex OMR worksheet)	\$2,453	<b>\$2,011</b>	\$310
DS86OMRFXDFD	DS-86 OMR hardware and software Flex dongle 1 code (must complete Flex OMR worksheet) Field Installed	\$2,626	<b>\$2,153</b>	
DS86OMR3RRBFA	DS-86 OMR hardware and software level 3 and reverse reading - Factory installed	\$2,526	<b>\$2,071</b>	\$300
DS86OMR3RRBFD	DS-86 OMR hardware and software level 3 and reverse reading - Field installed	\$2,608	<b>\$2,139</b>	\$310
BCR-VS	1D Bar code Reader for vertical systems	\$3,679	<b>\$3,017</b>	\$450
DS86OMR2TFA	OMR Dual Track Hardware for DS-86 - Factory installed	\$4,202	<b>\$3,446</b>	\$470
DS86OMR2TFD	OMR Dual Track Hardware for DS-86 - Field Installed	\$4,284	<b>\$3,513</b>	\$490

## WSCA Product and Pricing Catalog

### DS86 Inserter

Description		GSA Price	WSCA Price	Maintenance
DS86246UPAA	2 feeder upgrade kit (2 automatic feeders)	\$5,199	<b>\$4,263</b>	\$618
DS86246UPAS	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$5,853	<b>\$4,799</b>	\$695
DS86246UPSA	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$5,853	<b>\$4,799</b>	\$695
DS86246UPSS	2 feeder upgrade kit (2 special feeders)	\$6,442	<b>\$5,282</b>	\$765
VS-SET	Side Exit for DS80 - LH	\$450	<b>\$369</b>	\$58

WSCA Product and Pricing Catalog  
SI65,SI78, SI92

Horizontal Inserter Systems		GSA Price	WSCA Price	Maintenance
<b>SI65 AdvancedPro Mailer Packages</b>				
ADVPRO1	IN1AS, FO2S, EBOX, FE7S	\$11,352	\$9,309	\$1,765
ADVPRO2A	IN1AS, TR7S, FO2S, 2 (FE1MS)	\$15,650	\$12,833	\$2,125
ADVPRO2B	IN1AS, TR7S, FO2S, FE7S, FE1MS	\$16,149	\$13,242	\$2,195
ADVPRO3	IN1AS, TR7S, FO2S, 2 (FE7S), FE1MS, TE7S	\$19,266	\$15,798	\$2,615
ADVPRO4	IN1AS, TR7S, FO2S, 2 (FE7S), 2 (FE1MS), 2 (TE7S)	\$21,883	\$17,944	\$2,955
<b>SI65 AdvancedPro Mailer Packages Without Feed Units</b>				
ADVPRO2-NFE	IN1AS, TR7S, FO2S (No Feeders included)	\$12,815	\$10,508	\$1,745
ADVPRO3-NFE	IN1AS, TR7S, FO2S, TE7S (No Feeders included)	\$14,014	\$11,491	\$1,905
ADVPRO4-NFE	IN1AS, TR7S, FO2S, (2) TE7S's (No Feeders included)	\$15,215	\$12,476	\$2,065
EZ2-RXIT	Rear exit kit for SI66 & SI65	\$548	\$449	NC
<b>SI78 Production Mailer Packages<sup>1</sup></b>				
PROMAIL1S	IN2C, FO2S, FE7S, E-BOX	\$13,600	\$11,152	\$1,845
PROMAIL2S	IN2C, TR7S, FO2S, FE7S, FE1MS	\$18,348	\$15,045	\$2,505
PROMAIL3S	IN2C, TR7S, TE7S, FO2S, (2) FE7S's, FE1MS	\$21,432	\$17,574	\$2,905
PROMAIL4S	IN2C, TR7S, (2) TE7S's , FO2S, (3) FE7S's, FE1MS	\$24,516	\$20,103	\$3,275
<b>SI78 Production Mailer Packages Without Feed Units<sup>1</sup></b>				
PROMAIL2S-NFE	IN2C, TR7S, FO2S (No Feeders included)	\$15,047	\$12,339	\$2,065
PROMAIL3S-NFE	IN2C, TR7S, TE7S, FO2S (No Feeders included)	\$16,234	\$13,312	\$2,215
PROMAIL4S-NFE	IN2C, TR7S, (2) TE7S's, FO2S (No Feeders included)	\$17,422	\$14,286	\$2,365
<b>SI92 VersaMailer Packages<sup>1</sup></b>				
V92MAIL1C	IN3-92, FO3, FE7-92, E-BOX-92, CS1APS	\$21,653	\$17,755	\$2,975
V92MAIL2C	IN3-92, TR7-92, FO3, FE7-92, FE1-92, CS1APS	\$26,352	\$21,609	\$3,635
V92MAIL3C	IN3-92, TR7-92, TE7S, FO3, (2) FE7-92, FE1-92, CS1APS	\$29,404	\$24,111	\$4,045
V92MAIL4C	IN3-92, TR7-92, (2) TE7S's, FO3, (3) FE7-92's, FE1-92, CS1APS	\$32,456	\$26,614	\$4,405
<b>SI92 VersaMailer Packages Without Feed Units<sup>1</sup></b>				
V92MAIL2C-NFE	IN3-92, TR7-92, FO3, CS1APS (No Feeders included)	\$23,086	\$18,931	\$3,195
V92MAIL3C-NFE	IN3-92, TR7-92, TE7S, FO3, CS1APS (No Feeders included)	\$24,261	\$19,894	\$3,345
V92MAIL4C-NFE	IN3-92, TR7-92, (2) TE7S's, FO3, CS1APS (No Feeders included)	\$25,413	\$20,839	\$3,505
<b>Productivity Packages (Mix'N Go packages for SI92 only)</b>				
SI92PRODPK1	SI92DON3, EF3 (Mix'N Go w/ 2nd envelope feeder)	\$6,375	\$5,228	\$495
SI92PRODPK2	SI92DON3, EF3, SO3, PS3, IN3CT, SO3 Furniture	\$10,349	\$8,486	\$895

## WSCA Product and Pricing Catalog

### SI92 Horizontal System Components Inserter

Description		GSA Price	WSCA Price	Maintenance
IN3-92	SI92 Inserter module	\$16,045	<b>\$13,157</b>	\$2,135
IN1AS	SI65 Inserter module	\$7,016	<b>\$5,753</b>	\$1,115
IN2C	SI78 Inserter module	\$9,480	<b>\$7,774</b>	\$1,265
<b>Inserter Options and Add Ons</b>				
EF-3	2nd Envelope Hopper Kit for IN3 & IN3-92	\$3,804	<b>\$3,119</b>	\$515
FO3	Heavy Duty Folder Unit	\$2,029	<b>\$1,664</b>	\$275
FE1MS	Feeder - Manual Separating, No DDD, No Multi-sheet (for use on TR7S)	\$1,461	<b>\$1,198</b>	\$195
FE7S	Feeder, Auto Thickness Adj., Multi-Sheet Feed , & DDD	\$1,976	<b>\$1,620</b>	\$275
PED10	Foot Pedal for TR7, TR7-92, FE7S or TR2B (SCS interface required)	\$96	<b>\$79</b>	N/A
TR7-92	2 Station - High Speed Transport for SI92 only	\$4,222	<b>\$3,462</b>	\$625
TE7S	Transport Extension Unit for TR7 & TR7-92	\$1,237	<b>\$1,014</b>	\$175
AS1AS	Accumulation Station for SI 92 Inserter	\$7,865	<b>\$6,449</b>	\$1,055
PS3	Power Supply for SO3	\$455	<b>\$373</b>	\$55
SO3	SO3 Sorting System (requires PS3)	\$2,774	<b>\$2,275</b>	\$375
FLEXOMR	Software Option to read other marks	\$1,205	<b>\$988</b>	N/A
FC3-92	Mailing Machine Interface for IN3-92 (requires SO3 & PS3)	\$2,479	<b>\$2,033</b>	\$335
CS1APS	Conveyor Stacker (w/ power supply) for SI90 & SI92	\$2,062	<b>\$1,691</b>	\$180
IN3 CT	IN3 Catch Tray	\$161	<b>\$132</b>	N/A
TR7S	2 Station - High Speed Transport	\$4,167	<b>\$3,417</b>	\$625
SCS Interface	Side feed application interface (or PED10)	\$406	<b>\$333</b>	N/A
TR7-TCK	Twin Cycle Kit for TR7 only (included w/ TR7-92)	\$304	<b>\$249</b>	N/A
VERSAFDR-92	VersaFeeder for new SI 92 installations	\$6,297	<b>\$5,164</b>	\$730
VERSAFDRUPG-92	VersaFeeder for existing SI 92 installations	\$6,744	<b>\$5,530</b>	\$730

## WSCA Product and Pricing Catalog

### SI92 Horizontal System Components Inserter

Description		GSA Price	WSCA Price	Maintenance
FO2S	Heavy Duty Folder Unit	\$2,027	<b>\$1,662</b>	\$281
E-BOX	For single-station use with FO2S only	\$684	<b>\$561</b>	N/A
FPFOG	Spare Fold (Tower) Plate	\$295	<b>\$242</b>	N/A
TSF01	Turnover Springs (for single fold bottom address applications)	\$21	<b>\$17</b>	N/A
2DBCReader	2D Bar code reader for AS-1A (for SI 78 and SI 92)	N/A	<b>\$9,244</b>	\$1,740
SI92DON2	Mix 'N Go based on OMR	\$1,656	<b>\$1,358</b>	N/A
SI92DON3	Mix 'N Go based on OMR or thickness	\$3,063	<b>\$2,512</b>	N/A
AS1A-FLEXCODEADD	Additional OMR Code - AS1AS	\$813	<b>\$667</b>	\$55
BA-SO3	Bracket Assembly for SO3 (Required for DHCON's W/O castors)	\$20	<b>\$16</b>	N/A
SK-SO3	Spacer Kit for SO3 (Required for new DHCON's w/castors)	\$68	<b>\$56</b>	N/A
INT92-L1-L2	(89.53.50) Insert N' Mail SI92 Interface Level 2 (Elec Interface only) - IJ80/90/110	\$2,371	<b>\$1,944</b>	\$290
FC-2G	Mailing Machine Interface for IN2A/B/C and EZMailer II w/ Rear Exit	\$1,165	<b>\$955</b>	\$140
FC3-92	Mailing Machine Interface for IN3-92 (requires SO3 & PS3)		<b>\$2,033</b>	\$335
IJX5-FI-AUTO	Mail Machine Interface Envelope Guide for Autofeed IJ65/70/75/80/85/90	N/A	<b>\$249</b>	N/A
IJX5-FI-HAND	Mail Machine Interface Envelope Guide for Handfeed IJ65/75/85	N/A	<b>\$249</b>	N/A
400	Paper Jogger	N/A	<b>\$458</b>	\$80
ILC-1000B	Power Line Conditioner	N/A	<b>\$327</b>	N/A
IN2BRP	Reverse Panel for IN2B/C (Turns control panel around)	N/A	<b>\$1,222</b>	N/A
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34"h)	N/A	<b>\$813</b>	N/A
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	N/A	<b>\$1,222</b>	N/A
LT62H	Large Top 62.5" Console Top (Requires (2) SL3762H Legs)	N/A	<b>\$421</b>	N/A
ST37H	Small Top 37" Console Top (Requires (1) LL3762H Leg)	N/A	<b>\$364</b>	N/A
SL3762H2	Small Console Legs (set of 2) for LT62H Console Top	N/A	<b>\$695</b>	N/A
LL3762H	Large Console Leg (1) required for ST37H Console Top	N/A	<b>\$462</b>	N/A

**WSCA Product and Pricing Catalog**  
**SI92 Horizontal System Components Inserter**

<b>Description</b>		GSA Price	<b>WSCA Price</b>	Maintenance
LSH	Long Shelf	N/A	<b>\$128</b>	N/A

**WCSA Product and Price Catalog  
DS100-DS140 Inserter**

MODEL	DESCRIPTION/COMPONENTS	GSA Price	WCSA	Maintenance
<b>Bases</b>				
DS100A1430ZZ	DS-100 BASE UNIT - unbranded (branding req'd)	\$11,654	\$9,557	\$1,426
DS140A1431ZZ	DS-140 BASE UNIT with PC Control Interface - unbranded (branding req'd)	\$23,231	\$19,049	\$2,842
DS1XA6-0013-N	DS-1XX Branding - Neopost			\$0
<b>Feeders</b>				
DS1XA1450AA	INSERT FEEDER	\$6,453	\$5,292	\$789
DS1XA1452AA	DOUBLE INSERT FEEDER	\$9,838	\$8,067	\$1,203
DS1XA1451ZZ	READING INSERT FEEDER	\$8,360	\$6,855	\$1,023
DS1XA3-0378-OTX	OMR for READING INSERT FEEDER (top reading)	\$2,681	\$2,199	\$328
DS1XA3-0378-OBX	OMR for READING INSERT FEEDER (bottom reading)	\$2,681	\$2,199	\$328
DS1XA3-0378-BTH	BARCODE 1D for READING INSERT FEEDER (top, Horizontal)	\$7,770	\$6,371	\$950
DS1XA3-0378-BBH	BARCODE 1D for READING INSERT FEEDER (bottom, Horizontal)	\$7,770	\$6,371	\$950
DS1XA3321A	END MODULE COVER for INSERT FEEDER (only when feeder in 1st position)	\$286	\$235	\$35
DS1XA1440ZZ	FEEDER FOLDER (2 plates)	\$8,350	\$6,847	\$1,021
DS1XA3-0379-OTR	OMR KIT FEEDER FOLDER (Top Right)	\$2,681	\$2,199	\$328
DS1XA3-0379-OTL	OMR KIT FEEDER FOLDER (Top Left)	\$2,681	\$2,199	\$328
DS1XA3-0379-OBX	OMR KIT FEEDER FOLDER (Bottom Right)	\$2,681	\$2,199	\$328
DS1XA3-0379-OBL	OMR KIT FEEDER FOLDER (Bottom Left)	\$2,681	\$2,199	\$328
DS1XA3-0379-BTH	BARCODE KIT FEEDER FOLDER (Top Horiz)	\$7,422	\$6,086	\$908
DS1XA3-0379-BTV	BARCODE KIT FEEDER FOLDER (Top Vertical)	\$7,422	\$6,086	\$908
DS1XA3-0379-BBH	BARCODE KIT FEEDER FOLDER (Bottom Horizontal)	\$7,422	\$6,086	\$908
DS1XA3302A	SHORT FORM KIT for FEEDER FOLDER	\$307	\$251	\$38
DS1XA3301A	DAILY MAIL option for FEEDER FOLDER	\$491	\$402	\$60
DS1XA3322A	END MODULE COVER for FEEDER FOLDER (only when folder in 1st position)	\$286	\$235	\$35
<b>Towers</b>				
DS1XA1442ZZ	SINGLE STATION TOWER FOLDER (3 plates folder, daily mail)	\$8,774	\$7,195	\$1,073
DS1XA1443ZZ	3 STATION TOWER FOLDER (3 plates folder, daily mail)	\$12,903	\$10,580	\$1,578
DS1XA3-0375-X	NO Reader Fitted on Single or 3 station tower	\$147	\$121	\$18
DS1XA3-0375-BBH	BARCODE KIT tower station 1 (Bottom Horiz - Accumulator req'd)	\$7,422	\$6,086	\$908
DS1XA3-0375-BBV	BARCODE KIT tower station 1 (Bottom Vertical - Accumulator req'd)	\$7,422	\$6,086	\$908
DS1XA3-0375-OTR	OMR KIT tower station 1 (Top Right- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0375-OTL	OMR KIT tower station 1 (Top Left- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0375-OBX	OMR KIT tower station 1 (Bottom Right- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0375-OBL	OMR KIT tower station 1 (Bottom Left- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0376-OTR	OMR KIT tower station 2 (Top Right- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0376-OTL	OMR KIT tower station 2 (Top Left- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0376-OBX	OMR KIT tower station 2 (Bottom Right- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0376-OBL	OMR KIT tower station 2 (Bottom Left- Accumulator req'd)	\$2,681	\$2,199	\$328
DS1XA3-0377-A	ACCUMULATOR	\$2,411	\$1,977	\$295
DS1XA7119A	DIVERT TRAY	\$834	\$684	\$102
<b>Output Modules</b>				
DS1XA1420AA	OUTPUT CONVEYOR Std Capacity	\$2,690	\$2,206	\$329
DS1XA1420BA	OUTPUT CONVEYOR High Capacity	\$3,508	\$2,876	\$429
DS1XA1421AA	Postage Meter Link	\$1,678	\$1,376	\$200
DS1XA3209AA	Postage Meter Table Assembly	\$834	\$684	\$100
DS1XA3253A	Postage Meter Extension Table	\$118	\$97	\$14
<b>Furniture</b>				
DS1XA7048A	SINGLE MODULE STAND (BASE +1)	\$1,109	\$910	N/A
DS1XA7049A	TWO MODULE STAND (BASE +2)	\$1,573	\$1,290	N/A
DS1XA7050A	THREE MODULE STAND (BASE +3)	\$2,037	\$1,671	N/A
DS1XA7051A	FOUR MODULE STAND (BASE +4)	\$2,364	\$1,939	N/A
DS1XA7259A	FIVE MODULE STAND (BASE +5)	\$2,691	\$2,207	N/A
DS1XA7256A	SIX MODULE STAND (BASE +6)	\$3,018	\$2,475	N/A
DS1XA7257A	SEVEN MODULE STAND (BASE +7)	\$3,345	\$2,743	N/A
DS1XA7258A	EIGHT MODULE STAND (BASE +8)	\$3,672	\$3,011	N/A
DS1XA3241A	SINGLE STAND EXTENSION. TO EXTEND A STAND BY 1 STATION	\$464	\$381	N/A
DS1XA3240A	DOUBLE STAND EXTENSION. TO EXTEND A STAND BY 2 STATION	\$924	\$757	N/A
<b>Onsite Assistance</b>				
DS1XASSIT3	ONSITE SUPPORT/TRAINING ASSISTANCE 3 Days	\$3,066	\$2,514	N/A
DS1XASSIT4	ONSITE SUPPORT/TRAINING ASSISTANCE 4 Days	\$3,832	\$3,143	N/A
DS1XASSIT5	ONSITE SUPPORT/TRAINING ASSISTANCE 5 Days	\$4,598	\$3,771	N/A
DS1XASSIT7	ONSITE SUPPORT/TRAINING ASSISTANCE 7 Days	\$5,365	\$4,400	N/A
<b>Software</b>				
DS140ES1401AA	Integrity Checking Software (PICS) for PS1XX	\$7,657	\$6,278	\$1,124
DS140ES1402AA	Data Logging software- PS1XX	\$4,052	\$3,322	\$595

## WSCA Product and Pricing Catalog Navigator Multi-Carrier

Description			GSA Price	WSCA Price	Maintenance
<b>FriendShip Navigator - Multi Carrier Software w/ Peripherals Packages (USPS, UPS, DHL, FedEx)</b>					
	FNMC-70PRT	Multi-Carrier Enterprise Application Server Software plus 70Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$5,723	<b>\$4,692</b>	\$210
	FNMC-150PRT	Multi-Carrier Enterprise Application Server Software plus 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$7,281	<b>\$5,970</b>	\$235
<b>FriendShip Navigator - Client Software for Multi-Carrier or Postal Management Systems</b>					
	FN-QCLTSW	FriendShip Navigator Query Client Software - <i>Price per Each Client Software. FNMC Multi-Carrier Enterprise Server Software or FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$813	<b>\$667</b>	\$105
	FNMC-WCLTPKG	FriendShip Navigator Multi-Carrier Workstation Client Software Package (required for adding one additional processing workstations to FNMC Application Server) plus: 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit. <i>FNMC Multi-Carrier Enterprise Server Software must be installed on same Local Area Network!</i>	\$2,616	<b>\$2,145</b>	\$235
	FNMC-WCLTPKG-5	FriendShip Navigator Multi-Carrier Workstation Client Software Package [Part Number: FNMC-WCLTPKG] Price for 5 Workstation Client Packages.	\$10,464	<b>\$8,580</b>	\$1,185
<b>FriendShip Navigator – Add-On Software Options</b>					
	FN-INTMGR***	Navigator Integration Manager - Software license only - All configuration, customization and support charges for integration work and multi-location units instalation are not included and need to be quoted and approved by your Regional Support Specialist (***)	\$1,631	<b>\$1,337</b>	N/A
	CUSTPROG***	Custom Charge Per Unit (Mandatory quote required from your Regional support Specialist*** to determine number of units)	\$190	<b>\$156</b>	N/A
	FN-USPSMAN	USPS Mixed Mail Manifest Option - Local USPS approval required - Manifested Mail Classes supported: 1st Class, Priority, BPM, Media Mail, Library Mail, Parcel Post- Please refer to the Mail Manifesting doct on your Navigator CD for the full details	\$1,222	<b>\$1,002</b>	N/A
	FN-SD50***	Navigator Desktop Standard - Preship Form - Up-to 50 users an/or transactions per day - SQL Express database included (1)	\$3,266	<b>\$2,678</b>	N/A
	FN-SD100***	Navigator Desktop Standard (2) - Preship Form - Up-to 100 users and/or transactions per day - Requires Microsoft SQL Server 2005 Std Edition (not included)	\$4,901	<b>\$4,018</b>	N/A
	FN-SDCUS***	Navigator Desktop Standard (2) - Preship Form - Over 100 users and/or transactions per day - Requires Microsoft SQL Server 2005 Std Edition (not included)	CUSTOM QUOTE	<b>CUSTOM QUOTE</b>	
	FN-RCF	Reconfiguration Charge – required to make software changes to an existing system	\$189		N/A
	FSHIP-NBMS	NBMS Address Validation Software	\$1,386	<b>\$1,136</b>	N/A
	FSHIP-NCD6	CASS Database Annual Renewal Subscription - 6 Upgrades/Year Customer MUST Subscribe to update Contract (must order both NBMS & NCD6 together)	\$977	<b>\$801</b>	N/A

## WSCA Product and Pricing Catalog Navigator Multi-Carrier

Description			GSA Price	WSCA Price	Maintenance
<b>FriendShip Navigator – Software Advantage (Mandatory for Software &amp; Carrier Compliance Updates)**</b>					
	FNMC Software Advantage	Software Advantage for FriendShip Navigator Multi-Carrier (includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement). One Navigator Software Advantage contract is required per physical customer location	\$568	\$466	N/A
<b>Friendship Navigator - Add-On Computer Hardware &amp; Peripherals</b>					
	FN-SYSPKG	Workstation Computer Hardware Package (includes: WINXP-PC computer, standard keyboard, 7600-04TS17 17" touch screen monitor, and FS9947P report printer)	\$3,270	\$2,681	\$420
	WINXP-PC	FriendShip Standard PC-Computer w/ Windows XP [Standard Keyboard included]	\$2,203	\$1,807	\$265
<b>System Hardware Options</b>					
	7600-04TS17	Monitor - VGA Color - 17" Touch Screen Color	\$1,304	\$1,069	\$170
	7600-04FP17	Monitor - 17" Flat Panel Color	\$568	\$466	\$55
	7600-70MB	Keyboard - Mini, Black w/ Touch Pad Mouse	\$110	\$90	\$15
	FS8129W	Scanner - Corded Bar code wedge laser	\$1,104	\$905	\$160
	NT3478S	Scanner - Wireless Bar code wedge laser	\$1,467	\$1,203	\$190
	8202	Network Kit for FShip/MMII (Three 50Ft. cables & 8-port Hub)	\$159	\$131	N/A
	WP70FS	70 lb. Weighing Platform for FriendShip	\$1,140	\$935	\$155
	WP150FS	150 lb. Weighing Platform for FriendShip	\$1,214	\$995	\$160
	WP250FS*	250 lb. Weighing Platform for FriendShip	\$1,451	\$1,190	\$190
	WP150BT	Ball Top only for 150 lb. scale	\$266	\$218	N/A
	WP250BT*	Ball Top only for 250 lb. scale	\$323	\$265	N/A
	FS7220P	Thermal Label Printer - Small	\$809	\$664	\$110
	7265P	Thermal Label Printer - Large	\$2,575	\$2,112	\$335
	FS9947P	Report Printer-HP Inkjet	\$262	\$215	\$40
	FSHIP-IJ105	FShip Meter Interface Kit for IJ105	\$323	\$265	N/A
	FSHIP-IJXXX	FShip Meter Interface Kit for IJ50/60/80/90/110	\$323	\$265	N/A
<b>Other Options</b>					
	FSTRAIN	Friendship Navigator Training (per unit)	OE	OE	N/A
<b>Furniture</b>					
	SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80	\$2,065	\$1,693	N/A
	SHIPPING-WS-2	Workstation for FriendShip w/IJ90, IJ110110 or IJ80 w/MST1	\$3,306	\$2,711	N/A
<b>*** All items marked with *** requires a DSPRA filled form and authorization number from your Regional Support Specialist prior to ordering through Neopost;</b>					
The DSPRA (Data Systems Project Request Analysis) form can be emailed upon request. Please contact the Regional Support Specialist in charge of your region;					
West region: Mark James					
Central region:					
East region:					
All customization and configuration charges for integration work, custom export, multi-location installations must be quoted and approved by your Regional Support Specialist first					

## WSCA Product and Pricing Catalog Navigator Multi-Carrier

Description		GSA Price	WSCA Price	Maintenance
Navigator Desktop - Preship Form;				
(1) FN-SD50 can be installed on same PC as the FNMC Navigator unit in the Mailcenter, or onto a dedicated PC server (recommended) for higher performance				
(2) FN-SD100 and FN-SDCUS must be installed onto a dedicated PC server				
* Non-Stock Item - 60 day minimum lead time				

## WSCA Product and Pricing Catalog Navigator Postal Mgt.

Description		GSA Price	WSCA Price	Maintenance
<b>FriendShip Navigator - USPS Postal Management Software w/ Peripherals Packages</b>				
FNPM-SW	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, and PC-to-IJ Meter Interface Kit.	\$2,044	<b>\$1,676</b>	N/A
FNPM-70SW	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, 70Lb. Scale, and PC-to-IJ Meter Interface Kit.	\$2,861	<b>\$2,346</b>	\$185
FNPM-70PRT	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, 70Lb. Scale, IJ80/90/110 Meter Control Module, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$3,270	<b>\$2,681</b>	\$210
<b>FriendShip Navigator - Client Software for Multi-Carrier or Postal Management Systems</b>				
FN-QCLTSW	FriendShip Navigator Query Client Software - <u>Price per Each Client Software</u> . <i>FNMC Multi-Carrier Enterprise Server Software or FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$813	<b>\$667</b>	\$105
FNPM-WCLTPKG	FriendShip Navigator USPS Postal Management Workstation Client Software Package (required for adding additional processing workstations for FNPM Application Server) plus: 70Lb. Scale, and PC-to-IJ Meter Interface Kit. <u>Price per Each Workstation Client Package</u> . Label Printer must be purchased separately. <i>FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!</i>	\$2,616	<b>\$2,145</b>	\$210
FNPM-WCLTPKG-5	FriendShip Navigator USPS Postal Management Workstation Client Software Package [Part number: FNPM-WCLTPKG] Price for 5 Workstation Client Packages.	\$10,464	<b>\$8,580</b>	\$1,050
<b>FriendShip Navigator – Multi-Carrier Upgrade for Existing FriendShip or FNPM Systems</b>				
FNMC-SWUPG	Multi-Carrier Enterprise Application Server Software Only - Upgrade for FNPM Postal Management Systems or Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$3,408	<b>\$2,795</b>	N/A
FNMC-SWPCUPG	Multi-Carrier Enterprise Application Server Software plus Computer w/ Windows® XP - Upgrade for Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$5,114	<b>\$4,193</b>	\$265
<b>FriendShip Navigator – Add-On Software Options</b>				
FN-INTMGR***	Navigator Integration Manager - Software license only - All configuration, customization and support charges for integration work and multi-location units installation are not included and need to be quoted and approved by your Regional Support Specialist (***)	\$1,631	<b>\$1,337</b>	N/A
CUSTPROG***	Custom Charge Per Unit (Mandatory quote required from your Regional support Specialist*** to determine number of units)	\$190	<b>\$156</b>	N/A

## WSCA Product and Pricing Catalog Navigator Postal Mgt.

Description		GSA Price	WSCA Price	Maintenance
FN-USPSMAN	USPS Mixed Mail Manifest Option - Local USPS approval required - Manifested Mail Classes supported: 1st Class, Priority, BPM, Media Mail, Library Mail, Parcel Post- Please refer to the Mail Manifesting doct on your Navigator CD for the full details	\$1,222	<b>\$1,002</b>	N/A
FN-RCF	Reconfiguration Charge – required to make software changes to an existing system	\$230	<b>\$189</b>	N/A
FSHIP-NBMS	NBMS Address Validation Software	\$1,386	<b>\$1,136</b>	N/A
FSHIP-NCD6	CASS Database Annual Renewal Subscription - 6 Upgrades/Year Customer MUST Subscribe to update Contract (must order both NBMS & NCD6 together)	\$977	<b>\$801</b>	N/A
<b>FriendShip Navigator – Software Advantage (Mandatory for Software &amp; Carrier Compliance Updates)**</b>				
FNPM Software Advantage	Software Advantage for FriendShip Navigator Postal Management (includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement). One Navigator Software Advantage contract is required per physical customer location	\$323	<b>\$265</b>	N/A
<b>Friendship Navigator - Add-On Computer Hardware &amp; Peripherals</b>				
FN-SYSPKG	Workstation Computer Hardware Package (includes: WINXP-PC computer, standard keyboard, 7600-04TS17 17" touch screen monitor, and FS9947P report printer)	\$3,270	<b>\$2,681</b>	\$420
WINXP-PC	FriendShip Standard PC-Computer w/ Windows XP [Standard Keyboard included]	\$2,203	<b>\$1,807</b>	\$265
<b>System Hardware Options</b>				
7600-04TS17	Monitor - VGA Color - 17" Touch Screen Color	\$1,304	<b>\$1,069</b>	\$170
7600-04FP17	Monitor - 17" Flat Panel Color	\$568	<b>\$466</b>	\$55
7600-70MB	Keyboard - Mini, Black w/ Touch Pad Mouse	\$110	<b>\$90</b>	\$15
FS8129W	Scanner - Corded Bar code wedge laser	\$1,104	<b>\$905</b>	\$160
NT3478S	Scanner - Wireless Bar code wedge laser	\$1,467	<b>\$1,203</b>	\$190
8202	Network Kit for FShip/MMII (Three 50Ft. cables & 8-port Hub)	\$159	<b>\$131</b>	N/A
WP70FS	70 lb. Weighing Platform for FriendShip	\$1,140	<b>\$935</b>	\$155
WP150FS	150 lb. Weighing Platform for FriendShip	\$1,214	<b>\$995</b>	\$160
WP250FS*	250 lb. Weighing Platform for FriendShip	\$1,451	<b>\$1,190</b>	\$190
WP150BT	Ball Top only for 150 lb. scale	\$266	<b>\$218</b>	N/A
WP250BT*	Ball Top only for 250 lb. scale	\$323	<b>\$265</b>	N/A
FS7220P	Thermal Label Printer - Small	\$809	<b>\$664</b>	\$110
7265P	Thermal Label Printer - Large	\$2,575	<b>\$2,112</b>	\$335
FS9947P	Report Printer-HP Inkjet	\$262	<b>\$215</b>	\$40
FSHIP-IJ105	FShip Meter Interface Kit for IJ105	\$323	<b>\$265</b>	N/A
FSHIP-IJXXX	FShip Meter Interface Kit for IJ50/60/80/90/110	\$323	<b>\$265</b>	N/A
<b>Other Options</b>				
FSTRAIN	Friendship Navigator Training (per unit)	OE	<b>OE</b>	N/A
<b>Furniture</b>				
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80	\$2,065	<b>\$1,693</b>	N/A
SHIPPING-WS-2	Workstation for FriendShip w/IJ90, IJ110/110 or IJ80 w/MST1	\$3,306	<b>\$2,711</b>	N/A

## WSCA Product and Pricing Catalog Navigator Postal Mgt.

Description		GSA Price	WSCA Price	Maintenance
*** All items marked with *** requires a DSPRA filled form and authorization number from your Regional Support Specialist prior to ordering through Neopost;				
The DSPRA (Data Systems Project Request Analysis) form can be emailed upon request. Please contact the Regional Support Specialist in charge of your region;				
West region:				
Central region:				
East region:				
All customization and				
* Non-Stock Item - 60 day minimum lead time				

## WSCA Product and Pricing Catalog Bulk Mailer Software

Description		GSA Price	WSCA Price	Maintenance
Product Code	Product Description			
USBWN-PRO	BM 5 Neopost Pro Software	\$1,876	<b>\$1,538</b>	N/A
USBWN-PRO-RE	BM 5 Neopost Pro Subscription RENEWAL	\$1,059	<b>\$868</b>	N/A
USBWN-PRO-AD	BM 5 Pro Additional Seat	\$323	<b>\$265</b>	N/A
USBWN-PRO-AD-RE	BM 5 Pro Additional Seat RENEWAL	\$323	<b>\$265</b>	N/A
USBWN-PRO-DROP	BM 5 Pro Drop Ship Add-on	\$409	<b>\$335</b>	N/A
USBWN-PRO-DROP-RE	BM 5 Pro Drop Ship Add-on RENEWAL	\$409	<b>\$335</b>	N/A
USBWN-PRO-FIRM	BM 5 Pro Firm Packaging Add-on	\$409	<b>\$335</b>	N/A
USBWN-PRO-FIRM-RE	BM 5 Pro Firm Packaging Add-on RENEWAL	\$409	<b>\$335</b>	N/A
USBWN-PRO-GEO	BM 5 Pro Geocode Add-on	\$818	<b>\$670</b>	N/A
USBWN-PRO-GEO-RE	BM 5 Pro Geocode Add-on RENEWAL	\$818	<b>\$670</b>	N/A
USBWN-PRO-LACS	BM 5 Pro LACSLink Add-on	\$245	<b>\$201</b>	N/A
USBWN-PRO-LACS-RE	BM 5 Pro LACSLink Add-on RENEWAL	\$245	<b>\$201</b>	N/A
USBWN-PRO-MDAT	BM 5 Pro Mail.dat Add-on	\$613	<b>\$503</b>	N/A
USBWN-PRO-MDAT-RE	BM 5 Pro Mail.dat Add-on RENEWAL	\$613	<b>\$503</b>	N/A
USBWN-PRO-MIXED	BM 5 Pro Mixed Weights Add-on	\$1,635	<b>\$1,341</b>	N/A
USBWN-PRO-MIXED-RE	BM 5 Pro Mixed Weights Add-on RENEWAL	\$981	<b>\$804</b>	N/A
USBWN-PRO-PALLET	BM 5 Pro Palletization Add-on	\$2,453	<b>\$2,011</b>	N/A
USBWN-PRO-PALLET-RE	BM 5 Pro Palletization Add-on RENEWAL	\$1,472	<b>\$1,207</b>	N/A
USBWN-PRO-PKGS	BM 5 Pro Package Services Add-on	\$1,635	<b>\$1,341</b>	N/A
USBWN-PRO-PKGS-RE	BM 5 Pro Package Services Add-on RENEWAL	\$981	<b>\$804</b>	N/A
USBWN-PRO-RDI	BM 5 Pro RDI Add-on	\$245	<b>\$201</b>	N/A
USBWN-PRO-RDI-RE	BM 5 Pro RDI Add-on RENEWAL	\$245	<b>\$201</b>	N/A
USBWN-MUPD	BM 5 Pro Monthly Update Option	\$245	<b>\$201</b>	N/A
USBWN-MUPD-RE	BM 5 Pro Monthly Update Option RENEWAL	\$245	<b>\$201</b>	N/A
USBWN-STD	BM 5 Neopost Standard Software	\$1,222	<b>\$1,002</b>	N/A
USBWN-STD-RE	BM 5 Neopost Standard Software RENEWAL	\$813	<b>\$667</b>	N/A
USBWN-STD-AD	BM 5 Standard Additional User	\$323	<b>\$265</b>	N/A
USBWN-STD-AD-RE	BM 5 Standard Additional User RENEWAL	\$323	<b>\$265</b>	N/A
MRTK-Multi	MailRoom ToolKit Gold 3+	\$8,134	<b>\$6,670</b>	N/A
MRTK-Multi-RE	MailRoom ToolKit Gold 3+ RENEWAL	\$5,682	<b>\$4,659</b>	N/A
USE-DPV	MailRoom ToolKit Delivery Point Validation	\$818	<b>\$671</b>	N/A
USE-DPV-RE	MailRoom ToolKit Delivery Point Validation RENEWAL	\$818	<b>\$671</b>	N/A
USE-MIXWT	MailRoom ToolKit Mixed Weight Option	\$1,635	<b>\$1,341</b>	N/A

## WSCA Product and Pricing Catalog

### Bulk Mailer Software

USE-MIXWT-RE	MailRoom ToolKit Mixed Weight Renewal	\$981	<b>\$804</b>	N/A
USE-MUPD	MailRoom ToolKit Monthly Update Option	\$409	<b>\$335</b>	N/A
USE-MUPD-RE	MailRoom ToolKit Monthly Update Option RENEWAL	\$409	<b>\$335</b>	N/A
USE-PKGS	MailRoom ToolKit Package Services	\$1,635	<b>\$1,341</b>	N/A
USE-PKGS -RE	MailRoom ToolKit Package Services RENEWAL	\$981	<b>\$804</b>	N/A
MRTK-Unltd	MailRoom ToolKit Unlimited and Gold1	4083	<b>3348</b>	N/A
MRTK-Unltd-RE	MailRoom ToolKit Unlimited and Gold1 RENEWAL	2857	<b>2343</b>	N/A
MRTK-120ppm	MailRoom ToolKit 120 ppm	2040	<b>1673</b>	N/A
MRTK-120ppm-RE	MailRoom ToolKit 120 ppm RENEWAL	1222	<b>1002</b>	N/A
MRTK-60ppm	MailRoom ToolKit 60 ppm	1222	<b>1002</b>	N/A
MRTK-60ppm-RE	MailRoom ToolKit 60 ppm RENEWAL	813	<b>667</b>	N/A

## WSCA Product and Pricing Catalog Print Machine

	<b>DSC MailCenter</b>	<b>GSA Price</b>	<b>WSCA Price</b>	<b>Maintenance</b>
PM-20	MailCenter Output Performance up to 20 ppm	\$12,876	<b>\$10,558</b>	\$1,890
PM-60	MailCenter Output Performance up to 60 ppm	\$17,576	<b>\$14,412</b>	\$2,580
	<b>DCS MailFactory</b>			
PM-120	MailFactory Output Performance up to 120 ppm	<b>\$23,135</b>	<b>\$18,971</b>	\$3,396
PM-ULT	MailFactory Output Performance up to Unlimited	<b>\$35,153</b>	<b>\$28,825</b>	\$5,268
PMGOLD1	MailFactory Gold1	<b>\$44,963</b>	<b>\$36,870</b>	\$6,600
PMGOLD3	MailFactory Gold3	<b>\$73,575</b>	<b>\$60,332</b>	\$10,800
PMGOLD5	MailFactory Gold 5	<b>\$94,013</b>	<b>\$77,091</b>	\$13,800
PMGOLD10	MailFactory Gold10	<b>\$138,975</b>	<b>\$113,960</b>	\$20,400
PMGOLD25	MailFactory Gold25	<b>\$228,900</b>	<b>\$187,698</b>	\$33,600
PMGOLD50	MailFactory Gold50	<b>\$327,000</b>	<b>\$268,140</b>	\$48,000
PMGOLD100	MailFactory Gold100	<b>\$470,063</b>	<b>\$385,452</b>	\$69,000
PM OUTPUT MOD	Logical Output Device Module	\$2,360	<b>1505</b>	275
PM FAXEMAIL MOD	Fax / Email Merge Module	\$1,955	<b>1246</b>	231
PM ARC/WEB MOD	Archiving/Web Publishing Module	\$6,325	<b>4032</b>	726
PM_Upgrade	PrintMachine upgrade (applies to Office Plus, Professional, Enterprise, Go	n/a	<b>1.2 X difference</b>	N/A
PROJMGT-PM	Project Management (per hour)	\$200	<b>128</b>	N/A
PM Document*	PrintMachine document programming	\$2,500	<b>1544</b>	N/A
PM Installation	PrintMachine installation (off-site)	\$2,500	<b>1594</b>	N/A
PMINSOS	PrintMachine installation (on-site)	\$6,500	<b>4144</b>	N/A
PMDEV	PrintMachine licensing fee	\$25,000	<b>15938</b>	N/A
PMOP-POSTAL	Office Plus Postal Savings Interface module Requires PM Dazzle Express software - Requires install fee PMOP-INSTALL	\$2,403	<b>1970</b>	N/A
PMOP-OMR	Office Plus OMR module. Requires install fee PMOP-INSTALL	\$2,138	<b>1753</b>	N/A
PMOP-SG	Office Plus Sorting and Grouping module Requires install fee PMOP-INSTALL	\$2,103	<b>1724</b>	N/A
PMOP-60	Office Plus - Optional 60 ppm upgrade	\$3,176	<b>2604</b>	N/A
PMOP-INSTALL	Office Plus Install/Document Setup/Training fee for 1st Document job per module	\$1,250	<b>1025</b>	N/A
PMOP-DOC	Office Plus Document Setup fee for each additional job per module	\$450	<b>369</b>	N/A

# WSCA Product and Pricing Catalog

## Print Machine

DAZZLE-SW	Dazzle Express Postal Discounting software toolkit (incl. 1 Yr of software M/A)	\$345	<b>220</b>	1350

## WSCA Product and Pricing Catalog Neotrak Standard

		GSA Price	WSCA Price	Maintenance
<b>NeoTrak - Standard edition</b>				
NEOTRAK-PKG-1	NeoTrak Priority Package #1 [Includes One Each of: NTNSS-ACC, NTNSS-PA, NT1800S-CLT, NTNSS-I&T, and FS7220P]	\$8,271	<b>\$6,282</b>	\$1,050
NTNSS-ACC	NeoTrak Network Server Software (Includes Microsoft "My SQL" Database - 10 client limit) - 1 Workstation Software with Voice Recognition included	\$5,209	<b>\$4,271</b>	\$945
NTNSS-SQL	NeoTrak Network Server Software (SQL Database compatible)(SQL NOT included)	\$7,402	<b>\$6,070</b>	\$1,340
	<i>NeoTrak Network Server Software Includes the following Standard Options:</i>			
	<i>* Neo-E-Trak Recipient Email Notification</i>			
	<i>* NeoTrak Auto Database Import</i>			
	<i>* 1 Workstation Software with Voice Recognition</i>			
NTNSS-V5UPG	NeoTrak Version upgrade from previous NeoTrak Std edition version 3 to version 5. All previously purchased options are carried forward with the upgrade. Key number, locking code and original sales order number required with sales order			N/A
<b>Add-On options to NeoTrak Standard edition</b>				
NTNSS-VTS-PKG	Visitor Tracking Module, includes Visitor Module and Driver License Scanner	\$2,433	<b>\$1,995</b>	N/A
NTNSS-VTS	Visitor Tracking Module - Software only	\$1,215	<b>\$996</b>	N/A
NTNSS-ATS	Asset Tracking Module - Software only	\$1,215	<b>\$996</b>	N/A
NTNSS-SD	NeoTrak - Accept Screen Design Utility	\$1,320	<b>\$1,082</b>	\$160
NTNSS-LD	NeoTrak - Delivery Label Designer Utility	\$1,320	<b>\$1,082</b>	\$160
NTNSS-GI	NeoTrak - Digital Graphics Import Utility	\$492	<b>\$404</b>	\$55
NTNSS-PA	NeoTrak - Palm PDA Employee Database Import Utility	\$1,320	<b>\$1,082</b>	\$160
NTNSS-CLT	NeoTrak Client Workstation Software With Voice Recognition (Price is for each client workstation added to the base server workstation...client software is for use only with NeoTrak™ Network Server Software)	\$906	<b>\$743</b>	\$160
NTNSS-MDDCLT	NeoTrak Client Software (PocketTrak) for Mobile Delivery Scanner (Pocket PC) - Already included with Pocket PC package options under Peripherals	\$402	<b>\$330</b>	N/A
<b>NeoTrak Installation, Training &amp; Reconfiguration</b>				
NTNSS-I&T	NeoTrak Installation & Training - Per Unit	\$902	<b>\$740</b>	N/A
	1 Unit of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-ACC			
	3 Units of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-SQL			N/A
NTNSS-RCF	NeoTrak Reconfiguration Charge (Used to add NTNSS or NTN1800S part number to an existing installation)	\$190	<b>\$156</b>	N/A
<b>Peripherals for NeoTrak (Standard &amp; Lite)</b>				
NT-DLSCAN	Drivers License Scanner (Hardware device only - Requires previously purchased Visitor Module (NTSW-VTS))	\$1,215	<b>\$997</b>	\$150
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device with Cradle & Client Software (Includes: one recharge & data link single-slot cradle., hook-up cables, and one copy of client software)	\$2,108	<b>\$1,761</b>	\$265

## WSCA Product and Pricing Catalog Neotrak Standard

NeoTrak - Standard edition		GSA Price	WSCA Price	Maintenance
NT-PPT8800B-CLT	Batch Mode - Portable Delivery Device and Scanner - used for signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDDCLT Software license for Mobile Delivery Scanner (Pocket PC)	\$2,840	<b>\$2,329</b>	\$345
NT-PPT8866W-CLT	Wireless (WiFi) Mode - Portable Delivery Device and Scanner - used "real time updates of " signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDDCLT Software license for Mobile Delivery Scanner (Pocket PC) - Requires Customer provided Local Area Network with WiFi enabled and supported by the customer, wireless network components not included	\$3,246	<b>\$2,662</b>	\$395
NTMC-7094-CLT	Cellular (Cingular Only) Mode - Cellular Portable Delivery Device and Scanner - used ofr remote site, and truly mobile delivery routes - provides "real time updates of " (Via the Cingular telephone Network- ONLY) signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDDCLT Software license for Mobile Delivery Scanner (Pocket PC) -Requires Customer provided Cingular Calling and Data Transfer plan contract by the customer. Contact Sort-it Technnical Suppport for additional information 770-921-6764	\$3,652	<b>\$2,995</b>	\$450
NT8500SP	Signature Pad with Mag Strip reader for NeoTrak workstation	\$1,403	<b>\$1,150</b>	\$170
FS8129W	Bar Code laser Scanner - Standard - Corded	\$1,200	<b>\$984</b>	\$160
NT3478S	Wireless Bar Code Laser Scanner	\$1,568	<b>\$1,286</b>	\$190
NT9020H-PKG	Wireless Headset for NeoTrak with Sound Card interface to PC	\$902	<b>\$740</b>	\$110
NT1800PG	Pistol Grip for NTS1800S Delivery Scanner	\$741	<b>\$607</b>	N/A
NT1800K	Keypad entry device for NT1800S Delivery Scanner	\$240	<b>\$197</b>	N/A
NT-DGTCAM	Digital Camera for NeoTrak Visitor Module	\$116	<b>\$95</b>	\$15
WP70FS	70 Pound Capacity Remote Weighing platform	\$1,237	<b>\$1,014</b>	\$155
SYSTEM CPU	PC Desktop Workstation - Standard	\$2,313	<b>\$1,897</b>	\$295
EXPRESS-PC	PC Desktop Workstation - Express - Short Tower	\$1,733	<b>\$1,421</b>	\$210
7600-04	Standard 17" Color Monitor	\$451	<b>\$370</b>	\$70
7600-04FP15	15" Flat Panel Monitor	\$608	<b>\$499</b>	\$55
7600-70	Standard Computer Keyboard	\$33	<b>\$27</b>	N/A
FS9947P	Standard InkJet Printer for Reports	\$285	<b>\$234</b>	\$40
FS7220P	Thermal Label Printer - Small	\$823	<b>\$675</b>	\$110
7465288-01	Standard Labels 4" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$14	<b>\$12</b>	N/A
7465288-03	Standard Labels 4" x 6" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$14	<b>\$12</b>	N/A
7465068-01	Standard Labels 2" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$10	<b>\$8</b>	N/A

## WSCA Product and Pricing Catalog Neotrak Lite

Description		GSA Price	WSCA Price	Maintenance
<b>NeoTrak - Lite edition</b>				
NTKLITE-PKG1	NeoTrak Lite Single Workstation Priority Package #1 [Includes One Each: NTKLITE-ACC, NTNSS-I&T, Delivery Label Printer, Palm PDA Delivery Device, and Wireless Bar Code Scanner]	\$8,271	<b>\$6,782</b>	\$1,050
NTKLITE-ACC	NeoTrak Lite Single Workstation Software - Includes Microsoft "My SQL" Database - 10 client limit - [Includes: Carrier Delivery Confirm feature via PC & PDA; Recipient Database Auto Import into NeoTrak Software Utility; 2-Custom User Fields; and Supports 2.00"x2.25" Internal Delivery Label]	\$2,230	<b>\$1,829</b>	\$265
NTSS-RCF	NeoTrak Reconfiguration Labor Charge (Available for Branches Only) (required additional charge to option price for adding NT1800S-CLT, NTKLITE-ALERT , NTNSS-PA, or NTKLITE-SIGPAD part numbers to an existing NeoTrak "LITE" installation	\$190	<b>\$156</b>	N/A
NTNSS-V5UPG	NeoTrak Version upgrade from previous NeoTrak Std edition version 3 to version 5. All previously purchased options are carried forward with the upgrade. Key number, locking code and original sales order number required with sales order	\$1,215	<b>\$996</b>	N/A
<b>Add-On options to NeoTrak Lite edition</b>				
NTKLITE-ALERT	NeoTrak Lite - Package Delivery Alert Option with Email notification	\$906	<b>\$743</b>	\$160
NTKLITE-SIGPAD	NeoTrak Lite - Countertop Signature Capture Option (Requires NT8500SP Signature Pad peripheral option)	\$269	<b>\$221</b>	N/A
NTNSS-VTS-PKG	Visitor Tracking Module, includes Visitor Module and Driver License Scanner	\$1,215	<b>\$1,995</b>	N/A
NTNSS-VTS	Visitor Tracking Module - Software only	\$996	<b>\$996</b>	N/A
NTNSS-ATS	Asset Tracking Module - Software only	\$1,215	<b>\$996</b>	N/A
NTNSS-SD	NeoTrak - Accept Screen Design Utility	\$1,320	<b>\$1,082</b>	\$160
NTNSS-LD	NeoTrak - Delivery Label Designer Utility	\$1,320	<b>\$1,082</b>	\$160
NTNSS-GI	NeoTrak - Digital Graphics Import Utility	\$492	<b>\$404</b>	\$55
NTNSS-PA	NeoTrak - Palm PDA Employee Database Import Utility	\$1,320	<b>\$1,082</b>	\$160
NTNSS-MDDCLT	NeoTrak Client Software (PocketTrak) for Mobile Delivery Scanner (Pocket PC)	\$402	<b>\$330</b>	N/A
<b>NeoTrak Installation, Training &amp; Reconfiguration (Standard &amp; Lite)</b>				
NTNSS-I&T	NeoTrak Installation & Training - Per Unit	\$902	<b>\$740</b>	N/A
	1 Unit of "NTNSS-I&T" required for NeoTrak Lite Installation & Training			
NTNSS-RCF	NeoTrak Reconfiguration Charge (Used to add NTNSS or NTN1800S part number to an existing installation	\$190	<b>\$156</b>	N/A
<b>Peripherals for NeoTrak (Standard &amp; Lite)</b>				
NT-DLSCAN	Drivers License Scanner (Hardware device only - Requires previously purchased Visitor Module (NTSW-VTS)	\$1,215	<b>\$997</b>	\$150
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device with Cradle & Client Software (Includes: one recharge & data link single-slot cradle., hook-up cables, and one copy of client software)	\$2,147	<b>\$1,761</b>	\$265

## WSCA Product and Pricing Catalog Neotrak Lite

Description		GSA Price	WSCA Price	Maintenance
NT-PPT8800B-CLT	Batch Mode - Portable Delivery Device and Scanner - used for signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDD Software license for Mobile Delivery Scanner (Pocket PC)	\$2,840	<b>\$2,329</b>	\$345
NT-PPT8866W-CLT	Wireless (WiFi) Mode - Portable Delivery Device and Scanner - used "real time updates of " signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDD Software license for Mobile Delivery Scanner (Pocket PC) - Requires Customer provided Local Area Network with WiFi enabled and supported by the customer, wireless network components not included	\$3,246	<b>\$2,662</b>	\$395
NTMC-7094-CLT	Cellular (Cingular Only) Mode - Cellular Portable Delivery Device and Scanner - used ofr remote site, and truly mobile delivery routes - provides "real time updates of " (Via the Cingular telephone Network- ONLY) signature capture, pickup and delivery operations, includes cables, charging stand base, and scanner - Includes One NTNSS-MDD Software license for Mobile Delivery Scanner (Pocket PC) - Requires Customer provided Cingular Calling and Data Transfer plan contract by the customer. Contact Sort-it Technnical Suppport for additional information 770-921-6764	\$3,652	<b>\$2,995</b>	\$450
NT8500SP	Signature Pad with Mag Strip reader for NeoTrak workstation - Requires NTKLITE-SIGPAD software option	\$1,403	<b>\$1,150</b>	\$170
FS8129W	Bar Code laser Scanner - Standard - Corded	\$1,200	<b>\$984</b>	\$160
NT3478S	Wireless Bar Code Laser Scanner	\$1,568	<b>\$1,286</b>	\$190
NT9020H-PKG	Wireless Headset for NeoTrak with Sound Card interface to PC	\$902	<b>\$740</b>	\$110
NT1800PG	Pistol Grip for NTS1800S Delivery Scanner	\$741	<b>\$607</b>	N/A
NT1800K	Keypad entry device for NT1800S Delivery Scanner	\$240	<b>\$197</b>	N/A
NT-DGTCAM	Digital Camera for NeoTrak Visitor Module	\$116	<b>\$95</b>	\$15
WP70FS	70 Pound Capacity Remote Weighing platform	\$1,237	<b>\$1,014</b>	\$155
SYSTEM CPU	PC Desktop Workstation - Standard	\$2,313	<b>\$1,897</b>	\$295
EXPRESS-PC	PC Desktop Workstation - Express - Short Tower	\$1,733	<b>\$1,421</b>	\$210
7600-04	Standard 17" Color Monitor	\$451	<b>\$370</b>	\$70
7600-04FP15	15" Flat Panel Monitor	\$608	<b>\$499</b>	\$55
7600-70	Standard Computer Keyboard	\$33	<b>\$27</b>	N/A
FS9947P	Standard InkJet Printer for Reports	\$285	<b>\$234</b>	\$40
FS7220P	Thermal Label Printer - Small	\$823	<b>\$675</b>	\$110
7465288-01	Standard Labels 4" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$14	<b>\$12</b>	N/A
7465288-03	Standard Labels 4" x 6" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$14	<b>\$12</b>	N/A
7465068-01	Standard Labels 2" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)	\$10	<b>\$8</b>	N/A

WSCA Product and Pricing Catalog  
Letter Openers

Description		GSA Price	WSCA Price	Maintenance
<b>Letter Openers</b>				
5001	Letter Protector	\$1,338	<b>\$1,097</b>	\$165
5050	Automatic Letter Opener	\$2,371		\$350
5060	Hi-speed Letter Opener with Workstation	\$3,721	<b>\$3,051</b>	\$465
5070	Hi-speed Letter Opener with Conveyor Stacker & Workstation	\$4,963	<b>\$4,070</b>	\$605
5050CNT	External Counter for 5050	\$486	<b>\$399</b>	N/A
5060CNT	Counter for 5060/5070 Factory Installed	\$695	<b>\$570</b>	N/A
5060VSCNT	Variable speed & Counter for 5060/5070	\$803	<b>\$658</b>	N/A
<b>IM Letter Opener / Extractors</b>				
IM30	3-Sided Letter Opener, includes catch tray	\$4,963	<b>\$4,070</b>	\$665
IM35	IM35 MK II Extractor	\$6,619	<b>\$5,428</b>	\$885
EED	Empty Envelope Detection	\$658	<b>\$540</b>	N/A
9418A	Conveyor For IM35	\$1,238	<b>\$1,015</b>	\$165
<b>Optional Accessories</b>				
DS2	Date Time Stamper	\$393	<b>\$322</b>	* \$55
				*(return repair charge)
(service Invoice) when adding to an existing IM35.				

## WSCA Product and Pricing Catalog Furniture

	Description		
<b>68" Tables</b>			<b>WSCA Price</b>
	MT6833	Modular Table, 68 x 33 x 29-36"h - Folkstone Grey	<b>\$505</b>
	MTSS6833	68" Modular Table w/ Lower Shelf - Folkstone Grey	<b>\$641</b>
	MTSD6833	68" Modular Table w/ Lower Shelf & Doors - Folkstone Grey	<b>\$732</b>
	MTSP6833	68" Modular Table w/Splasher Assembly - Folkstone Grey	<b>\$581</b>
	MST6833	Standard Table, 68 x 33 x 29"h ( <i>not adjustable</i> ) - Folkstone Grey	<b>\$349</b>
<b>68" Risers (Closed Back and Thru Risers)</b>			
	MR68156	Riser, 68 x 15 x 6"h - Folkstone Grey	<b>\$113</b>
	MR681513	Riser, 68 x 15 x 13"h - Folkstone Grey	<b>\$145</b>
	MR681522	Riser, 68 x 15 x 22"h - Folkstone Grey	<b>\$170</b>
	TR68156	Thru Riser, 68 x 15 x 6"h - Folkstone Grey	<b>\$132</b>
	TR681513	Thru Riser, 68 x 15 x 13"h - Folkstone Grey	<b>\$153</b>
	TR681522	Thru Riser, 68 x 15 x 22"h - Folkstone Grey	<b>\$173</b>
<b>68" Sorter Packages (Closed Back and Thru Sorters)</b>			
	CS681530	30-Bin Sorter w/24 (MSH1511) Shelves - Folkstone Grey	<b>\$376</b>
	CT681530	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Folkstone Grey	<b>\$424</b>
	CVS6815	Vertical Sorter w/15 (MVD15) Dividers - Folkstone Grey	<b>\$369</b>
<b>45 1/2" Tables</b>			
	MT4533	Modular Table, 45-1/2 x 33 x 29-36"h - Folkstone Grey	<b>\$374</b>
	MTSS4533	45-1/2" Modular Table w/ Lower Shelf - Folkstone Grey	<b>\$465</b>

## WSCA Product and Pricing Catalog Furniture

	Description		
	MTSD4533	45-1/2" Modular Table w/ Lower Shelf & Doors - Folkstone Grey	<b>\$533</b>
	MTSP4533	45-1/2" Modular Table w/ Splasher Assembly - Folkstone Grey	<b>\$431</b>
	MST4533	Standard Table, 45-1/2 x 33 x 29"h ( <i>not adjustable</i> ) - Folkstone Grey	<b>\$257</b>
<b>45-1/2" Risers (Closed Back and Thru Risers)</b>			
	MR45156	Riser, 45-1/2 x 15 x 6"h - Folkstone Grey	<b>\$84</b>
	MR45153	Riser, 45-1/2 x 15 x 13"h - Folkstone Grey	<b>\$98</b>
	MR451522	Riser, 45-1/2 x 15 x 22"h - Folkstone Grey	<b>\$119</b>
	TR45156	Thru Riser, 45-1/2 x 15 x 6"h - Folkstone Grey	<b>\$93</b>
	TR45153	Thru Riser, 45-1/2 x 15 x 13"h - Folkstone Grey	<b>\$107</b>
	TR451522	Thru Riser, 45-1/2 x 15 x 22"h - Folkstone Grey	<b>\$127</b>
<b>45-1/2" Sorter Packages (Closed Back and Thru Sorters)</b>			
	CS451520	20-bin Sorter w/16 (MSH1511) Shelves - Folkstone Grey	<b>\$289</b>
	CT451520	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Folkstone Grey	<b>\$328</b>
	CVS4515	Vertical Sorter w/10 (MVD15) Dividers - Folkstone Grey	<b>\$298</b>
<b>33" Tables</b>			
	MT3333	Modular Table, 33 x 33 x 29-36"h - Folkstone Grey	<b>\$342</b>
	MTSS3333	Modular 33" Table with Shelf - Folkstone Grey	<b>\$426</b>
	MTSD3333	Modular 33" Table with Shelf & Doors - Folkstone Grey	<b>\$481</b>
	MTSP3333	Modular 33" Table with Splasher Assembly - Folkstone Grey	<b>\$391</b>
	MST3333	Standard Table, 33 x 33 x 29"h ( <i>not adjustable</i> ) - Folkstone Grey	<b>\$213</b>

## WSCA Product and Pricing Catalog Furniture

	Description	
<b>33" Risers (Closed Back and Thru Risers)</b>		
	MR22156	Corner Riser, 22-5/8 x 15 x 6"h - Folkstone Grey <span style="float: right;"><b>\$70</b></span>
	MR221513	Corner Riser, 22-5/8 x 15 x 13"h - Folkstone Grey <span style="float: right;"><b>\$83</b></span>
	MR221522	Corner Riser, 22-5/8 x 15 x 22"h - Folkstone Grey <span style="float: right;"><b>\$98</b></span>
<b>33" Sorter Packages (Closed Back and Thru Sorters)</b>		
	CS221510	10-Bin Corner Sorter w/8 (MSH1511) shelves - Folkstone Grey <span style="float: right;"><b>\$201</b></span>
	CVS2215	Vertical Sorter w/5 (MVD15) Dividers - Folkstone Grey <span style="float: right;"><b>\$222</b></span>
<b>Workstations and Consoles:</b>		
	MTPK6833	Mailrm Pkg: 68" Table/Shelf/Door, Riser/Sorter/Shelves - Folkstone Gray <span style="float: right;"><b>\$1,127</b></span>
	MTPK4533	Mailrm Pkg: 45-1/2" Table/Shelf/Door/Riser/Sorter/Shelves - Folkstone Grey <span style="float: right;"><b>\$909</b></span>
	MTPK3333	Mailrm Pkg: 33" Table/Shelf/Door/Riser/Sorter/Shelves - Folkstone Grey <span style="float: right;"><b>\$757</b></span>
<b>Components - Sort Bin Shelves</b>		
	MSH1511	Sorter Shelf - 11-1/8 x 14-3/8" <span style="float: right;"><b>\$6</b></span>
	MTSH1511	Thru Sorter Shelf - 11-1/8 x 14-3/8" <span style="float: right;"><b>\$7</b></span>
	MVD15	Vertical Divider - 14-1/2 x 14-7/8" <span style="float: right;"><b>\$7</b></span>
	MVHP15	Vertical/Horizontal Post - 14-1/2 x 14-7/8" <span style="float: right;"><b>\$15</b></span>
	MSD2	Shelf Divider - 12-1/2 x 2-1/2" <span style="float: right;"><b>\$7</b></span>
	MSD4	Shelf Divider - 12-1/2 x 4-3/8" <span style="float: right;"><b>\$8</b></span>
<b>Components - Table Shelves &amp; Doors</b>		
	MSS3333	Lower Shelf for 33" Modular Table - Folkstone Grey <span style="float: right;"><b>\$84</b></span>
	MSS4533	Lower Shelf for 45-1/2" Modular Table - Folkstone Grey <span style="float: right;"><b>\$93</b></span>
	MSS6833	Lower Shelf for 68" Modular Table - Folkstone Grey <span style="float: right;"><b>\$122</b></span>
	MSD3333	Doors for 33" Modular Table - Folkstone Grey <span style="float: right;"><b>\$53</b></span>
	MSD4533	Doors for 45-1/2" Modular Table - Folkstone Grey <span style="float: right;"><b>\$65</b></span>
	MSD6833	Doors for 68" Modular Table - Folkstone Grey <span style="float: right;"><b>\$76</b></span>
<b>Accessories</b>		
	MPDV45	Plexiglass Display Visor for 45-1/2" sorter <span style="float: right;"><b>\$84</b></span>
	MPDV68	Plexiglass Display Visor for 68" sorter <span style="float: right;"><b>\$96</b></span>

# WSCA Product and Pricing Catalog Furniture

	Description		
<b>Notes:</b>			
• Folkstone Grey is Neopost's standard color.			